

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended September 30, 2005

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from _____ to _____

Commission file number 0-21656

UNITED COMMUNITY BANKS, INC.

(Exact name of registrant as specified in its charter)

Georgia

(State of Incorporation)

58 -180 -7304

(I.R.S. Employer Identification No.)

63 Highway 515
Blairsville, Georgia

Address of Principal
Executive Offices

30512

(Zip Code)

(706)781 -2265

(Telephone Number)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES NO

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act).

YES NO

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES NO

Common stock, par value \$1 per share: 38,383,425 shares
outstanding as of September 30, 2005

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	Three Months Ended September 30,		Nine Months Ended September 30,	
	2005 (Unaudited)	2004 (Unaudited)	2005 (Unaudited)	2004 (Unaudited)
<i>(in thousands, except per share data)</i>				
Interest revenue:				
Loans, including fees	\$ 77,470	\$ 53,023	\$ 210,383	\$ 149,771
Federal funds sold and deposits in banks	253	181	662	358
Investment securities:				
Taxable	10,340	7,254	29,544	19,662
Tax exempt	520	514	1,573	1,625
Total interest revenue	<u>88,583</u>	<u>60,972</u>	<u>242,162</u>	<u>171,416</u>
Interest expense:				
Deposits:				
Demand	5,187	2,151	13,093	5,865
Savings	223	98	565	274
Time	17,653	10,608	45,680	29,678
Federal funds purchased	1,407	573	3,384	1,343
Other borrowings	9,563	5,712	26,128	16,186
Total interest expense	<u>34,033</u>	<u>19,142</u>	<u>88,850</u>	<u>53,346</u>
Net interest revenue	54,550	41,830	153,312	118,070
Provision for loan losses	3,400	2,000	8,600	5,600
Net interest revenue after provision for loan losses	<u>51,150</u>	<u>39,830</u>	<u>144,712</u>	<u>112,470</u>
Fee revenue:				
Service charges and fees	6,627	5,559	18,521	15,894
Mortgage loan and other related fees	2,367	1,747	5,592	4,612
Consulting fees	1,777	1,426	4,944	3,955
Brokerage fees	571	377	1,781	1,600
Securities (losses) gains, net	(153)	398	(155)	394
Loss on prepayments of borrowings	—	(391)	—	(391)
Other	1,207	741	4,092	2,718
Total fee revenue	<u>12,396</u>	<u>9,857</u>	<u>34,775</u>	<u>28,782</u>
Total revenue	<u>63,546</u>	<u>49,687</u>	<u>179,487</u>	<u>141,252</u>
Operating expenses:				
Salaries and employee benefits	26,334	19,636	73,843	56,424
Occupancy	2,743	2,352	8,129	6,907
Communications and equipment	3,484	2,828	9,581	8,052
Postage, printing and supplies	1,426	1,214	4,146	3,424
Professional fees	1,174	1,035	3,283	2,667
Advertising and public relations	1,683	1,123	4,745	2,878
Amortization of intangibles	503	442	1,509	1,208
Merger-related charges	—	—	—	464
Other	3,947	2,666	9,645	7,275
Total operating expenses	<u>41,294</u>	<u>31,296</u>	<u>114,881</u>	<u>89,299</u>
Income before income taxes	22,252	18,391	64,606	51,953
Income taxes	7,954	6,436	23,094	18,011
Net income	<u>\$ 14,298</u>	<u>\$ 11,955</u>	<u>\$ 41,512</u>	<u>\$ 33,942</u>
Net income available to common stockholders	<u>\$ 14,293</u>	<u>\$ 11,955</u>	<u>\$ 41,494</u>	<u>\$ 33,925</u>
Earnings per common share:				
Basic	\$.37	\$.33	\$ 1.08	\$.95
Diluted	.36	.32	1.05	.92
Weighted average common shares outstanding (in thousands):				
Basic	38,345	36,254	38,272	35,738
Diluted	39,670	37,432	39,499	36,917

Item 1 — Financial Statements

SEE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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Consolidated Balance Sheet
For the period ended

<i>(in thousands, except per share data)</i>	September 30, 2005	December 31, 2004	September 30, 2004
	(Unaudited)	(Audited)	(Unaudited)
ASSETS			
Cash and due from banks	\$ 139,147	\$ 99,742	\$ 102,457
Interest-bearing deposits in banks	28,935	35,098	57,465
Cash and cash equivalents	168,082	134,840	159,922
Securities available for sale	945,922	879,978	726,734
Mortgage loans held for sale	28,539	37,094	19,189
Loans, net of unearned income	4,254,051	3,734,905	3,438,417
Less — allowance for loan losses	51,888	47,196	43,548
Loans, net	4,202,163	3,687,709	3,394,869
Premises and equipment, net	109,468	103,679	92,918
Accrued interest receivable	36,108	27,923	28,108
Intangible assets	119,154	121,207	87,381
Other assets	100,230	95,272	83,534
Total assets	\$ 5,709,666	\$ 5,087,702	\$ 4,592,655
LIABILITIES AND STOCKHOLDERS' EQUITY			
Liabilities:			
Deposits:			
Demand	\$ 637,296	\$ 532,879	\$ 491,123
Interest-bearing demand	1,180,125	1,055,192	910,699
Savings	175,864	171,898	166,184
Time	2,203,084	1,920,547	1,773,519
Total deposits	4,196,369	3,680,516	3,341,525
Federal funds purchased and repurchase agreements	157,347	130,921	178,335
Federal Home Loan Bank advances	775,251	737,947	585,513
Other borrowings	118,168	113,879	113,878
Accrued expenses and other liabilities	38,531	27,351	25,609
Total liabilities	5,285,666	4,690,614	4,244,860
Stockholders' equity:			
Preferred stock, \$1 par value; \$10 stated value; 10,000,000 shares authorized; 37,200, 44,800 and 44,800 shares issued and outstanding	372	448	448
Common stock, \$1 par value; 100,000,000 shares authorized; 38,407,874, 38,407,874 and 36,620,754 shares issued	38,408	38,408	36,621
Capital surplus	153,712	155,076	116,075
Retained earnings	238,144	204,709	194,350
Treasury stock; 24,449, 240,346 and 366,112 shares, at cost	(671)	(4,413)	(6,251)
Accumulated other comprehensive (loss) income	(5,965)	2,860	6,552
Total stockholders' equity	424,000	397,088	347,795
Total liabilities and stockholders' equity	\$ 5,709,666	\$ 5,087,702	\$ 4,592,655

SEE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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UNITED COMMUNITY BANKS, INC.
Consolidated Statement of Changes in Stockholders' Equity
For the Nine Months Ended September 30,

<i>(in thousands, except per share data)</i>	Preferred Stock	Common Stock	Capital Surplus	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income (Loss)	Total
Balance, December 31, 2003	\$ 559	\$ 35,707	\$ 95,951	\$ 166,887	\$ (7,120)	\$ 7,389	\$ 299,373
Comprehensive income:							
Net income				33,942			33,942
Other comprehensive income (loss):							
Unrealized holding gains on available for sale securities, net of deferred tax expense and reclassification adjustment						74	74
Unrealized losses on derivative financial instruments qualifying as cash flow hedges, net of deferred tax benefit						(911)	(911)
Comprehensive income				33,942		(837)	33,105
Retirement of preferred stock (11,100 shares)	(111)						(111)
Cash dividends declared on common stock (\$.18 per share)				(6,470)			(6,470)
Redemption of fractional shares related to stock split (446 shares)		(1)	(10)				(11)
Common stock issued for acquisitions (914,627 shares)		915	20,585				21,500
Exercise of stock options (51,413 shares)			(301)		869		568
Amortization of restricted stock awards			42				42
Tax benefit from options exercised			(192)				(192)
Dividends declared on preferred stock (\$.45 per share)				(9)			(9)
Balance, September 30, 2004	<u>\$ 448</u>	<u>\$ 36,621</u>	<u>\$ 116,075</u>	<u>\$ 194,350</u>	<u>\$ (6,251)</u>	<u>\$ 6,552</u>	<u>\$ 347,795</u>
Balance, December 31, 2004	\$ 448	\$ 38,408	\$ 155,076	\$ 204,709	\$ (4,413)	\$ 2,860	\$ 397,088
Comprehensive income:							
Net income				41,512			41,512
Other comprehensive loss:							
Unrealized holding losses on available for sale securities, net of deferred tax benefit and reclassification adjustment						(6,329)	(6,329)
Unrealized losses on derivative financial instruments qualifying as cash flow hedges, net of deferred tax benefit						(2,496)	(2,496)
Comprehensive income				41,512		(8,825)	32,687
Retirement of preferred stock (7,600 shares)	(76)						(76)
Cash dividends declared on common stock (\$.21 per share)				(8,059)			(8,059)
Exercise of stock options (195,103 shares)			(1,730)		3,254		1,524
Common stock issued (16,732 shares)			42		424		466
Amortization of restricted stock awards			388				388

Vesting of restricted stock awards (4,062 shares)			(64)		64		—
Dividends declared on preferred stock (\$.45 per share)				(18)			(18)
Balance, September 30, 2005	<u>\$ 372</u>	<u>\$ 38,408</u>	<u>\$ 153,712</u>	<u>\$ 238,144</u>	<u>\$ (671)</u>	<u>\$ (5,965)</u>	<u>\$ 424,000</u>

* Comprehensive income for the third quarters of 2005 and 2004 was \$9,628 and \$19,461, respectively.

SEE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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Consolidated Statement of Cash Flows
For the Nine Months Ended September 30,

<i>(in thousands)</i>	2005	2004
Operating activities:		
Net income	\$ 41,512	\$ 33,942
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation, amortization and accretion	11,919	11,543
Provision for loan losses	8,600	5,600
Loss on sale of securities available for sale	155	(394)
Gain on sale of other assets	(714)	(79)
Changes in assets and liabilities:		
Other assets and accrued interest receivable	(16,312)	(10,261)
Accrued expenses and other liabilities	7,053	4,240
Mortgage loans held for sale	8,555	(8,433)
Net cash provided by operating activities	<u>60,768</u>	<u>36,158</u>
Investing activities, net of purchase adjustments:		
Proceeds from sales of securities available for sale	50,429	71,539
Proceeds from maturities and calls of securities available for sale	149,128	261,203
Purchases of securities available for sale	(269,565)	(370,655)
Net increase in loans	(525,630)	(333,238)
Proceeds from sales of premises and equipment	2,963	1,216
Purchases of premises and equipment	(14,740)	(11,420)
Net cash received from acquisitions	—	5,439
Proceeds from sale of other real estate	1,979	2,156
Net cash used by investing activities	<u>(605,436)</u>	<u>(373,760)</u>
Financing activities, net of purchase adjustments:		
Net change in deposits	515,853	308,129
Net change in federal funds purchased and repurchase agreements	26,426	134,889
Proceeds from other borrowings	5,229	—
Repayments of other borrowings	(940)	(45,028)
Proceeds from FHLB advances	1,423,600	757,600
Repayments of FHLB advances	(1,386,100)	(812,614)
Proceeds from exercise of stock options	1,524	568
Proceeds from issuance of common stock	466	—
Retirement of preferred stock	(76)	(111)
Redemption of fractional shares	—	(11)
Cash dividends on common stock	(8,054)	(6,082)
Cash dividends on preferred stock	(18)	(9)
Net cash provided by financing activities	<u>577,910</u>	<u>337,331</u>
Net change in cash and cash equivalents	33,242	(271)
Cash and cash equivalents at beginning of period	134,840	160,193
Cash and cash equivalents at end of period	<u>\$ 168,082</u>	<u>\$ 159,922</u>
Supplemental disclosures of cash flow information:		
Cash paid during the period for:		
Interest	\$ 88,339	\$ 54,032
Income taxes	22,464	19,030

SEE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

United Community Banks, Inc. and Subsidiaries

Notes to Consolidated Financial Statements

Note 1 — Accounting Policies

The accounting and financial reporting policies of United Community Banks, Inc. ("United") and its subsidiaries conform to accounting principles generally accepted in the United States of America and general banking industry practices. The accompanying interim consolidated financial statements have not been audited. All material intercompany balances and transactions have been eliminated. A more detailed description of United's accounting policies is included in the 2004 annual report filed on Form 10-K.

In management's opinion, all accounting adjustments necessary to accurately reflect the financial position and results of operations on the accompanying financial statements have been made. These adjustments are considered normal and recurring accruals considered necessary for a fair and accurate presentation. The results for interim periods are not necessarily indicative of results for the full year or any other interim periods.

Note 2 — Stock-Based Compensation

United's stock-based compensation plans are accounted for based on the intrinsic value method set forth in Accounting Principles Board (APB) Opinion 25, *Accounting for Stock Issued to Employees*, and related interpretations. Compensation expense for restricted share awards is ratably recognized over the period of service, usually the restricted period, based on the fair value of the stock on the date of grant. Compensation expense for employee stock options has not been recognized, since the exercise price of the options equaled the fair value of the stock on the date of grant. Had compensation costs been determined based upon the fair value of the options at the grant dates consistent with the method of SFAS No. 123, United's net income and earnings per common share would have reflected the pro forma amounts below (*in thousands, except per share data*):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2005	2004	2005	2004
Net income available to common shareholders:				
As reported	\$ 14,293	\$ 11,955	\$ 41,494	\$ 33,925
Pro forma	13,870	11,754	40,325	33,367
Basic earnings per common share:				
As reported	.37	.33	1.08	.95
Pro forma	.36	.32	1.05	.93
Diluted earnings per common share:				
As reported	.36	.32	1.05	.92
Pro forma	.35	.31	1.02	.91

The weighted average fair value of options granted in the third quarter of 2005 and 2004 was \$7.21 and \$5.47, respectively. The weighted average fair value of options granted during the first nine months of 2005 and 2004 was \$5.72 and \$5.89, respectively. The fair value of each option granted was estimated on the date of grant using the Black-Scholes model with the following assumptions: dividend yield of 1.00% to 1.26% in 2005 and 1.00% in 2004; a risk free interest rate ranging from 3.82% to 4.36% in 2005 and from 3.61% to 4.57% in 2004; expected volatility of 20% in 2005 and 15% in 2004; and, an expected life of 6.25 years in 2005, and 7 years in 2004. United's stock trading history began in March of 2002 when United listed on Nasdaq. For 2005, expected volatility was determined using United's historical weekly volatility over a two-year period. For 2004, the Nasdaq Bank Index was used to determine expected volatility. Compensation expense, included in the pro forma results, was determined based on the fair value of the options at the time of grant, multiplied by the number of options granted, which was then amortized, net of tax, over the vesting period. In December 2004, FAS 123(R) was released. The standards original effective date for United was for periods beginning July 1, 2005. The SEC delayed the effective date of this standard until January 1, 2006. United plans to adopt this standard effective January 1, 2006.

Note 3 — Common Stock Issued

In August 2005 United established a Dividend Reinvestment and Share Purchase Plan (DRIP). Under the plan, shareholders of record can voluntarily reinvest all or a portion of their cash dividends into shares of United's common stock, as well as purchase additional stock through the plan for cash. In addition, United began selling shares of its common stock directly to the 401(k) retirement plan that is offered to its employees. Through September 30, 2005, United issued 16,200 shares and increased capital for the company by \$466,000 through these programs.

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Note 4 — Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share for the three and nine months ended September 30.

(in thousands, except per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2005	2004	2005	2004
Basic earnings per share:				
Weighted average shares outstanding	38,345	36,254	38,272	35,738
Net income available to common shareholders	\$ 14,293	\$ 11,955	\$ 41,494	\$ 33,925
Basic earnings per share	\$.37	\$.33	\$ 1.08	\$.95
Diluted earnings per share:				
Weighted average shares outstanding	38,345	36,254	38,272	35,738
Net effect of the assumed exercise of stock options based on the treasury stock method using average market price for the period	953	806	855	807
Effect of conversion of subordinated debt	372	372	372	372
Total weighted average shares and common stock equivalents outstanding	39,670	37,432	39,499	36,917
Net income available to common shareholders	\$ 14,293	\$ 11,955	\$ 41,494	\$ 33,925
Income effect of conversion of subordinated debt, net of tax	34	23	94	65
Net income, adjusted for effect of conversion of subordinated debt, net of tax	\$ 14,327	\$ 11,978	\$ 41,588	\$ 33,990
Diluted earnings per share	\$.36	\$.32	\$ 1.05	\$.92

Note 5 — Mergers and Acquisitions

At September 30, 2005, accrued merger costs of \$1.3 million remained unpaid relating to acquisitions closed in 2004 and 2003. The severance and related costs include change in control payments for which payment had been deferred. Professional fees include remaining legal fees related to the two business combinations completed during the fourth quarter of 2004. Contract termination costs include amounts claimed by service providers as a result of early termination of service contracts related to the acquisitions completed during 2004 and 2003. At September 30, 2005, \$821,000 remained unpaid, which primarily related to one contract termination charge that is in dispute. The purchase adjustments resulted in a reduction of recorded goodwill. A reconciliation of the activities in 2005 related to accrued merger costs is below (in thousands):

Activity with accrued merger cost

For the Nine Months Ended September 30, 2005

	Beginning Balance	Purchase Adjustments	Amounts Charged to Earnings	Amounts Paid	Ending Balance
Severance and related costs	\$ 764	\$ —	\$ —	\$ (412)	\$ 352
Professional fees	754	(29)	—	(644)	81
Contract termination costs	3,854	(594)	—	(2,439)	821
Other merger-related expenses	247	—	—	(156)	91
Totals	\$ 5,619	\$ (623)	\$ —	\$ (3,651)	\$ 1,345

Note 6 — Reclassification

Certain amounts for the comparative periods of 2004 have been reclassified to conform to the 2005 presentation.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Forward-Looking Statements

This Form 10-Q contains forward-looking statements regarding United Community Banks, Inc. ("United"), including, without limitation, statements relating to United's expectations with respect to revenue, credit losses, levels of nonperforming assets, expenses, earnings and other measures of financial performance. Words such as "may", "could", "would", "should", "believes", "expects", "anticipates", "estimates", "intends", "plans", "targets" or similar expressions are intended to identify forward-looking statements. These forward-looking statements are not guarantees of future performance and involve certain risks and uncertainties that are subject to change based on various factors (many of which are beyond United's control). The following factors, among others, could cause United's financial performance to differ materially from the expectations expressed in such forward-looking statements:

- our recent operating results may not be indicative of future operating results;
- our corporate culture has contributed to our success and, if we cannot maintain this culture as we grow, we could lose the productivity fostered by our culture, which could harm our business;
- our business is subject to the success of the local economies in which we operate;
- we may face risks with respect to future expansion and acquisitions or mergers;
- changes in prevailing interest rates may negatively affect our net income and the value of our assets;
- our concentration of construction and land development loans is subject to unique risks that could adversely affect our earnings;
- if our allowance for loan losses is not sufficient to cover actual loan losses, our earnings would decrease;
- competition from financial institutions and other financial service providers may adversely affect our profitability;
- business increases, productivity gains and other investments are lower than expected or do not occur as quickly as anticipated;
- competitive pressures among financial services companies increase significantly;
- the strength of the United States economy in general and/or the strength of the local economies of the states in which United conducts operations changes;
- trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System, change;
- inflation or market conditions fluctuate;
- conditions in the stock market, the public debt market and other capital markets deteriorate;
- financial services laws and regulations change;
- technology changes and United fails to adapt to those changes;
- consumer spending and saving habits change;
- unanticipated regulatory or judicial proceedings occur; and
- United is unsuccessful at managing the risks involved in the foregoing.

Additional information with respect to factors that may cause actual results to differ materially from those contemplated by such forward-looking statements may also be included in other reports that United files with the Securities and Exchange Commission. United cautions that the foregoing list of factors is not exclusive and not to place undue reliance on forward-looking statements. United does not intend to update any forward-looking statement, whether written or oral, relating to the matters discussed in this Form 10-Q.

Overview

United is a bank holding company registered with the Federal Reserve under the Bank Holding Company Act of 1956 that was incorporated under the laws of the state of Georgia in 1987 and commenced operations in 1988. At September 30, 2005, United had total consolidated assets of \$5.7 billion, total loans of \$4.3 billion, total deposits of \$4.2 billion and stockholders' equity of \$424 million.

United's activities are primarily conducted by its wholly-owned banking subsidiaries (which are collectively referred to as the "Banks" in this discussion) and Brintech, Inc., a consulting firm providing professional services to the financial services industry.

Recent Mergers and Acquisitions

On June 1, 2004, United completed the acquisition of Fairbanco Holding Company, Inc. (“Fairbanco”), a bank holding company headquartered in Fairburn, Georgia, and its wholly-owned Georgia subsidiary, 1st Community Bank. On June 1, 2004, 1st Community Bank had assets of \$210 million, including purchase accounting related intangibles. United exchanged 914,627 shares of its common stock valued at \$20.9 million and approximately \$2.7 million in cash for all of the outstanding shares. 1st Community Bank was merged into United Community Bank-Georgia and operates as a separate community bank.

On November 1, 2004, United completed the acquisition of Eagle National Bank. (“Eagle”), a bank headquartered in Stockbridge, Georgia. On November 1, 2004, Eagle had assets of \$78 million, including purchase accounting related intangibles. United exchanged 414,462 shares of its common stock valued at \$9.5 million and approximately \$2.4 million in cash for all of the outstanding shares. Eagle was merged into United Community Bank-Georgia and operates as a separate community bank.

On December 1, 2004, United completed the acquisition of Liberty National Bancshares, Inc. (“Liberty”), a bank holding company headquartered in Conyers, Georgia, and its wholly-owned subsidiary, Liberty National Bank. On December 1, 2004, Liberty had assets of \$212 million, including purchase accounting related intangibles. United exchanged 1,372,658 shares of its common stock valued at \$32.5 million and approximately \$3.0 million in cash for all of the outstanding shares. Liberty National Bank was merged into United Community Bank-Georgia and operates as a separate community bank.

Critical Accounting Policies

The accounting and reporting policies of United Community Banks and its subsidiaries are in accordance with accounting principles generally accepted in the United States and conform to general practices within the banking industry. The more critical accounting and reporting policies include United’s accounting for loans and the allowance for loan losses. In particular, United’s accounting policies relating to the allowance for loan losses involve the use of estimates and require significant judgments to be made by management. Different assumptions in the application of these policies could result in material changes in United’s consolidated financial position or consolidated results of operations. See “Asset Quality and Risk Elements” herein for a complete discussion of United’s accounting methodologies related to the allowance.

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Table 1 — Financial Highlights
**FINANCIAL HIGHLIGHTS TABLE
UNITED COMMUNITY BANKS, INC.
Selected Financial Information
For the Three and Nine Months Ended September 30, 2005**

(in thousands, except per share data; taxable equivalent)	2005			2004		Third Quarter 2005-2004 Change	For the Nine Months Ended		YTD 2005-2004 Change
	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter		2005	2004	
INCOME SUMMARY									
Interest revenue	\$ 89,003	\$ 80,701	\$ 73,649	\$ 66,761	\$ 61,358		\$ 243,353	\$ 172,625	
Interest expense	34,033	29,450	25,367	21,448	19,142		88,850	53,346	
Net interest revenue	54,970	51,251	48,282	45,313	42,216	30%	154,503	119,279	30%
Provision for loan losses	3,400	2,800	2,400	2,000	2,000		8,600	5,600	
Fee revenue	12,396	12,179	10,200	10,757	9,857	26	34,775	28,782	21
Total revenue	63,966	60,630	56,082	54,070	50,073	28	180,678	142,461	27
Operating expenses ⁽¹⁾	41,294	38,808	34,779	33,733	31,296	32	114,881	88,835	29
Income before taxes	22,672	21,822	21,303	20,337	18,777	21	65,797	53,626	23
Income taxes	8,374	8,049	7,862	7,427	6,822		24,285	19,380	
Net operating income	14,298	13,773	13,441	12,910	11,955	20	41,512	34,246	21
Merger-related charges, net of tax	—	—	—	261	—		—	304	
Net income	\$ 14,298	\$ 13,773	\$ 13,441	\$ 12,649	\$ 11,955	20	\$ 41,512	\$ 33,942	22
OPERATING PERFORMANCE⁽¹⁾									
Earnings per common share:									
Basic	\$.37	\$.36	\$.35	\$.35	\$.33	12	\$ 1.08	\$.96	13
Diluted	.36	.35	.34	.34	.32	13	1.05	.93	13
Return on tangible equity ⁽²⁾⁽³⁾⁽⁴⁾	18.90%	19.21%	19.86%	19.96%	19.41%		19.30%	19.67%	
Return on assets ⁽⁴⁾	1.01	1.03	1.06	1.07	1.05		1.03	1.07	
Efficiency ratio	61.16	61.18	59.47	60.20	60.11		60.64	60.00	
Dividend payout ratio	18.92	19.44	20.00	17.14	18.18		19.44	18.75	
GAAP PERFORMANCE									
Per common share:									
Basic earnings	\$.37	\$.36	\$.35	\$.34	\$.33	12	\$ 1.08	\$.95	14
Diluted earnings	.36	.35	.34	.33	.32	13	1.05	.92	14
Cash dividends declared	.07	.07	.07	.06	.06	17	.21	.18	17
Book value	11.04	10.86	10.42	10.39	9.58	15	11.04	9.58	15
Tangible book value ⁽³⁾	8.05	7.85	7.40	7.34	7.28	11	8.05	7.28	11
Key performance ratios:									
Return on equity ⁽²⁾⁽⁴⁾	13.42%	13.46%	13.68%	14.15%	14.20%		13.51%	14.48%	
Return on assets ⁽⁴⁾	1.01	1.03	1.06	1.05	1.05		1.03	1.06	
Net interest margin ⁽⁴⁾	4.17	4.12	4.05	4.05	3.99		4.12	3.98	
Dividend payout ratio	18.92	19.44	20.00	17.65	18.18		19.44	18.95	
Equity to assets	7.46	7.65	7.71	7.54	7.50		7.60	7.42	
Tangible equity to assets ⁽³⁾	5.53	5.62	5.58	5.75	5.76		5.57	5.79	
ASSET QUALITY									
Allowance for loan losses	\$ 51,888	\$ 49,873	\$ 48,453	\$ 47,196	\$ 43,548		\$ 51,888	\$ 43,548	
Non-performing assets	13,565	13,495	13,676	8,725	10,527		13,565	10,527	
Net charge-offs	1,385	1,380	1,143	1,183	1,010		3,908	2,434	
Allowance for loan losses to loans	1.22%	1.22%	1.25%	1.26%	1.27%		1.22%	1.27%	
Non-performing assets to total assets	.24	.24	.26	.17	.23		.24	.23	
Net charge-offs to average loans ⁽⁴⁾	.13	.14	.12	.13	.12		.13	.10	
AVERAGE BALANCES									
Loans	\$ 4,169,170	\$ 3,942,077	\$ 3,797,479	\$ 3,572,824	\$ 3,384,281	23	\$ 3,970,937	\$ 3,239,005	23
Investment securities	1,008,687	996,096	946,194	805,766	762,994	32	983,889	710,674	38
Earning assets	5,239,195	4,986,339	4,819,961	4,456,403	4,215,472	24	5,016,702	4,006,149	25
Total assets	5,608,158	5,338,398	5,164,464	4,781,018	4,521,842	24	5,371,966	4,294,555	25

Deposits	4,078,437	3,853,884	3,717,916	3,500,842	3,351,188	22	3,884,733	3,162,588	23
Stockholders' equity	418,459	408,352	398,164	360,668	338,913	23	408,399	318,668	28
Common shares outstanding:									
Basic	38,345	38,270	38,198	37,056	36,254		38,272	35,738	
Diluted	39,670	39,436	39,388	38,329	37,432		39,499	36,917	

AT PERIOD END

Loans	\$ 4,254,051	\$ 4,072,811	\$ 3,877,575	\$ 3,734,905	\$ 3,438,417	24	\$ 4,254,051	\$ 3,438,417	24
Investment securities	945,922	990,500	928,328	879,978	726,734	30	945,922	726,734	30
Earning assets	5,302,532	5,161,067	4,907,743	4,738,389	4,280,643	24	5,302,532	4,280,643	24
Total assets	5,709,666	5,540,242	5,265,771	5,087,702	4,592,655	24	5,709,666	4,592,655	24
Deposits	4,196,369	3,959,226	3,780,521	3,680,516	3,341,525	26	4,196,369	3,341,525	26
Stockholders' equity	424,000	415,994	398,886	397,088	347,795	22	424,000	347,795	22
Common shares outstanding	38,383	38,283	38,249	38,168	36,255		38,383	36,255	

- (1) Excludes pre-tax merger-related charges totaling \$406,000 or \$.01 per diluted common share and \$464,000 or \$.01 per diluted common share in the fourth and second quarters of 2004, respectively.
- (2) Net income available to common stockholders, which excludes preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income.
- (3) Excludes effect of acquisition related intangibles and associated amortization.
- (4) Annualized.

Merger-Related Charges

The presentation of operating earnings includes financial results determined by methods other than in accordance with generally accepted accounting principles, or GAAP. Net operating income excludes pre-tax merger-related and restructuring charges of \$406,000 and \$464,000 for the fourth and second quarters of 2004, respectively. These charges decreased net income by \$261,000 and \$304,000, respectively, for the fourth and second quarters of 2004 or about \$.01 per diluted share each. These charges are discussed further in Note 5 to the Consolidated Financial Statements in this Form 10-Q and Note 3 to the Consolidated Financial Statements included in Form 10-K for the year ended December 31, 2004.

These charges are excluded because management believes that these non-GAAP operating results provide a helpful measure for assessing United's financial performance. Net operating income should not be viewed as a substitute for net income determined in accordance with GAAP, and is not necessarily comparable to non-GAAP performance measures that may be presented by other companies. The following is a reconciliation of net operating income to GAAP net income for the applicable periods:

Table 2 — Operating Earnings to GAAP Earnings Reconciliation*(in thousands, except per share data)*

	Fourth Quarter 2004	Nine Months Ended September 30, 2004
Merger charges included in expenses	\$ 406	\$ 464
Income tax effect of charges	145	160
After-tax effect of merger-related charges	<u>\$ 261</u>	<u>\$ 304</u>
Net Income Reconciliation		
Operating net income	\$ 12,910	\$ 34,246
After-tax effect of merger-related charges	(261)	(304)
Net income (GAAP)	<u>\$ 12,649</u>	<u>\$ 33,942</u>
Basic Earnings Per Share Reconciliation		
Basic operating earnings per share	\$.35	\$.96
Per share effect of merger-related charges	(.01)	(.01)
Basic earnings per share (GAAP)	<u>\$.34</u>	<u>\$.95</u>
Diluted Earnings Per Share Reconciliation		
Diluted operating earnings per share	\$.34	\$.93
Per share effect of merger-related charges	(.01)	(.01)
Diluted earnings per share (GAAP)	<u>\$.33</u>	<u>\$.92</u>

Results of Operations

Net operating income was \$14.3 million for the third quarter of 2005, an increase of \$2.34 million, or 20%, from the same period in 2004. Diluted operating earnings per share were \$.36 for 2005, compared with \$.32 for 2004, an increase of 13%. Operating return on tangible equity was 18.90% for 2005, compared with 19.41% for 2004. Operating return on assets was 1.01% for 2005, compared with 1.05% for 2004.

Year-to-date through September 30, net operating income was \$41.5 million for 2005 compared with \$34.2 million for 2004, an increase of 21%. Diluted operating earnings per share were \$1.05 for 2005, compared with \$.93 for 2004, an increase of 13%. Operating return on tangible equity for 2005 was 19.30% compared with 19.67% for 2004. Operating return on assets for 2005 was 1.03%, compared with 1.07% for 2004.

Net Interest Revenue (Taxable Equivalent)

Net interest revenue (the difference between the interest earned on assets and the interest paid on deposits and borrowed funds) is the single largest component of total revenue. United actively manages this revenue source to provide an optimal level of revenue while balancing interest rate, credit and liquidity risks. Net interest revenue for the three months ended September 30, 2005 was \$55.0 million, up 30%, over last year. Year-to-date, net interest revenue was \$154.5 million, also up 30% over the same period in 2004. The increase for the third quarter of 2005 was driven by strong loan growth and an 18 basis point widening of the net interest margin to 4.17%. Average loans increased \$785 million, or 23%, from the third quarter of last year and year-to-date average loans were up \$732 million, also an increase of 23%. This loan growth was due to the continued high loan demand across all of United's markets. In addition, the acquisitions of Eagle National Bank and Liberty National Bank in the fourth quarter of 2004 collectively added \$229 million to the third quarter 2005 average balances, including loan growth since the time the acquisitions were completed. The quarter-end loan balances increased \$816 million compared with September 30, 2004. Of this increase, \$340 million was in the north Georgia markets (which includes \$207 million in Gainesville / Hall County related to a de novo bank opened in May 2005), \$45 million in western North Carolina, \$341 million in the metro Atlanta market (which includes \$206 million related to the Eagle National Bank and Liberty National Bank acquisitions in 2004), \$39 million in east Tennessee, and \$50 million in the coastal Georgia markets.

Average interest-earning assets for the third quarter and first nine months of 2005 each increased \$1.0 billion, or 24%, and 25%, respectively, over the same periods in 2004. The increase reflects the strong organic and acquired loan growth, as well as an increase in the investment securities portfolio. The majority of the increase in interest-earning assets was funded by interest-bearing sources resulting in increases in average interest-bearing liabilities for the quarter and year-to-date of approximately \$873 million and \$862 million, respectively, as compared with the same periods in 2004.

The banking industry uses two ratios to measure relative profitability of net interest revenue. The net interest rate spread measures the difference between the average yield on interest-earning assets and the average rate paid on interest-bearing liabilities. The interest rate spread eliminates the impact of non-interest-bearing deposits and gives a direct perspective on the effect of market interest rate movements. The net interest margin is defined as net interest revenue as a percent of average total interest-earning assets and takes into account the positive impact of investing non interest-bearing deposits and capital.

For the three months ended September 30, 2005 and 2004, the net interest spread was 3.77% and 3.71%, respectively, while the net interest margin was 4.17% and 3.99%, respectively. For the first nine months of 2005 and 2004, the net interest spread was 3.75% and 3.71%, respectively, while the net interest margin was 4.12% and 3.98%, respectively. Since June of 2004, the Federal Reserve has increased the federal funds rate a total of 275 basis points. This had a positive impact on net interest revenue and net interest margin due to United's slightly asset sensitive balance sheet. For the third quarter of 2005, the rise in the average rate on interest-earning assets exceeded the rise in the average rate on interest-bearing liabilities by 6 basis points compared with the third quarter of 2004, resulting in the higher net interest spread. The same can be said for the nine month period ended September 30, 2005 when compared with the same period in 2004, which resulted in a 4 basis point higher net interest spread. This widening of the spread was primarily attributed to our ability to keep deposit pricing from reflecting the full impact of the rise in short-term interest rates.

The increases in the prime and federal funds rates, which effect variable rate assets and liabilities, along with the loan growth mentioned above were the two primary reasons for the increases in the net interest margin and net interest revenue. Most of the loan growth added over the last year was prime-based, adjusted daily. At September 30, 2005, United had approximately \$2.4 billion in loans indexed to the daily Prime Rate published in the Wall Street Journal compared with \$1.8 billion a year ago. At September 30, 2005 and 2004, United had receive-fixed swap contracts with a total notional value of \$583 million and \$637 million, respectively, that were used to reduce United's exposure to changes in interest rates that were accounted for as hedges. The use of swap contracts is more fully explained in the Interest Rate Sensitivity Management section of this report beginning on page 21.

The average yield on interest-earning assets for the third quarter of 2005 was 6.75%, compared with 5.79% in the third quarter of 2004. The year-to-date yield on interest-earning assets was 6.48%, compared with 5.75% for the first nine months of 2004. Loan yields were up 112 basis points for the quarter and 89 basis points on a year-to-date basis due to the growing level of prime-based, adjusted daily loans and the increases in the prime lending rate.

The average cost of interest-bearing liabilities for the third quarter was 2.98%, an increase of 90 basis points from the same period in 2004. The average cost of interest-bearing liabilities for the first nine months of 2005 was 2.73%, an increase of 69 basis points from a year ago. The increase reflects the impact of rising rates on United's floating rate sources of funding and increased deposit pricing in selected products and markets.

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The following table shows the relationship between interest revenue and expense and the average balances of interest-earning assets and interest-bearing liabilities for the three months ended September 30, 2005 and 2004.

Table 3 — Average Consolidated Balance Sheets and Net Interest Analysis

For the Three Months Ended September 30,
(In thousands, taxable equivalent)

	2005			2004		
	Average Balance	Interest	Avg. Rate	Average Balance	Interest	Avg. Rate
Assets:						
Interest-earning assets:						
Loans, net of unearned income ⁽¹⁾⁽²⁾	\$ 4,169,170	\$ 77,112	7.34%	\$ 3,384,281	\$ 52,874	6.22%
Taxable securities ⁽³⁾	960,513	10,340	4.31	716,525	7,254	4.05
Tax-exempt securities ⁽¹⁾⁽³⁾	48,174	856	7.10	46,469	846	7.28
Federal funds sold and other interest-earning assets	61,338	695	4.53	68,197	384	2.25
Total interest-earning assets	5,239,195	89,003	6.75	4,215,472	61,358	5.79
Non-interest-earning assets:						
Allowance for loan losses	(51,278)			(43,466)		
Cash and due from banks	108,784			96,610		
Premises and equipment	106,347			90,850		
Other assets ⁽³⁾	205,110			162,376		
Total assets	\$5,608,158			\$4,521,842		
Liabilities and Stockholders' Equity:						
Interest-bearing liabilities:						
Interest-bearing deposits:						
Transaction accounts	\$ 1,164,563	\$ 5,187	1.77	\$ 923,870	\$ 2,151	.93
Savings deposits	175,833	223	.50	163,540	98	.24
Certificates of deposit	2,118,674	17,653	3.31	1,766,553	10,608	2.39
Total interest-bearing deposits	3,459,070	23,063	2.65	2,853,963	12,857	1.79
Federal funds purchased	153,937	1,407	3.63	145,235	573	1.57
Federal Home Loan Bank advances	779,912	7,181	3.65	550,501	3,605	2.61
Long-term debt and other borrowings	143,165	2,382	6.60	113,873	2,107	7.36
Total borrowed funds	1,077,014	10,970	4.04	809,609	6,285	3.09
Total interest-bearing liabilities	4,536,084	34,033	2.98	3,663,572	19,142	2.08
Non-interest-bearing liabilities:						
Non-interest-bearing deposits	619,367			497,225		
Other liabilities	34,248			22,132		
Total liabilities	5,189,699			4,182,929		
Stockholders' equity	418,459			338,913		
Total liabilities and stockholders' equity	\$5,608,158			\$4,521,842		
Net interest revenue		\$ 54,970			\$ 42,216	
Net interest-rate spread			3.77%			3.71%
Net interest margin⁽⁴⁾			4.17%			3.99%

- (1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 39%, reflecting the statutory federal tax rate and the federal tax adjusted state tax rate.
- (2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued.
- (3) Securities available for sale are shown at amortized cost. Pretax unrealized losses of \$2.2 million in 2005 and pretax unrealized gains of \$3.9 million in 2004 are included in other assets for purposes of this presentation.
- (4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

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The following table shows the relationship between interest revenue and expense and the average balances of interest-earning assets and interest-bearing liabilities for the nine months ended September 30, 2005 and 2004.

Table 3 — Average Consolidated Balance Sheets and Net Interest Analysis (continued)

For the Nine Months Ended September 30,
(In thousands, taxable equivalent)

	2005			2004		
	Average Balance	Interest	Avg. Rate	Average Balance	Interest	Avg. Rate
Assets:						
Interest-earning assets:						
Loans, net of unearned income ⁽¹⁾⁽²⁾	\$ 3,970,937	\$ 209,378	7.05%	\$ 3,239,005	149,476	\$ 6.16%
Taxable securities ⁽³⁾	934,691	29,544	4.21	662,101	19,662	3.96
Tax-exempt securities ⁽¹⁾⁽³⁾	49,198	2,589	7.02	48,573	2,674	7.34
Federal funds sold and other interest-earning assets	<u>61,876</u>	<u>1,842</u>	3.97	<u>56,470</u>	<u>813</u>	1.92
Total interest-earning assets	<u>5,016,702</u>	<u>243,353</u>	6.48	<u>4,006,149</u>	<u>172,625</u>	5.75
Non-interest-earning assets:						
Allowance for loan losses	(49,681)			(41,452)		
Cash and due from banks	98,615			88,213		
Premises and equipment	104,079			88,976		
Other assets ⁽³⁾	<u>202,251</u>			<u>152,669</u>		
Total assets	<u>\$ 5,371,966</u>			<u>\$ 4,294,555</u>		
Liabilities and Stockholders' Equity:						
Interest-bearing liabilities:						
Interest-bearing deposits:						
Transaction accounts	\$ 1,116,573	\$ 13,093	1.57	\$ 892,120	\$ 5,865	.88
Savings deposits	175,302	565	.43	152,905	274	.24
Certificates of deposit	<u>2,017,921</u>	<u>45,680</u>	3.03	<u>1,661,960</u>	<u>29,678</u>	2.39
Total interest-bearing deposits	<u>3,309,796</u>	<u>59,338</u>	2.40	<u>2,706,985</u>	<u>35,817</u>	1.77
Federal funds purchased	144,935	3,384	3.12	140,527	1,343	1.28
Federal Home Loan Bank advances	778,750	19,403	3.33	538,068	9,973	2.48
Long-term debt and other borrowings	<u>125,182</u>	<u>6,725</u>	7.18	<u>111,017</u>	<u>6,213</u>	7.48
Total borrowed funds	<u>1,048,867</u>	<u>29,512</u>	3.76	<u>789,612</u>	<u>17,529</u>	2.97
Total interest-bearing liabilities	<u>4,358,663</u>	<u>88,850</u>	2.73	<u>3,496,597</u>	<u>53,346</u>	2.04
Non-interest-bearing liabilities:						
Non-interest-bearing deposits	574,937			455,602		
Other liabilities	<u>29,967</u>			<u>23,688</u>		
Total liabilities	<u>4,963,567</u>			<u>3,975,887</u>		
Stockholders' equity	<u>408,399</u>			<u>318,668</u>		
Total liabilities and stockholders' equity	<u>\$ 5,371,966</u>			<u>\$ 4,294,555</u>		
Net interest revenue		<u>\$ 154,503</u>			<u>\$ 119,279</u>	
Net interest-rate spread			<u>3.75%</u>			<u>3.71%</u>
Net interest margin⁽⁴⁾			<u>4.12%</u>			<u>3.98%</u>

(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 39%, reflecting the statutory federal tax rate and the federal tax adjusted state tax rate.

(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued.

(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of \$7,000 in 2005 and \$6.1 million in 2004 are included in other assets for purposes of this presentation.

(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

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The following table shows the relative impact on net interest revenue for changes in the average outstanding balances (volume) of interest-earning assets and interest-bearing liabilities and the rates earned and paid on such assets and liabilities (rate). Variances resulting from a combination of changes in rate and volume are allocated in proportion to the absolute dollar amounts of the change in each category.

Table 4 — Change in Interest Revenue and Expense on a Taxable Equivalent Basis
(in thousands)

	Three Months Ended September 30, 2005 Compared to 2004 Increase (decrease) due to changes in			Nine Months Ended September 30, 2005 Compared to 2004 Increase (decrease) due to changes in		
	Volume	Rate	Total	Volume	Rate	Total
Interest-earning assets:						
Loans	\$ 13,520	\$ 10,718	\$ 24,238	\$ 36,730	\$ 23,172	\$ 59,902
Taxable securities	2,602	484	3,086	8,546	1,336	9,882
Tax-exempt securities	31	(21)	10	52	(137)	(85)
Federal funds sold and other interest-earning assets	(42)	353	311	85	944	1,029
Total interest-earning assets	16,111	11,534	27,645	45,413	25,315	70,728
Interest-bearing liabilities:						
Transaction accounts	674	2,362	3,036	1,757	5,471	7,228
Savings deposits	8	117	125	45	246	291
Certificates of deposit	2,393	4,652	7,045	7,113	8,889	16,002
Total interest-bearing deposits	3,075	7,131	10,206	8,915	14,606	23,521
Federal funds purchased	36	798	834	43	1,998	2,041
Federal Home Loan Bank advances	1,811	1,765	3,576	5,329	4,101	9,430
Long-term debt and other borrowings	503	(228)	275	769	(257)	512
Total borrowed funds	2,350	2,335	4,685	6,141	5,842	11,983
Total interest-bearing liabilities	5,425	9,466	14,891	15,056	20,448	35,504
Increase in net interest revenue	\$ 10,686	\$ 2,068	\$ 12,754	\$ 30,357	\$ 4,867	\$ 35,224

Provision for Loan Losses

The provision for loan losses was \$3.4 million for the third quarter of 2005, compared with \$2.0 million for the same period in 2004. Provision for the first nine months of 2005 was \$8.6 million, compared with \$5.6 million for the first nine months of 2004. Net loan charge-offs as an annualized percentage of average outstanding loans for the three months ended September 30, 2005 were .13%, as compared with .12% for the third quarter of 2004. Year-to-date, net loan charge-offs as an annualized percentage of average outstanding loans were .13%, compared with .10% for the first nine months of 2004. Net loan charge-offs continue at relatively low levels, and as an annualized percentage of average outstanding loans, continue to move in line with management's expectation and within the Company's historical range of high to low loss percentages for the past five years of .25% to .11%.

The provision for loan losses is based on management's evaluation of losses inherent in the loan portfolio and the corresponding analysis of the allowance for loan losses at quarter-end. Additional discussion on loan quality and the allowance for loan losses is included in the Asset Quality section of this report.

Fee Revenue

Fee revenue for the third quarter and the first nine months of 2005, totaled \$12.4 million and \$34.8 million, respectively, compared with \$9.9 million and \$28.8 million, respectively, for the same periods in 2004. This is a 26% increase over the third quarter of 2004, and a 21% increase over the comparable nine months in 2004. Fee revenue as a percentage of total revenue decreased slightly for the third quarter of 2005 and year-to-date to approximately 19% for each period from approximately 20% for each period in 2004 due to the strong growth in net interest revenue. United continues focus on increasing the amount of fee revenue through the introduction of new products and services. The following table presents the components of fee revenue for the third quarter and the first nine months of 2005 and 2004.

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Table 5 — Fee Revenue

For the Three and Nine Months Ended September 30,
(in thousands, taxable equivalent)

	Three Months Ended September 30,		Change	Nine Months Ended September 30,		Change
	2005	2004		2005	2004	
Service charges and fees	\$ 6,627	\$ 5,559	19%	\$ 18,521	\$ 15,894	17%
Mortgage loan and related fees	2,367	1,747	35	5,592	4,612	21
Consulting fees	1,777	1,426	25	4,944	3,955	25
Brokerage fees	571	377	51	1,781	1,600	11
Securities (losses) gains, net	(153)	398		(155)	394	
Loss on prepayments of borrowings	—	(391)		—	(391)	
Other	1,207	741	63	4,092	2,718	51
Total	<u>\$ 12,396</u>	<u>\$ 9,857</u>	26	<u>\$ 34,775</u>	<u>\$ 28,782</u>	21

Earnings for acquired companies are included in consolidated results beginning on their respective acquisition dates. Therefore, comparability between current and prior periods is affected by acquisitions completed over the last 21 months.

Service charges on deposit accounts of \$6.6 million were up \$1.1 million, or 19%, over the third quarter of 2004. Year-to-date service charges were up \$2.6 million or 17% over the same period in 2004. The increase in service charges and fees was due primarily to an increase in the number of accounts and transaction activity resulting from successful internal efforts to increase core deposits. Acquisitions account for approximately one-third of the total increase. Included is ATM and debit card revenue that was up \$343,000 compared with the same quarter a year ago, a 42% increase. Year-to-date, ATM and debit card revenue was up \$1.1 million, or 55%. This increase results primarily from having a higher volume of ATM transactions and more debit cards being issued via new account openings.

Mortgage loan and related fees of \$2.4 million for the quarter were up \$620,000, or 35%, from the same period in 2004. Mortgage loan originations of \$122 million for the third quarter 2005 were up \$57 million from the third quarter of 2004. This increase was due to the addition of mortgage lenders and new products offered by United as well as a favorable rate environment. Substantially all of these originated residential mortgages were sold into the secondary market, including the right to service these loans.

Consulting fees for the third quarter of 2005 of \$1.8 million were up \$351,000, or 25% from the same period in 2004. On a year-to-date basis, consulting fees were up \$989,000, or 25%. This increase was primarily due to growth in the risk management and financial service practices, and increases in its other consulting revenue.

Brokerage fees of \$571,000 were up \$194,000, or 51%, from the level achieved in the third quarter of 2004 due to additional brokers and business growth. On a year-to-date basis, brokerage fees were up \$181,000, or 11% from the same period in 2004.

Other fee revenue increased \$466,000 from the third quarter of 2004. Other fees were also up year-to-date by \$1.4 million, or 51% compared with 2004. The third quarter increase is substantially the result of a \$160,000 gain on the sale of a former banking location, increased service charges associated with official check volume, and gains from the sale of SBA loans of \$118,000. Also contributing to the year-to-date increases are gains from branch sales and SBA loan sales that occurred in the second quarter.

Operating Expenses

For the three and nine months ended September 30, 2005, total operating expenses, excluding merger-related charges, were \$41.3 million and \$114.9 million, respectively, compared with \$31.3 million and \$88.8 million, respectively, for the same period in 2004. The percentage growth for the three and nine months was 32% and 29%, respectively. The following table presents the components of operating expenses for the three and nine months ended September 30, 2005 and 2004.

Table 6 — Operating Expenses

For the Three and Nine Months Ended September 30,
(in thousands)

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2005	2004	Change	2005	2004	Change
Salaries and employee benefits	\$ 26,334	\$ 19,636	34%	\$ 73,843	\$ 56,424	31%
Occupancy	2,743	2,352	17	8,129	6,907	18
Communications and equipment	3,484	2,828	23	9,581	8,052	19
Postage, printing and supplies	1,426	1,214	17	4,146	3,424	21
Professional fees	1,174	1,035	13	3,283	2,667	23
Advertising and public relations	1,683	1,123	50	4,745	2,878	65
Amortization of intangibles	503	442		1,509	1,208	
Other	3,947	2,666	48	9,645	7,275	33
	<u>41,294</u>	<u>31,296</u>	32	<u>114,881</u>	<u>88,835</u>	29
Merger-related charges	—	—		—	464	
Total	<u>\$ 41,294</u>	<u>\$ 31,296</u>	32	<u>\$ 114,881</u>	<u>\$ 89,299</u>	29

Salaries and benefits for the third quarter of 2005 totaled \$26.3 million, an increase of \$6.7 million, or 34%, over the same period in 2004. Acquisitions and de novo locations accounted for 40% of the increase, with the remainder due to an increase in staff to support business growth, along with related hiring and relocation costs, and normal merit increases. Total staff on September 30, 2005 was 1,695, an increase of 242, or 17% from 2004. Approximately 25 staff were added through de novo offices in Newnan Lakes, Trion, and Tyrone, and our de novo bank in Gainesville added approximately 70 staff. Another 68 staff were added through acquisitions. Excluding acquisitions and de novo locations, the growth in staff was 5% over 2004, an increase of 78 employees. Total earnings assets per full-time equivalent employees on September 30, 2005 was \$3.4 million, an increase of \$183,000, or 6% from 2004.

Occupancy costs for the third quarter were up \$391,000 or 17%, from the third quarter of 2004, and the increase for the nine months ended September 30, 2005 was \$1.2 million, or 18%, over the same period in 2004. Most of this increase was the result of higher facilities costs and maintenance expenses resulting from additional banking offices added through acquisitions and de novo expansion.

Communication and equipment costs for third quarter 2005 increased \$656,000, or 23%, as compared to 2004. Year-to-date totals through September 30, 2005 increased \$1.5 million, or 19% as compared to 2004. This increase was primarily due to higher maintenance costs and higher depreciation cost for additional technology equipment and software to support business growth and enhance operating efficiencies.

Postage, printing and supplies costs for the third quarter of 2005 were up \$212,000, or 17%, from the same period in 2004. Year-to-date, these cost were up \$722,000, or 21% compared with 2004. Most of the increase was due to additional postage and courier expense resulting from adding customers and locations through acquisitions and de novo offices.

Professional fees for the third quarter were up \$139,000, or 13%, from the third quarter of 2004. The increase in professional fees on a year-to-date basis was \$616,000, or 23%. This increase is primarily due to higher expenses associated with Sarbanes-Oxley compliance and increasing legal costs associated with new loans.

Advertising and public relations expenses for the third quarter of 2005 of \$1.7 million were up \$560,000, or 50%, over the third quarter of 2004 and year-to-date was up \$1.9 million, or 65%, over the prior year. The increase was due to costs associated with the growth in core deposit accounts and brand promotion within the new markets added recently through acquisitions and de novo offices.

The increase of \$61,000 for the quarter in intangible amortization was due to the Liberty and Eagle acquisitions, which closed during the fourth quarter of 2004.

Other expense increased by \$1.3 million, or 48%, from the third quarter of 2004 and on a year-to-date basis was up \$2.4 million, or 33%. The increase from last year was driven primarily by acquisitions and continued business growth.

The efficiency ratio measures total operating expenses, excluding merger-related charges, as a percentage of total revenue, excluding the provision for loan losses, net securities gains or losses, and losses on prepayment of borrowings. Based on operating income, United's efficiency ratio for the third quarter was 61.16% compared with 60.11% for the third quarter of 2004. The increase is the result of the cost of additional de novo locations being opened during the second and third quarters of 2005. Year-to-date, the operating efficiency ratio was 60.64% compared with 60.00% for the first nine months of 2004.

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Income Taxes

Income tax expense, net of tax benefits relating to merger charges, was \$8.0 million for the third quarter, as compared with \$6.4 million for the third quarter of 2004, representing a 35.75% and 35.00% effective tax rate, respectively. The effective tax rates were lower than the statutory tax rates primarily due to interest revenue on certain investment securities and loans that are exempt from income taxes and tax credits received on affordable housing investments. The effective tax rate has increased as tax-exempt interest revenue on securities and loans has declined as a percentage of pre-tax earnings. Additional information regarding income taxes can be found in Note 13 to the Consolidated Financial Statements filed with United's 2004 Form 10-K.

Balance Sheet Review

Total assets at September 30, 2005 were \$5.7 billion, compared with \$5.1 billion at December 31, 2004 and \$4.6 billion at September 30, 2004. Average total assets for the third quarter of 2005 were \$5.6 billion, up \$1.1 billion from average assets in the third quarter of 2004.

Loans

The following table presents a summary of the loan portfolio.

Table 7 — Loans Outstanding

(in thousands)

	September 30, 2005	December 31, 2004	September 30, 2004
Commercial (commercial and industrial)	\$ 232,870	\$ 211,850	\$ 184,327
Commercial (secured by real estate)	1,029,159	966,558	852,393
Total commercial	1,262,029	1,178,408	1,036,720
Construction	1,616,809	1,304,526	1,188,092
Residential mortgage	1,214,734	1,101,653	1,072,564
Installment	160,479	150,318	141,041
Total loans	<u>\$ 4,254,051</u>	<u>\$ 3,734,905</u>	<u>\$ 3,438,417</u>

As a percentage of total loans:

Commercial (commercial and industrial)	5%	6%	5%
Commercial (secured by real estate)	24	26	25
Total commercial	29	32	30
Construction	38	35	35
Residential mortgage	29	29	31
Installment	4	4	4
Total	<u>100%</u>	<u>100%</u>	<u>100%</u>

At September 30, 2005, total loans were \$4.3 billion, an increase of \$816 million, or 24%, from September 30, 2004 and an increase of \$519 million, or 14%, from December 31, 2004. Over the past year, United has experienced strong loan growth in all markets, with particular strength in construction loans secured by real estate. Substantially all loans are to customers located in the immediate market areas of the banks in Georgia, North Carolina and Tennessee. The acquisitions of Eagle National Bank, which closed on November 1, 2004, and Liberty National Bank, which closed on December 1, 2004, added approximately \$206 million in balances to the loan portfolio. Approximately \$429 million of the increase from a year ago occurred in construction and land development loans. Growth continues to be strong in residential real estate loans and commercial loans as well, which grew \$142 million, or 13%, and \$225 million, or 22%, respectively, from September 30, 2004. In May 2005, United expanded into the Gainesville, Georgia market with a new de novo bank, which has grown to \$210 million in loans at September 30, 2005.

Asset Quality and Risk Elements

United manages asset quality and controls credit risk through close review and oversight of the loan portfolio as well as adherence to policies designed to promote sound underwriting and loan monitoring practices. United's credit administration function is responsible for monitoring asset quality, establishing credit policies and procedures and enforcing the consistent application of these policies and procedures at all of the Banks. Additional information on the credit administration function is included in Item 1 under the heading *Loan Review and Non-performing Assets* in United's Annual Report on Form 10-K.

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The provision for loan losses charged to earnings was based upon management's judgment of the amount necessary to maintain the allowance at a level adequate to absorb probable losses at quarter-end. The amount each period is dependent upon many factors including growth and changes in the composition of the loan portfolio, net charge-offs, delinquencies, management's assessment of loan portfolio quality, the value of collateral, and other economic factors and trends. The evaluation of these factors is performed quarterly by management through an analysis of the adequacy of the allowance for loan losses.

Reviews of non-performing loans, past due loans and larger credits, designed to identify potential charges to the allowance for loan losses, as well as determine the adequacy of the allowance, are conducted on a regular basis during the quarter. These reviews are performed by the responsible lending officers, as well as a separate loan review department, and consider such factors as the financial strength of borrowers, the value of the applicable collateral, past loan loss experience, anticipated loan losses, growth in the loan portfolio, prevailing economic conditions and other factors. United also uses external loan review sources to support the activities of the loan review department and to ensure the independence of the loan review process.

The following table presents a summary of the changes in the allowance for loan losses for the three and nine-month periods ended September 30, 2005 and 2004.

Table 8 — Summary of Loan Loss Experience
(in thousands)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2005	2004	2005	2004
Balance beginning of period	\$ 49,873	\$ 42,558	\$ 47,196	\$ 38,655
Allowance from acquisitions	—	—	—	1,727
Loans charged-off	(2,009)	(1,591)	(5,117)	(3,619)
Recoveries	624	581	1,209	1,185
Net charge-offs	(1,385)	(1,010)	(3,908)	(2,434)
Provision for loan losses	3,400	2,000	8,600	5,600
Balance end of period	<u>\$ 51,888</u>	<u>\$ 43,548</u>	<u>\$ 51,888</u>	<u>\$ 43,548</u>
Total loans:				
At period end	\$ 4,254,051	\$ 3,438,417	\$ 4,254,051	\$ 3,438,417
Average	4,169,170	3,384,281	3,970,937	3,239,005
As a percentage of average loans (annualized):				
Net charge-offs	.13%	.12%	.13%	.10%
Provision for loan losses	.33	.24	.29	.23
Allowance as a percentage of period end loans	1.22	1.27	1.22	1.27
Allowance as a percentage of non-performing loans	406	476	406	476

Management believes that the allowance for loan losses at September 30, 2005 is adequate to absorb losses inherent in the loan portfolio. This assessment involves uncertainty and judgment; therefore, the adequacy of the allowance for loan losses cannot be determined with precision and may be subject to change in future periods. In addition, bank regulatory authorities, as part of their periodic examination of the Banks, may require adjustments to the provision for loan losses in future periods if, in their opinion, the results of their review warrant such additions.

Non-performing Assets

The table below summarizes non -performing assets.

Table 9 — Non-Performing Assets
(in thousands)

	September 30, 2005	December 31, 2004	September 30, 2004
Non-accrual loans	\$ 12,784	\$ 8,031	\$ 9,144
Loans past due 90 days or more and still accruing	—	—	—
Total non-performing loans	12,784	8,031	9,144
Other real estate owned	781	694	1,383
Total non-performing assets	<u>\$ 13,565</u>	<u>\$ 8,725</u>	<u>\$ 10,527</u>
Non-performing loans as a percentage of total loans	.30%	.22%	.27%
Non-performing assets as a percentage of total assets	.24	.17	.23

Non-performing loans, which include non-accrual loans and accruing loans past due over 90 days, totaled \$12.8 million at September 30, 2005, compared with \$8.0 million at December 31, 2004 and \$9.1 million at September 30, 2004. The ratio of non-performing loans to total loans increased 3 basis points from September 30, 2004 and 8 basis points from December 31, 2004. Non-performing assets, which include non-performing loans and foreclosed real estate, totaled \$13.6 million at September 30, 2005, compared with \$8.7 million at December 31, 2004 and \$10.5 million at September 30, 2004.

United's policy is to place loans on non-accrual status when, in the opinion of management, the principal and interest on a loan is not likely to be repaid in accordance with the loan terms or when the loan becomes 90 days past due and is not well secured and in the process of collection. When a loan is placed on non-accrual status, interest previously accrued, but not collected, is reversed against current interest revenue. Depending on management's evaluation of the borrower and loan collateral, interest revenue on a non-accrual loan may be recognized on a cash basis as payments are received. There were no commitments to lend additional funds to customers whose loans were on non-accrual status at September 30, 2005.

At September 30, 2005 and 2004, there were \$7.2 million and \$3.0 million, respectively, of loans classified as impaired under the definition outlined in SFAS No. 114. Specific reserves allocated to these impaired loans totaled \$1.8 million at September 30, 2005, and \$750,000 at September 30, 2004. The average recorded investment in impaired loans for the quarters ended September 30, 2005 and 2004, was \$7.6 million and \$2.1 million, respectively. Interest revenue recognized on loans while they were impaired for the first nine months of 2005 was \$13,000 compared with \$17,000 for the same period in 2004.

Investment Securities

The composition of the investment securities portfolio reflects United's investment strategy of maintaining an appropriate level of liquidity while providing a relatively stable source of revenue. The investment securities portfolio also provides a balance to interest rate risk and credit risk in other categories of the balance sheet while providing a vehicle for the investment of available funds, furnishing liquidity, and supplying securities to pledge as required collateral for certain deposits.

Total investment securities available for sale at quarter-end increased \$219 million from a year ago, and \$66 million from December 31, 2004. The investment portfolio is used as a supplemental tool to stabilize interest rate sensitivity and increase net interest revenue. The growth in the investment securities portfolio was consistent with growth in the rest of the balance sheet. At September 30, 2005, the securities portfolio accounts for approximately 17% of total assets, compared with 17% at December 31, 2004 and 16% at September 30, 2004.

The investment securities portfolio primarily consists of U.S. Government agency securities, U.S. Government sponsored agency mortgage-backed securities, and municipal securities. Mortgage-backed securities rely on the underlying pools of mortgage loans to provide a cash flow of principal and interest. The actual maturities of these securities will differ from the contractual maturities because the loans underlying the security may prepay. Decreases in interest rates will generally cause an acceleration of prepayment levels. In a declining interest rate environment, United generally will not be able to reinvest the proceeds from these prepayments in assets that have comparable yields. In a rising rate environment, the opposite occurs. Prepayments tend to slow and the weighted average life extends. This is referred to as extension risk which can lead to lower levels of liquidity due to the delay of timing of cash receipts and can result in the holding of a below market yielding asset for a longer time period.

Deposits

Total deposits at September 30, 2005 were \$4.2 billion, an increase of \$855 million from September 30, 2004 which includes approximately \$239 million resulting from the acquisitions of Eagle National Bank and Liberty National Bank in the fourth quarter of 2004. Total non-interest-bearing demand deposit accounts of \$637 million increased \$146 million, or 30%, and interest-bearing demand and savings accounts of \$1.4 billion increased \$279 million, or 26%, reflecting, in part, the success of United's initiatives to raise core deposits.

Total time deposits as of September 30, 2005 were \$2.2 billion, an increase of \$430 million, or 24%, from the third quarter of 2004. Time deposits less than \$100,000 totaled \$1.1 billion, compared with \$884 million a year ago. Time deposits of \$100,000 and greater totaled \$791 million compared with \$494 million at September 30, 2004. United utilizes "brokered" time deposits, issued in certificates of less than \$100,000, as an alternative source of cost-effective funding. Brokered time deposits outstanding at September 30, 2005 and September 30, 2004 were \$294 million and \$396 million, respectively.

Wholesale Funding

At September 30, 2005, each of the Banks were shareholders in the Federal Home Loan Bank ("FHLB"). Through this affiliation, FHLB secured advances totaled \$775 million and \$586 million at September 30, 2005 and 2004, respectively, and were priced at rates competitive with time deposits of like maturities. United anticipates continued utilization of this short and long term source of funds. FHLB advances outstanding at September 30, 2005 had both fixed and floating interest rates ranging from 2.71% to 6.59%. Additional information regarding FHLB advances, including scheduled maturities, is provided in Note 10 to the consolidated financial statements included in United's 2004 Form 10-K.

Interest Rate Sensitivity Management

The absolute level and volatility of interest rates can have a significant impact on United's profitability. The objective of interest rate risk management is to identify and manage the sensitivity of net interest revenue to changing interest rates, in order to achieve United's overall financial goals. Based on economic conditions, asset quality and various other considerations, management establishes tolerance ranges for interest rate sensitivity and manages within these ranges.

Net interest revenue is influenced by changes in the level of interest rates. United manages its exposure to fluctuations in interest rates through policies established by the Asset/Liability Management Committee ("ALCO"). ALCO meets regularly and has responsibility for approving asset/liability management policies, formulating and implementing strategies to improve balance sheet positioning and/or earnings, and reviewing United's interest rate sensitivity.

One of the tools management utilizes to estimate the sensitivity of net interest revenue to changes in interest rates is an interest rate simulation model. Such estimates are based upon a number of assumptions for various scenarios, including the level of balance sheet growth, deposit repricing characteristics and the rate of prepayments. The simulation model measures the potential change in net interest revenue over a twelve-month period under six interest rate scenarios. The first scenario assumes rates remain flat ("flat rate scenario") over the next twelve months and is the scenario that all others are compared to in order to measure the change in net interest revenue. The second scenario is a most likely scenario that projects the most likely change in rates over the next twelve months based on the slope of the yield curve. United runs ramp scenarios that assume gradual increases and decreases of 200 basis points each over the next twelve months. United's policy for net interest revenue simulation is limited to a change from the flat rate scenario of less than 10% for the up or down 200 basis point ramp scenarios over twelve months. At September 30, 2005, United's simulation model indicated that a 200 basis point increase in rates over the next twelve months would cause an approximate 3.3% increase in net interest revenue and a 200 basis point decrease in rates over the next twelve months would cause an approximate 6.3% decrease in net interest revenue.

In order to manage its interest rate sensitivity, United uses off-balance sheet contracts that are considered derivative financial instruments. Derivative financial instruments can be a cost and capital effective means of modifying the repricing characteristics of on-balance sheet assets and liabilities. At September 30, 2005, United was a party to interest rate swap contracts under which it pays a variable rate and receives a fixed rate.

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The following table presents the interest rate swap contracts outstanding at September 30, 2005.

Table 10 — Interest Rate Swap Contracts

As of September 30, 2005

(in thousands)

Type/Maturity	Notional Amount	Receive Rate	Pay Rate	Fair Value
Cash Flow Hedge — Floating Rate Loans				
October 3, 2005	25,000	5.78	6.75 ⁽¹⁾	(2)
October 24, 2005	22,000	5.57	6.75 ⁽¹⁾	(25)
December 30, 2005	25,000	5.55	6.75 ⁽¹⁾	(94)
December 30, 2005	25,000	5.70	6.75 ⁽¹⁾	(85)
December 30, 2005	50,000	5.80	6.75 ⁽¹⁾	(156)
December 30, 2005	100,000	5.57	6.75 ⁽¹⁾	(353)
April 3, 2006	25,000	6.00	6.75 ⁽¹⁾	(154)
September 30, 2006	10,000	7.04	6.75 ⁽¹⁾	(38)
October 12, 2006	15,000	6.94	6.75 ⁽¹⁾	(75)
December 4, 2006	15,000	5.85	6.75 ⁽¹⁾	(275)
December 17, 2006	30,000	5.99	6.75 ⁽¹⁾	(525)
January 18, 2007	25,000	6.51	6.75 ⁽¹⁾	(308)
March 21, 2007	25,000	7.00	6.75 ⁽¹⁾	(169)
April 19, 2007	15,000	5.85	6.75 ⁽¹⁾	(370)
May 13, 2007	25,000	6.47	6.75 ⁽¹⁾	(398)
May 14, 2007	15,000	6.47	6.75 ⁽¹⁾	(237)
May 14, 2007	10,000	6.47	6.75 ⁽¹⁾	(158)
October 23, 2007	81,000	6.08	6.75 ⁽¹⁾	(1,160)
January 3, 2007	25,000	7.11	N/A ⁽¹⁾⁽³⁾	(112)
October 5, 2006	10,000	4.25	N/A ⁽²⁾	(19)
April 5, 2007	10,000	4.35	N/A ⁽²⁾	(31)
Total Cash Flow Hedges	583,000			(4,744)

(1) Based on prime rate at September 30, 2005.

(2) Forward starting swaps effective January 5, 2006. Rate is based upon one-month LIBOR reset on the 5th of each month

(3) Forward starting swap effective January 3, 2006.

At September 30, 2005, all of United's derivative financial instruments were classified as cash flow hedges. The change in fair value of cash flow hedges is recognized in other comprehensive income. United's cash flow hedges consist of interest rate swap contracts that are designated as either hedges of the variability of cash flows of daily re-pricing prime based loans or hedges of the variability of cash flows of loans based on one-month LIBOR. Under these contracts, United receives a fixed interest rate and pays a floating rate either based on the Prime Rate as posted in the Federal Reserve's H-15 statistical release or based on one-month LIBOR as shown in the table above.

United's policy requires all derivative financial instruments be used only for asset/liability management through the hedging of specific transactions or positions, and not for trading or speculative purposes. Management believes that the risk associated with using derivative financial instruments to mitigate interest rate risk sensitivity is minimal and should not have any material unintended impact on the financial condition or results of operations. In order to mitigate potential credit risk, from time to time United may require the counterparties to derivative contracts to pledge securities as collateral to cover the net exposure.

Liquidity Management

The objective of liquidity management is to ensure that sufficient funding is available, at reasonable cost, to meet the ongoing operational cash needs and to take advantage of revenue producing opportunities as they arise. While the desired level of

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liquidity will vary depending upon a variety of factors, it is the primary goal of United to maintain a sufficient level of liquidity in all expected economic environments. Liquidity is defined as the ability to convert assets into cash or cash equivalents without significant loss and to raise additional funds by increasing liabilities. Liquidity management involves maintaining United's ability to meet the daily cash flow requirements of the Banks' customers, both depositors and borrowers.

The primary objectives of asset/liability management are to provide for adequate liquidity in order to meet the needs of customers and to maintain an optimal balance between interest-sensitive assets and interest-sensitive liabilities, so that United can also meet the investment requirements of its shareholders as market interest rates change. Daily monitoring of the sources and uses of funds is necessary to maintain a position that meets both requirements.

The asset portion of the balance sheet provides liquidity primarily through loan principal repayments and the maturities and sales of securities. Mortgage loans held for sale totaled \$28.5 million at September 30, 2005, and typically turn over every 45 days as the closed loans are sold to investors in the secondary market.

The liability section of the balance sheet provides liquidity through interest-bearing and noninterest-bearing deposit accounts. Federal funds purchased, FHLB advances and securities sold under agreements to repurchase are additional sources of liquidity and represent United's incremental borrowing capacity. These sources of liquidity are generally short-term in nature and are used as necessary to fund asset growth and meet other short-term liquidity needs.

United has available two lines of credit at its holding company with other financial institutions totaling \$85 million. At September 30, 2005, \$5.0 million had been drawn on one of these lines and was outstanding. United had sufficient qualifying collateral to increase FHLB advances by \$297 million at September 30, 2005. United's internal policy limits brokered deposits to 25% of total non-brokered deposits. At September 30, 2005, United had the capacity to increase brokered deposits by \$681 million and still remain within this limit. In addition to these wholesale sources, United has the ability to attract retail deposits at any time by competing more aggressively on pricing.

As disclosed in United's Consolidated Statement of Cash Flows, net cash provided by operating activities was \$60.8 million for the nine months ended September 30, 2005. The major contributors in this category were net income of \$41.5 million, depreciation, amortization and accretion of \$11.9 million, provision for loan losses of \$8.6 million, a decrease in mortgage loans held for sale of \$8.6 million, a decrease in accrual expenses and other liabilities of \$7.1 million, partially offset by an increase in other assets of \$16.3 million. Net cash used by investing activities of \$605.4 million consisted primarily of a net increase in loans totaling \$525.6 million, purchases of premises and equipment of \$14.7 million, and \$269.6 million used to purchase investment securities, partially offset by proceeds from sales of securities of \$50.4 million, maturities and calls of investment securities of \$149.1 million, and sales of premises, equipment and other real estate of \$4.9 million. Net cash provided by financing activities consisted primarily of a net increase in deposits of \$515.9 million, short-term borrowing from United's line of credit of \$5.2 million, and a net increase in federal funds purchased and repurchase agreements of \$26.4 million, and a net increase in FHLB advances of \$37.5 million; partially offset by cash dividends paid of \$8.1 million. In the opinion of management, the liquidity position at September 30, 2005 is sufficient to meet its expected cash flow requirements.

Capital Resources and Dividends

Stockholders' equity at September 30, 2005 was \$424.0 million, an increase of \$76.2 million, or 22% from September 30, 2004. Accumulated other comprehensive income (loss) is not included in the calculation of regulatory capital adequacy ratios. Excluding the change in the accumulated other comprehensive income (loss), stockholders' equity increased \$88.7 million, or 26%, from September 30, 2004, of which \$42.0 million was the result of shares exchanged for the acquisitions in the fourth quarter of 2004. Dividends of \$2.7 million, or \$.07 per share, were declared on common stock during the third quarter of 2005, an increase of 17% from the amount declared in the same period in 2004. On an operating basis, the dividend payout ratios for the third quarters were 19% for 2005 and 18% for 2004. United has historically retained the majority of its earnings in order to provide a cost effective source of capital for continued growth and expansion. However, in recognition that cash dividends are an important component of shareholder value, United has instituted a dividend program that provides for increased cash dividends when earnings and capital levels permit.

United's Board of Directors has authorized the repurchase of up to 2,250,000 shares of the Company's common stock through December 31, 2005. Through September 30, 2005, a total of 1,358,000 shares have been purchased under this program.

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United's common stock trades on the NASDAQ National Market under the symbol "UCBI". The closing price for the period ended September 30, 2005 was \$28.50. Below is a quarterly schedule of high, low and closing stock prices and average daily volume for 2005 and 2004.

Table 11 — Stock Price Information

	2005				2004			
	High	Low	Close	Avg Volume	High	Low	Close	Avg Volume
First quarter	\$ 27.92	\$ 23.02	\$ 23.73	42,662	\$ 24.62	\$ 21.37	\$ 23.73	26,905
Second quarter	26.44	21.70	26.02	63,805	25.36	21.89	25.18	43,316
Third quarter	29.36	25.75	28.50	59,305	25.45	21.75	24.27	30,366
Fourth quarter					29.60	23.17	26.93	39,082

The following table presents the quarterly cash dividends declared in 2005 and 2004 and the respective payout ratios as a percentage of basic operating earnings per share, which excludes merger-related charges.

Table 12 — Dividend Payout Information (based on operating earnings)

	2005		2004	
	Dividend	Payout %	Dividend	Payout %
First quarter	\$.07	20	\$.06	19
Second quarter	.07	19	.06	19 ⁽¹⁾
Third quarter	.07	19	.06	18
Fourth quarter			.06	17 ⁽¹⁾

(1) Dividend payout ratios for the second and fourth quarters of 2004 were 19% and 18%, respectively, when calculated using GAAP earnings per share. For all other quarters, GAAP and operating earnings were the same.

The Board of Governors of the Federal Reserve System has issued guidelines for the implementation of risk-based capital requirements by U.S. banks and bank holding companies. These risk-based capital guidelines take into consideration risk factors, as defined by regulators, associated with various categories of assets, both on and off balance sheet. Under the guidelines, capital strength is measured in two tiers which are used in conjunction with risk adjusted assets to determine the risk based capital ratios. The guidelines require an 8% total risk-based capital ratio, of which 4% must be Tier I capital. To be considered well capitalized under the guidelines, a 10% total risk-based capital ratio is required, of which 6% must be Tier I capital.

The following table shows United's capital ratios, as calculated under regulatory guidelines, at September 30, 2005 and 2004.

Table 13 — Capital Ratios

(in thousands)

	2005		2004	
	Actual Amount	Regulatory Minimum	Actual Amount	Regulatory Minimum
Tier I Leverage:				
Amount	\$ 355,571	\$ 164,815	\$ 299,256	\$ 133,166
Ratio	6.47%	3.00%	6.74%	3.00%
Tier I Risk-Based:				
Amount	\$ 355,571	\$ 175,703	\$ 299,256	\$ 140,536
Ratio	8.09%	4.00%	8.52%	4.00%
Total Risk-Based:				
Amount	\$ 477,059	\$ 351,407	\$ 412,404	\$ 281,073
Ratio	10.86%	8.00%	11.74%	8.00%

United's Tier I capital, which excludes other comprehensive income, consists of stockholders' equity and qualifying capital securities less goodwill and deposit-based intangibles, totaled \$356 million at September 30, 2005. Tier II capital components include

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supplemental capital items such as a qualifying allowance for loan losses and qualifying subordinated debt. Tier I capital plus Tier II capital components is referred to as Total Risk-Based capital and was \$477 million at September 30, 2005.

A minimum leverage ratio is required in addition to the risk-based capital standards and is defined as Tier I capital divided by average assets adjusted for goodwill and deposit-based intangibles. Although a minimum leverage ratio of 3% is required for the highest-rated bank holding companies which are not undertaking significant expansion programs, the Federal Reserve Board requires a bank holding company to maintain a leverage ratio greater than 3% if it is experiencing or anticipating significant growth or is operating with less than well-diversified risks in the opinion of the Federal Reserve Board. The Federal Reserve Board uses the leverage and risk-based capital ratios to assess capital adequacy of banks and bank holding companies. United's leverage ratio at September 30, 2005 and 2004 was 6.47% and 6.74%, respectively.

The capital ratios of United and the Banks currently exceed the minimum ratios as defined by federal regulators. United monitors these ratios to ensure that United and the Banks remain above regulatory minimum guidelines.

Impact of Inflation and Changing Prices

A bank's asset and liability structure is substantially different from that of an industrial firm in that primarily all assets and liabilities of a bank are monetary in nature with relatively little investment in fixed assets or inventories. Inflation has an important impact on the growth of total assets and the resulting need to increase equity capital at higher than normal rates in order to maintain an appropriate equity to assets ratio.

United's management believes the impact of inflation on financial results depends on United's ability to react to changes in interest rates and, by such reaction, reduce the inflationary impact on performance. United has an asset/liability management program to manage interest rate sensitivity. In addition, periodic reviews of banking services and products are conducted to adjust pricing in view of current and expected costs.

Item 3. Quantitative and Qualitative Disclosure About Market Risk

There have been no material changes in United's quantitative and qualitative disclosures about market risk as of September 30, 2005 from that presented in the Annual Report on Form 10-K for the year ended December 31, 2004. The interest rate sensitivity position at September 30, 2005 is included in management's discussion and analysis on page 21 of this report.

Item 4. Controls and Procedures

United's management, including the Chief Executive Officer and Chief Financial Officer, supervised and participated in an evaluation of the company's disclosure controls and procedures as of September 30, 2005. Based on, and as of the date of, that evaluation, United's Chief Executive Officer and Chief Financial Officer have concluded that the disclosure controls and procedures were effective in accumulating and communicating information to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosures of that information under the Securities and Exchange Commission's rules and forms and that the disclosure controls and procedures are designed to ensure that the information required to be disclosed in reports that are filed or submitted by United under the Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

There were no significant changes in the internal controls or in other factors that could significantly affect these controls subsequent to the date of their evaluation.

Part II. Other Information

Item 1. Legal Proceedings

In the ordinary course of operations, United and the Banks are defendants in various legal proceedings. In the opinion of management, there is no pending or threatened proceeding in which an adverse decision could result in a material adverse change in the consolidated financial condition or results of operations of United.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds – None

Item 3. Defaults upon Senior Securities – None

Item 4. Submission of Matters to a Vote of Securities Holders – None

Item 5. Other Information – None

Item 6. Exhibits

- 3.1 Restated Articles of Incorporation of United Community Banks, Inc., (incorporated herein by reference to Exhibit 3.1 to United Community Banks, Inc.'s Quarterly Report on Form 10-Q for the quarter ended June 30, 2001, File No. 0-21656, filed with the Commission on August 14, 2001).
- 3.2 Amendment to the Restated Articles of Incorporation of United Community Banks, Inc. (incorporated herein by reference to Exhibit 3.3 to United Community Banks, Inc.'s Registration Statement on Form S-4, File No. 333-118893, filed with the Commission on September 9, 2004).
- 3.3 Amended and Restated Bylaws of United Community Banks, Inc., dated September 12, 1997 (incorporated herein by reference to Exhibit 3.1 to United Community Banks, Inc.'s Annual Report on Form 10-K, for the year ended December 31, 1997, File No. 0-21656, filed with the Commission on March 27, 1998).
- 4.1 See Exhibits 3.1, 3.2 and 3.3 for provisions of the Restated Articles of Incorporation, as amended, and Amended and Restated Bylaws, which define the rights of the Shareholders.
- 10.1 United Community Banks, Inc. dividend reinvestment and share purchase plan (incorporate herein by reference to Exhibit Y to United Community Banks, Inc.'s registration statement on Form S - -3D, file no. 333-127477, filed with the commission on August 12, 2005)
- 31.1 Certification by Jimmy C. Tallent, President and Chief Executive Officer of United Community Banks, Inc., as adopted pursuant to Section 302 of the Sarbanes -Oxley Act of 2002
- 31.2 Certification by Rex S. Schuette, Executive Vice President and Chief Financial Officer of United Community Banks, Inc., as adopted pursuant to Section 302 of the Sarbanes -Oxley Act of 2002
- 32 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes -Oxley Act of 2002

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

UNITED COMMUNITY BANKS, INC.

/s/ Jimmy C. Tallent

Jimmy C. Tallent
President and Chief Executive Officer
(Principal Executive Officer)

/s/ Rex S. Schuette

Rex S. Schuette
Executive Vice President and
Chief Financial Officer
(Principal Financial Officer)

/s/ Alan H. Kumler

Alan H. Kumler
Senior Vice President and
Controller
(Principal Accounting Officer)

Date: November 7, 2005

Exhibit 31.1

I, Jimmy C. Tallent, President and Chief Executive Officer of United Community Banks, Inc. (the "registrant"), certify that:

1. I have reviewed this quarterly report on Form 10-Q, as amended, of the registrant;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a — 15(f) and 15d - 15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By: /s/ Jimmy C. Tallent
Jimmy C. Tallent
President and Chief Executive Officer

Date: November 7, 2005

Exhibit 31.2

I, Rex S. Schuette, Executive Vice President and Chief Financial Officer of United Community Banks, Inc. (the “registrant”), certify that:

1. I have reviewed this quarterly report on Form 10 -Q, as amended, of the registrant;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant’s other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a — 15(f) and 15d - 15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant’s disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant’s internal control over financial reporting that occurred during the registrant’s most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant’s internal control over financial reporting; and
5. The registrant’s other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant’s auditors and the audit committee of the registrant’s board of directors:
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant’s ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant’s internal control over financial reporting.

By: /s/ Rex S. Schuette
Rex S. Schuette
Executive Vice President and Chief Financial
Officer

Date: November 7, 2005

Exhibit 32

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES -OXLEY ACT OF 2002**

In connection with the Quarterly Report of United Community Banks, Inc. ("United") on Form 10-Q for the period ending September 30, 2005 filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Jimmy C. Tallent, President and Chief Executive Officer of United, and I, Rex S. Schuette, Executive Vice President and Chief Financial Officer of United, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of United.

By: /s/ Jimmy C. Tallent
Jimmy C. Tallent
President and Chief Executive Officer

By: /s/ Rex S. Schuette
Rex S. Schuette
Executive Vice President and
Chief Financial Officer

Date: November 7, 2005