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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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FORM 8-K

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CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported):  
April 23, 2019

**UNITED COMMUNITY BANKS, INC.**  
(Exact name of registrant as specified in its charter)

Georgia  
(State or other jurisdiction of  
incorporation)

No. 001-35095  
(Commission File Number)

No. 58-180-7304  
(IRS Employer  
Identification No.)

125 Highway 515 East  
Blairsville, Georgia 30512  
(Address of principal executive offices)

Registrant's telephone number, including area code:  
(706) 781-2265

Not applicable  
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§240.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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## **Item 2.02 Results of Operations and Financial Condition.**

On April 23, 2019, United Community Banks, Inc. (the “Registrant”) issued a news release announcing its financial results for the quarter ended March 31, 2019 (the “News Release”). The News Release, including financial schedules, is attached as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference. In connection with issuing the News Release, on April 24, 2019 at 11:00 a.m. ET, the Registrant intends to hold a conference call/webcast to discuss the News Release. In addition to the News Release, during the conference call the Registrant intends to discuss certain financial information contained in the First Quarter 2019 Investor Presentation (the “Investor Presentation”), which was posted to the Registrant’s website at [www.ucbi.com](http://www.ucbi.com) on April 23, 2019. The Investor Presentation is attached as Exhibit 99.2 to this Current Report on Form 8-K and is incorporated herein by reference.

The presentation of the Registrant’s financial information contains financial information determined by methods other than in accordance with generally accepted accounting principles, or GAAP. The financial information includes certain operating performance measures, which exclude merger-related and other charges that are not considered part of recurring operations, such as “operating net income,” “operating net income per diluted share,” “operating earnings per diluted share,” “tangible book value per common share,” “operating return on common equity,” “operating return on tangible common equity,” “operating return on assets,” “operating dividend payout ratio,” “operating efficiency ratio,” “average tangible equity to average assets,” “average tangible common equity to average assets” and “tangible common equity to risk-weighted assets.” These non-GAAP measures are included because Management believes they may provide useful supplemental information for evaluating the Registrant’s underlying performance trends. These measures should be viewed in addition to, and not as an alternative to or substitute for, measures determined in accordance with GAAP, and are not necessarily comparable to non-GAAP measures that may be presented by other companies. To the extent applicable, reconciliations of these non-GAAP measures to the most directly comparable measures as reported in accordance with GAAP are included in the News Release and the Investor Presentation attached as Exhibit 99.1 and Exhibit 99.2, respectively, to this Current Report on Form 8-K.

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**Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits

**Exhibit  
No.**

**Description**

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[99.1](#) [News Release, dated April 23, 2019](#)

[99.2](#) [Investor Presentation, First Quarter 2019](#)

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**UNITED COMMUNITY BANKS, INC.**

By: /s/ Jefferson L. Harralson  
Jefferson L. Harralson  
Executive Vice President and  
Chief Financial Officer

Date: April 23, 2019

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***For Immediate Release***

***For more information:***

Jefferson Harralson  
Chief Financial Officer  
(864) 240-6208  
[Jefferson\\_Harralson@ucbi.com](mailto:Jefferson_Harralson@ucbi.com)

**United Community Banks, Inc. reports EPS of \$0.55 and ROA of 1.44% for Q1 2019**

GREENVILLE, SC – April 23, 2019

United Community Banks, Inc. (NASDAQ: UCBI) (“United”) today announced its first quarter financial results, including solid year-over-year loan and deposit growth, improved operating efficiency and continued strong asset quality. Reported diluted earnings per share were \$0.55, an increase of \$0.08 or 17% from a year ago. Excluding merger-related and other charges, diluted operating earnings per share were \$0.56, up 12% over last year. United’s return on assets (“ROA”) reached 1.44% with a return on equity of 11.9%. On an operating basis, United’s ROA was 1.45% with a return on tangible common equity of 15.5%.

During the quarter, United benefitted from continued net interest margin expansion. Higher loan yields and an intentional balance sheet deleveraging strategy, including a reduction of \$183 million in securities and wholesale borrowings were primary factors in the net interest margin expansion. The company also achieved more than 5% annualized loan growth (7% excluding the planned runoff of the discontinued indirect auto portfolio). Core transaction deposits grew by \$135 million, or 8% annualized, and total customer deposits increased by \$125 million during the quarter. United’s expense management resulted in a 55.32% efficiency ratio or 54.78% on an operating basis—both results are historical lows for the company.

“Our first quarter performance begins what we believe will be an outstanding year,” said Lynn Harton, President and Chief Executive Officer of United. “We continue to invest in thoughtful growth and in hiring the right bankers in the right markets, while maintaining strong expense discipline. We are proud to have reported a second consecutive quarter with a 1.45% return on assets on an operating basis, a historically high level. This performance would simply not be possible without our outstanding team, which earned United the distinction this quarter of being named one of the “World’s Best Banks 2019” by *Forbes*. In February, we announced that our team will be expanding with the acquisition of First Madison Bank & Trust in Athens, Georgia. We look forward to welcoming First Madison and to adding loyal customers and another attractive market to our footprint in the second quarter.”

### **First Quarter 2019 Financial Highlights:**

- GAAP EPS growth of 17% versus last year, or 12% on an operating basis
- Return on assets of 1.44%, or 1.45%, excluding merger-related and other charges
- Return on common equity of 11.9%
- Return on tangible common equity of 15.5%, excluding merger-related and other charges
- Loan growth, excluding planned runoff of the indirect portfolio, of 7% on an annualized basis
- Loan production of \$782 million, as compared to \$666 million in Q1 2018
- Loan growth of \$110 million more than funded by core transaction deposit growth of \$135 million
- Expansion of the net interest margin to 4.10%, up 13 basis points from the fourth quarter of 2018 and up 30 basis points from a year ago
- Efficiency ratio of 55.3%, or 54.8%, excluding merger-related and other charges
- Net charge-offs of fifteen basis points, up six basis points from last quarter, but remain at a historically low level
- Nonperforming assets of 0.20% of total assets, compared with 0.20% at December 31, 2018 and 0.24% at March 31, 2018
- Repurchased 305,000 common shares in Q1, or \$7.8 million as part of authorized \$50 million repurchase program
- Intentional balance sheet deleveraging, resulting in securities decreasing by \$183 million (\$122 million average), offset by a reduction in wholesale borrowings

### **Conference Call**

United will hold a conference call, Wednesday, April 24, 2019, at 11 a.m. ET to discuss the contents of this press release and to share business highlights for the quarter. To access the call, dial (877) 380-5665 and use the conference number 9567597. The conference call also will be webcast and available for replay for 30 days by selecting “Events & Presentations” within the Investor Relations section of United’s website at [www.ubi.com](http://www.ubi.com).

**UNITED COMMUNITY BANKS, INC.**
**Financial Highlights**
**Selected Financial Information**

<i>(in thousands, except per share data)</i>	2019		2018			First Quarter 2019-2018 Change
	First Quarter	Fourth Quarter	Third Quarter	Second Quarter	First Quarter	
<b>INCOME SUMMARY</b>						
Interest revenue	\$ 136,516	\$ 133,854	\$ 128,721	\$ 122,215	\$ 115,290	
Interest expense	20,882	18,975	16,611	13,739	12,005	
Net interest revenue	115,634	114,879	112,110	108,476	103,285	12%
Provision for credit losses	3,300	2,100	1,800	1,800	3,800	(13)
Noninterest income	20,968	23,045	24,180	23,340	22,396	(6)
<b>Total revenue</b>	<b>133,302</b>	<b>135,824</b>	<b>134,490</b>	<b>130,016</b>	<b>121,881</b>	<b>9</b>
Expenses	76,084	78,242	77,718	76,850	73,475	4
Income before income tax expense	57,218	57,582	56,772	53,166	48,406	18
Income tax expense	12,956	12,445	13,090	13,532	10,748	21
<b>Net income</b>	<b>44,262</b>	<b>45,137</b>	<b>43,682</b>	<b>39,634</b>	<b>37,658</b>	<b>18</b>
Merger-related and other charges	739	1,234	592	2,873	2,646	
Income tax benefit of merger-related and other charges	(172)	(604)	(141)	(121)	(628)	
<b>Net income - operating <sup>(1)</sup></b>	<b>\$ 44,829</b>	<b>\$ 45,767</b>	<b>\$ 44,133</b>	<b>\$ 42,386</b>	<b>\$ 39,676</b>	<b>13</b>
<b>PERFORMANCE MEASURES</b>						
Per common share:						
Diluted net income - GAAP	\$ 0.55	\$ 0.56	\$ 0.54	\$ 0.49	\$ 0.47	17
Diluted net income - operating <sup>(1)</sup>	0.56	0.57	0.55	0.53	0.50	12
Cash dividends declared	0.16	0.16	0.15	0.15	0.12	33
Book value	18.93	18.24	17.56	17.29	17.02	11
Tangible book value <sup>(3)</sup>	14.93	14.24	13.54	13.25	12.96	15
Key performance ratios:						
Return on common equity - GAAP <sup>(2)(4)</sup>	11.85%	12.08%	11.96%	11.20%	11.11%	
Return on common equity - operating <sup>(1)(2)(4)</sup>	12.00	12.25	12.09	11.97	11.71	
Return on tangible common equity - operating <sup>(1)(2)(3)(4)</sup>	15.46	15.88	15.81	15.79	15.26	
Return on assets - GAAP <sup>(4)</sup>	1.44	1.43	1.41	1.30	1.26	
Return on assets - operating <sup>(1)(4)</sup>	1.45	1.45	1.42	1.39	1.33	
Dividend payout ratio - GAAP	29.09	28.57	27.78	30.61	25.53	
Dividend payout ratio - operating <sup>(1)</sup>	28.57	28.07	27.27	28.30	24.00	
Net interest margin (fully taxable equivalent) <sup>(4)</sup>	4.10	3.97	3.95	3.90	3.80	
Efficiency ratio - GAAP	55.32	56.73	56.82	57.94	57.83	
Efficiency ratio - operating <sup>(1)</sup>	54.78	55.83	56.39	55.77	55.75	
Average equity to average assets	11.82	11.35	11.33	11.21	11.03	
Average tangible common equity to average assets <sup>(3)</sup>	9.53	9.04	8.97	8.83	8.82	
Tangible common equity to risk-weighted assets <sup>(3)(5)</sup>	12.48	12.00	11.61	11.36	11.19	
<b>ASSET QUALITY</b>						
Nonperforming loans	\$ 23,624	\$ 23,778	\$ 22,530	\$ 21,817	\$ 26,240	(10)
Foreclosed properties	1,127	1,305	1,336	2,597	2,714	(58)
Total nonperforming assets (NPAs)	24,751	25,083	23,866	24,414	28,954	(15)
Allowance for loan losses	61,642	61,203	60,940	61,071	61,085	1
Net charge-offs	3,130	1,787	1,466	1,359	1,501	109
Allowance for loan losses to loans	0.73%	0.73%	0.74%	0.74%	0.75%	
Net charge-offs to average loans <sup>(4)</sup>	0.15	0.09	0.07	0.07	0.08	
NPAs to loans and foreclosed properties	0.29	0.30	0.29	0.30	0.35	
NPAs to total assets	0.20	0.20	0.19	0.20	0.24	

**AVERAGE BALANCES** (\$ in millions)

Loans	\$ 8,430	\$ 8,306	\$ 8,200	\$ 8,177	\$ 7,993	5
Investment securities	2,883	3,004	2,916	2,802	2,870	-
Earning assets	11,498	11,534	11,320	11,193	11,076	4
Total assets	12,509	12,505	12,302	12,213	12,111	3
Deposits	10,361	10,306	9,950	9,978	9,759	6
Shareholders' equity	1,478	1,420	1,394	1,370	1,336	11
Common shares - basic (thousands)	79,807	79,884	79,806	79,753	79,205	1
Common shares - diluted (thousands)	79,813	79,890	79,818	79,755	79,215	1

**AT PERIOD END** (\$ in millions)

Loans	\$ 8,493	\$ 8,383	\$ 8,226	\$ 8,220	\$ 8,184	4
Investment securities	2,720	2,903	2,873	2,834	2,731	-
Total assets	12,506	12,573	12,405	12,386	12,264	2
Deposits	10,534	10,535	10,229	9,966	9,993	5
Shareholders' equity	1,508	1,458	1,402	1,379	1,357	11
Common shares outstanding (thousands)	79,035	79,234	79,202	79,138	79,123	-

(1) Excludes merger-related and other charges which includes amortization of certain executive change of control benefits.

(2) Net income less preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss).

(3) Excludes effect of acquisition related intangibles and associated amortization.

(4) Annualized.

(5) First quarter 2019 ratio is preliminary.



**UNITED COMMUNITY BANKS, INC.**  
**Non-GAAP Performance Measures Reconciliation**  
**Selected Financial Information**

<i>(in thousands, except per share data)</i>	2019		2018		
	First Quarter	Fourth Quarter	Third Quarter	Second Quarter	First Quarter
<b>Expense reconciliation</b>					
Expenses (GAAP)	\$ 76,084	\$ 78,242	\$ 77,718	\$ 76,850	\$ 73,475
Merger-related and other charges	(739)	(1,234)	(592)	(2,873)	(2,646)
Expenses - operating	<u>\$ 75,345</u>	<u>\$ 77,008</u>	<u>\$ 77,126</u>	<u>\$ 73,977</u>	<u>\$ 70,829</u>
<b>Net income reconciliation</b>					
Net income (GAAP)	\$ 44,262	\$ 45,137	\$ 43,682	\$ 39,634	\$ 37,658
Merger-related and other charges	739	1,234	592	2,873	2,646
Income tax benefit of merger-related and other charges	(172)	(604)	(141)	(121)	(628)
Net income - operating	<u>\$ 44,829</u>	<u>\$ 45,767</u>	<u>\$ 44,133</u>	<u>\$ 42,386</u>	<u>\$ 39,676</u>
<b>Diluted income per common share reconciliation</b>					
Diluted income per common share (GAAP)	\$ 0.55	\$ 0.56	\$ 0.54	\$ 0.49	\$ 0.47
Merger-related and other charges	0.01	0.01	0.01	0.04	0.03
Diluted income per common share - operating	<u>\$ 0.56</u>	<u>\$ 0.57</u>	<u>\$ 0.55</u>	<u>\$ 0.53</u>	<u>\$ 0.50</u>
<b>Book value per common share reconciliation</b>					
Book value per common share (GAAP)	\$ 18.93	\$ 18.24	\$ 17.56	\$ 17.29	\$ 17.02
Effect of goodwill and other intangibles	(4.00)	(4.00)	(4.02)	(4.04)	(4.06)
Tangible book value per common share	<u>\$ 14.93</u>	<u>\$ 14.24</u>	<u>\$ 13.54</u>	<u>\$ 13.25</u>	<u>\$ 12.96</u>
<b>Return on tangible common equity reconciliation</b>					
Return on common equity (GAAP)	11.85%	12.08%	11.96%	11.20%	11.11%
Merger-related and other charges	0.15	0.17	0.13	0.77	0.60
Return on common equity - operating	12.00	12.25	12.09	11.97	11.71
Effect of goodwill and other intangibles	3.46	3.63	3.72	3.82	3.55
Return on tangible common equity - operating	<u>15.46%</u>	<u>15.88%</u>	<u>15.81%</u>	<u>15.79%</u>	<u>15.26%</u>
<b>Return on assets reconciliation</b>					
Return on assets (GAAP)	1.44%	1.43%	1.41%	1.30%	1.26%
Merger-related and other charges	0.01	0.02	0.01	0.09	0.07
Return on assets - operating	<u>1.45%</u>	<u>1.45%</u>	<u>1.42%</u>	<u>1.39%</u>	<u>1.33%</u>
<b>Dividend payout ratio reconciliation</b>					
Dividend payout ratio (GAAP)	29.09%	28.57%	27.78%	30.61%	25.53%
Merger-related and other charges	(0.52)	(0.50)	(0.51)	(2.31)	(1.53)
Dividend payout ratio - operating	<u>28.57%</u>	<u>28.07%</u>	<u>27.27%</u>	<u>28.30%</u>	<u>24.00%</u>
<b>Efficiency ratio reconciliation</b>					
Efficiency ratio (GAAP)	55.32%	56.73%	56.82%	57.94%	57.83%
Merger-related and other charges	(0.54)	(0.90)	(0.43)	(2.17)	(2.08)
Efficiency ratio - operating	<u>54.78%</u>	<u>55.83%</u>	<u>56.39%</u>	<u>55.77%</u>	<u>55.75%</u>
<b>Average equity to average assets reconciliation</b>					
Average equity to assets (GAAP)	11.82%	11.35%	11.33%	11.21%	11.03%
Effect of goodwill and other intangibles	(2.29)	(2.31)	(2.36)	(2.38)	(2.21)
Average tangible common equity to average assets	<u>9.53%</u>	<u>9.04%</u>	<u>8.97%</u>	<u>8.83%</u>	<u>8.82%</u>
<b>Tangible common equity to risk-weighted assets reconciliation <sup>(1)</sup></b>					
Tier 1 capital ratio (Regulatory)	12.69%	12.42%	12.25%	11.94%	11.61%
Effect of other comprehensive income	(0.17)	(0.44)	(0.68)	(0.57)	(0.50)
Effect of deferred tax limitation	0.22	0.28	0.30	0.33	0.42
Effect of trust preferred	(0.26)	(0.26)	(0.26)	(0.34)	(0.34)
Tangible common equity to risk-weighted assets	<u>12.48%</u>	<u>12.00%</u>	<u>11.61%</u>	<u>11.36%</u>	<u>11.19%</u>

<sup>(1)</sup> First quarter 2019 ratios are preliminary.

UNITED COMMUNITY BANKS, INC.  
**Financial Highlights**  
**Loan Portfolio Composition at Period-End**

<i>(in millions)</i>	2019	2018				Linked Quarter Change	Year over Year Change
	First Quarter	Fourth Quarter	Third Quarter	Second Quarter	First Quarter		
<b>LOANS BY CATEGORY</b>							
Owner occupied commercial RE	\$ 1,620	\$ 1,648	\$ 1,673	\$ 1,682	\$ 1,898	\$ (28)	\$ (278)
Income producing commercial RE	1,867	1,812	1,788	1,821	1,677	55	190
Commercial & industrial	1,284	1,278	1,194	1,193	1,142	6	142
Commercial construction	866	796	761	735	691	70	175
Equipment financing	606	565	509	465	423	41	183
<b>Total commercial</b>	<b>6,243</b>	<b>6,099</b>	<b>5,925</b>	<b>5,896</b>	<b>5,831</b>	<b>144</b>	<b>412</b>
Residential mortgage	1,064	1,049	1,035	1,021	992	15	72
Home equity lines of credit	684	694	702	708	712	(10)	(28)
Residential construction	200	211	198	195	190	(11)	10
Consumer	302	330	366	400	459	(28)	(157)
<b>Total loans</b>	<b>\$ 8,493</b>	<b>\$ 8,383</b>	<b>\$ 8,226</b>	<b>\$ 8,220</b>	<b>\$ 8,184</b>	<b>110</b>	<b>309</b>
<b>LOANS BY MARKET</b>							
North Georgia	\$ 970	\$ 981	\$ 992	\$ 1,001	\$ 1,004	(11)	(34)
Atlanta MSA	1,524	1,507	1,493	1,533	1,513	17	11
North Carolina	1,074	1,072	1,078	1,067	1,037	2	37
Coastal Georgia	603	588	610	623	635	15	(32)
Gainesville MSA	243	247	235	230	231	(4)	12
East Tennessee	458	477	460	474	473	(19)	(15)
South Carolina	1,674	1,645	1,586	1,571	1,537	29	137
Commercial Banking Solutions	1,766	1,658	1,530	1,444	1,438	108	328
Indirect auto	181	208	242	277	316	(27)	(135)
<b>Total loans</b>	<b>\$ 8,493</b>	<b>\$ 8,383</b>	<b>\$ 8,226</b>	<b>\$ 8,220</b>	<b>\$ 8,184</b>	<b>110</b>	<b>309</b>

**UNITED COMMUNITY BANKS, INC.**
**Financial Highlights**
**Credit Quality**

<i>(in thousands)</i>	First Quarter 2019			Fourth Quarter 2018			Third Quarter 2018		
	Nonperforming Loans	Foreclosed Properties	Total NPAs	Nonperforming Loans	Foreclosed Properties	Total NPAs	Nonperforming Loans	Foreclosed Properties	Total NPAs
<b>NONPERFORMING ASSETS BY CATEGORY</b>									
Owner occupied CRE	\$ 7,030	\$ 145	\$ 7,175	\$ 6,421	\$ 170	\$ 6,591	\$ 4,884	\$ 183	\$ 5,067
Income producing CRE	1,276	-	1,276	1,160	-	1,160	1,194	156	1,350
Commercial & industrial	1,666	-	1,666	1,417	-	1,417	1,516	-	1,516
Commercial construction	473	421	894	605	421	1,026	825	522	1,347
Equipment financing	1,813	-	1,813	2,677	-	2,677	1,181	-	1,181
Total commercial	12,258	566	12,824	12,280	591	12,871	9,600	861	10,461
Residential mortgage	8,281	336	8,617	8,035	654	8,689	8,928	424	9,352
Home equity lines of credit	2,233	185	2,418	2,360	60	2,420	2,814	-	2,814
Residential construction	347	40	387	288	-	288	455	51	506
Consumer	505	-	505	815	-	815	733	-	733
<b>Total NPAs</b>	<b>\$ 23,624</b>	<b>\$ 1,127</b>	<b>\$ 24,751</b>	<b>\$ 23,778</b>	<b>\$ 1,305</b>	<b>\$ 25,083</b>	<b>\$ 22,530</b>	<b>\$ 1,336</b>	<b>\$ 23,866</b>

**NONPERFORMING ASSETS BY MARKET**

North Georgia	\$ 5,848	\$ 430	\$ 6,278	\$ 6,527	\$ 286	\$ 6,813	\$ 7,170	\$ 361	\$ 7,531
Atlanta MSA	1,951	-	1,951	1,578	-	1,578	1,778	132	1,910
North Carolina	3,464	484	3,948	3,259	743	4,002	3,690	480	4,170
Coastal Georgia	1,881	-	1,881	1,491	-	1,491	1,498	-	1,498
Gainesville MSA	187	-	187	479	-	479	212	-	212
East Tennessee	1,555	-	1,555	1,147	-	1,147	1,403	128	1,531
South Carolina	4,476	213	4,689	4,123	276	4,399	3,280	235	3,515
Commercial Banking Solutions	3,804	-	3,804	4,448	-	4,448	2,871	-	2,871
Indirect auto	458	-	458	726	-	726	628	-	628
<b>Total NPAs</b>	<b>\$ 23,624</b>	<b>\$ 1,127</b>	<b>\$ 24,751</b>	<b>\$ 23,778</b>	<b>\$ 1,305</b>	<b>\$ 25,083</b>	<b>\$ 22,530</b>	<b>\$ 1,336</b>	<b>\$ 23,866</b>

**NONPERFORMING ASSETS ACTIVITY**

<b>Beginning Balance</b>	\$ 23,778	\$ 1,305	\$ 25,083	\$ 22,530	\$ 1,336	\$ 23,866	\$ 21,817	\$ 2,597	\$ 24,414
Loans placed on non-accrual	6,759	-	6,759	5,829	-	5,829	5,759	-	5,759
Payments received	(3,520)	-	(3,520)	(2,780)	-	(2,780)	(3,095)	-	(3,095)
Loan charge-offs	(2,714)	-	(2,714)	(933)	-	(933)	(1,588)	-	(1,588)
Foreclosures	(679)	751	72	(868)	955	87	(363)	454	91
Property sales	-	(965)	(965)	-	(1,019)	(1,019)	-	(1,659)	(1,659)
Write downs	-	(6)	(6)	-	(112)	(112)	-	(166)	(166)
Net gains on sales	-	42	42	-	145	145	-	110	110
<b>Ending Balance</b>	<b>\$ 23,624</b>	<b>\$ 1,127</b>	<b>\$ 24,751</b>	<b>\$ 23,778</b>	<b>\$ 1,305</b>	<b>\$ 25,083</b>	<b>\$ 22,530</b>	<b>\$ 1,336</b>	<b>\$ 23,866</b>

<i>(in thousands)</i>	First Quarter 2019		Fourth Quarter 2018		Third Quarter 2018	
	Net Charge-Offs	Net Charge-Offs to Average Loans <sup>(1)</sup>	Net Charge-Offs	Net Charge-Offs to Average Loans <sup>(1)</sup>	Net Charge-Offs	Net Charge-Offs to Average Loans <sup>(1)</sup>
<b>NET CHARGE-OFFS BY CATEGORY</b>						
Owner occupied CRE	\$ (64)	(0.02)%	\$ (52)	(0.01)%	\$ (251)	(0.06)%
Income producing CRE	177	0.04	399	0.09	1	-
Commercial & industrial	1,356	0.43	(149)	(0.05)	418	0.14
Commercial construction	(325)	(0.16)	(230)	(0.12)	(43)	(0.02)
Equipment financing	1,281	0.89	599	0.44	482	0.39
Total commercial	2,425	0.16	567	0.04	607	0.04
Residential mortgage	13	-	290	0.11	171	0.07
Home equity lines of credit	215	0.13	382	0.22	279	0.16
Residential construction	(22)	(0.04)	(36)	(0.07)	(164)	(0.33)
Consumer	499	0.64	584	0.67	573	0.60
<b>Total</b>	<b>\$ 3,130</b>	<b>0.15</b>	<b>\$ 1,787</b>	<b>0.09</b>	<b>\$ 1,466</b>	<b>0.07</b>

**NET CHARGE-OFFS BY****MARKET**

North Georgia	\$	263	0.11%	\$	543	0.22%	\$	483	0.19%
Atlanta MSA		107	0.03		(159)	(0.04)		99	0.03
North Carolina		307	0.12		68	0.03		(87)	(0.03)
Coastal Georgia		(4)	-		(86)	(0.06)		24	0.02
Gainesville MSA		(8)	(0.01)		333	0.56		(48)	(0.08)
East Tennessee		627	0.54		(111)	(0.09)		(1)	-
South Carolina		328	0.08		57	0.01		418	0.11
Commercial Banking Solutions		1,351	0.32		948	0.23		403	0.11
Indirect auto		159	0.33		194	0.34		175	0.27
<b>Total</b>	<b>\$</b>	<b>3,130</b>	<b>0.15</b>	<b>\$</b>	<b>1,787</b>	<b>0.09</b>	<b>\$</b>	<b>1,466</b>	<b>0.07</b>

(1) Annualized.

**UNITED COMMUNITY BANKS, INC.**  
**Consolidated Statements of Income (Unaudited)**

<i>(in thousands, except per share data)</i>	<b>Three Months Ended March 31,</b>	
	<b>2019</b>	<b>2018</b>
<b>Interest revenue:</b>		
Loans, including fees	\$ 115,259	\$ 96,469
Investment securities, including tax exempt of \$1,169 and \$972	20,818	18,295
Deposits in banks and short-term investments	439	526
<b>Total interest revenue</b>	<b>136,516</b>	<b>115,290</b>
<b>Interest expense:</b>		
Deposits:		
NOW and interest-bearing demand	3,536	1,113
Money market	4,205	2,175
Savings	32	49
Time	8,184	2,956
<b>Total deposit interest expense</b>	<b>15,957</b>	<b>6,293</b>
Short-term borrowings	161	300
Federal Home Loan Bank advances	1,422	2,124
Long-term debt	3,342	3,288
<b>Total interest expense</b>	<b>20,882</b>	<b>12,005</b>
Net interest revenue	115,634	103,285
Provision for credit losses	3,300	3,800
<b>Net interest revenue after provision for credit losses</b>	<b>112,334</b>	<b>99,485</b>
<b>Noninterest income:</b>		
Service charges and fees	8,453	8,925
Mortgage loan and other related fees	3,748	5,359
Brokerage fees	1,337	872
Gains from sales of SBA/USDA loans	1,303	1,778
Securities losses, net	(267)	(940)
Other	6,394	6,402
<b>Total noninterest income</b>	<b>20,968</b>	<b>22,396</b>
<b>Total revenue</b>	<b>133,302</b>	<b>121,881</b>
<b>Noninterest expenses:</b>		
Salaries and employee benefits	47,503	42,875
Communications and equipment	5,788	4,632
Occupancy	5,584	5,613
Advertising and public relations	1,286	1,515
Postage, printing and supplies	1,586	1,637
Professional fees	3,161	4,044
FDIC assessments and other regulatory charges	1,710	2,476
Amortization of intangibles	1,293	1,898
Merger-related and other charges	546	2,054
Other	7,627	6,731
<b>Total noninterest expenses</b>	<b>76,084</b>	<b>73,475</b>
Net income before income taxes	57,218	48,406
Income tax expense	12,956	10,748
<b>Net income</b>	<b>\$ 44,262</b>	<b>\$ 37,658</b>
<b>Net income available to common shareholders</b>	<b>\$ 43,947</b>	<b>\$ 37,381</b>
Earnings per common share:		
Basic	\$ 0.55	\$ 0.47
Diluted	0.55	0.47
Weighted average common shares outstanding:		
Basic	79,807	79,205
Diluted	79,813	79,215

**UNITED COMMUNITY BANKS, INC.**  
**Consolidated Balance Sheets (Unaudited)**

<i>(in thousands, except share and per share data)</i>	<b>March 31, 2019</b>	<b>December 31, 2018</b>
<b>ASSETS</b>		
Cash and due from banks	\$ 118,659	\$ 126,083
Interest-bearing deposits in banks	206,836	201,182
Cash and cash equivalents	325,495	327,265
Debt securities available for sale	2,454,625	2,628,467
Debt securities held to maturity (fair value \$265,117 and \$268,803)	265,329	274,407
Loans held for sale at fair value	26,341	18,935
Loans and leases, net of unearned income	8,493,254	8,383,401
Less allowance for loan and lease losses	(61,642)	(61,203)
Loans, net	8,431,612	8,322,198
Premises and equipment, net	214,022	206,140
Bank owned life insurance	193,489	192,616
Accrued interest receivable	35,126	35,413
Net deferred tax asset	51,055	64,224
Derivative financial instruments	25,924	24,705
Goodwill and other intangible assets	322,779	324,072
Other assets	160,030	154,750
<b>Total assets</b>	<b>\$ 12,505,827</b>	<b>\$ 12,573,192</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Liabilities:		
Deposits:		
Noninterest-bearing demand	\$ 3,313,861	\$ 3,210,220
NOW and interest-bearing demand	2,205,117	2,274,775
Money market	2,106,045	2,097,526
Savings	681,739	669,886
Time	1,668,563	1,598,391
Brokered	558,981	683,715
Total deposits	10,534,306	10,534,513
Federal Home Loan Bank advances	40,000	160,000
Long-term debt	257,259	267,189
Derivative financial instruments	18,789	26,433
Accrued expenses and other liabilities	147,315	127,503
<b>Total liabilities</b>	<b>10,997,669</b>	<b>11,115,638</b>
Shareholders' equity:		
Common stock, \$1 par value; 150,000,000 shares authorized; 79,035,459 and 79,234,077 shares issued and outstanding	79,035	79,234
Common stock issuable; 621,491 and 674,499 shares	10,291	10,744
Capital surplus	1,494,400	1,499,584
Accumulated deficit	(59,573)	(90,419)
Accumulated other comprehensive loss	(15,995)	(41,589)
<b>Total shareholders' equity</b>	<b>1,508,158</b>	<b>1,457,554</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 12,505,827</b>	<b>\$ 12,573,192</b>

**UNITED COMMUNITY BANKS, INC.**
**Average Consolidated Balance Sheets and Net Interest Analysis**

For the Three Months Ended March 31,

<i>(dollars in thousands, fully taxable equivalent (FTE))</i>	2019			2018		
	Average Balance	Interest	Avg. Rate	Average Balance	Interest	Avg. Rate
<b>Assets:</b>						
Interest-earning assets:						
Loans, net of unearned income (FTE) <sup>(1)(2)</sup>	\$ 8,429,976	\$ 115,347	5.55%	\$ 7,993,339	\$ 96,389	4.89%
Taxable securities <sup>(3)</sup>	2,712,995	19,649	2.90	2,722,977	17,323	2.54
Tax-exempt securities (FTE) <sup>(1)(3)</sup>	169,702	1,570	3.70	146,531	1,309	3.57
Federal funds sold and other interest-earning assets	185,623	618	1.33	213,055	698	1.31
<b>Total interest-earning assets (FTE)</b>	<b>11,498,296</b>	<b>137,184</b>	<b>4.83</b>	<b>11,075,902</b>	<b>115,719</b>	<b>4.23</b>
Noninterest-earning assets:						
Allowance for loan losses	(61,784)			(59,144)		
Cash and due from banks	123,801			160,486		
Premises and equipment	216,611			216,723		
Other assets <sup>(3)</sup>	731,628			717,385		
<b>Total assets</b>	<b>\$ 12,508,552</b>			<b>\$ 12,111,352</b>		
<b>Liabilities and Shareholders' Equity:</b>						
Interest-bearing liabilities:						
Interest-bearing deposits:						
NOW and interest-bearing demand	\$ 2,208,816	3,536	0.65	\$ 2,083,703	1,113	0.22
Money market	2,175,855	4,205	0.78	2,230,620	2,175	0.40
Savings	672,197	32	0.02	655,746	49	0.03
Time	1,627,584	5,336	1.33	1,535,216	2,241	0.59
Brokered time deposits	482,048	2,848	2.40	158,358	715	1.83
Total interest-bearing deposits	7,166,500	15,957	0.90	6,663,643	6,293	0.38
Federal funds purchased and other borrowings	21,549	161	3.03	78,732	300	1.55
Federal Home Loan Bank advances	223,945	1,422	2.58	511,727	2,124	1.68
Long-term debt	261,971	3,342	5.17	274,480	3,288	4.86
Total borrowed funds	507,465	4,925	3.94	864,939	5,712	2.68
<b>Total interest-bearing liabilities</b>	<b>7,673,965</b>	<b>20,882</b>	<b>1.10</b>	<b>7,528,582</b>	<b>12,005</b>	<b>0.65</b>
Noninterest-bearing liabilities:						
Noninterest-bearing deposits	3,194,401			3,095,405		
Other liabilities	162,213			150,955		
Total liabilities	11,030,579			10,774,942		
Shareholders' equity	1,477,973			1,336,410		
<b>Total liabilities and shareholders' equity</b>	<b>\$ 12,508,552</b>			<b>\$ 12,111,352</b>		
<b>Net interest revenue (FTE)</b>		<b>\$ 116,302</b>			<b>\$ 103,714</b>	
Net interest-rate spread (FTE)			<b>3.73%</b>			<b>3.58%</b>
<b>Net interest margin (FTE) <sup>(4)</sup></b>			<b>4.10%</b>			<b>3.80%</b>

(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 26% in 2019 and 2018, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.

(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.

(3) Securities available for sale are shown at amortized cost. Pretax unrealized losses of \$25.9 million in 2019 and \$28.3 million in 2018 are included in other assets for purposes of this presentation.

(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

## About United Community Banks, Inc.

United Community Banks, Inc. (NASDAQ: UCBI) is a bank holding company headquartered in Blairsville, Georgia, with executive offices in Greenville, South Carolina. The company is one of the southeast region's largest full-service financial institutions with \$12.5 billion in assets, and 149 offices in Georgia, North Carolina, South Carolina and Tennessee which operate as United Community Bank, the company's bank subsidiary. The bank specializes in personalized community banking services for individuals, small businesses and corporations. Services include a full range of consumer and commercial banking products, including mortgage, advisory, and treasury management. Respected national research firms consistently recognize United Community Bank for outstanding customer service. For the last five years, J.D. Power has ranked United Community Bank first in customer satisfaction in the Southeast. In 2019, for the sixth consecutive year, Forbes magazine included United on its list of the 100 Best Banks in America, and for the first time included United on its list of The World's Best Banks. Additional information about the company and the bank can be found at [www.ucbi.com](http://www.ucbi.com).

## Non-GAAP Financial Measures

This press release, including the accompanying financial statement tables, contains financial information determined by methods other than in accordance with generally accepted accounting principles, or GAAP. This financial information includes certain operating performance measures, which exclude merger-related and other charges that are not considered part of recurring operations, such as "operating net income," "operating net income per diluted common share," "operating earnings per share," "tangible book value per common share," "operating return on common equity," "operating return on tangible common equity," "operating return on assets," "operating dividend payout ratio," "operating efficiency ratio," "average tangible equity to average assets," "average tangible common equity to average assets" and "tangible common equity to risk-weighted assets." These non-GAAP measures are included because United believes they may provide useful supplemental information for evaluating United's underlying performance trends. These measures should be viewed in addition to, and not as an alternative to or substitute for, measures determined in accordance with GAAP, and are not necessarily comparable to non-GAAP measures that may be presented by other companies. To the extent applicable, reconciliations of these non-GAAP measures to the most directly comparable measures as reported in accordance with GAAP are included with the accompanying financial statement tables.

## Caution About Forward-Looking Statements

Certain statements in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are statements that include projections, predictions, expectations, or beliefs about future events or results or otherwise and are not statements of historical fact. Such statements are often characterized by the use of qualified words (and their derivatives) such as "may," "believe," "expect," "anticipate," "intend," "will," "should," "plan," "estimate," "predict," "continue" and "potential" or the negative of these terms or words of similar meaning or other statements concerning opinions or judgments of United and its management about future events. Although United believes that its expectations with respect to forward-looking statements are based upon reasonable assumptions within the bounds of its existing knowledge of its business and operations, there can be no assurance that actual results, performance, or achievements of United will not differ materially from any future results, performance, or achievements expressed or implied by such forward-looking statements; such statements are not guarantees of future performance. Forward-looking statements are subject to numerous assumptions, risks and uncertainties that change over time and could cause actual results or financial condition to differ materially from those expressed in or implied by such statements. Actual future results and trends may differ materially from historical results and or those anticipated depending on a variety of factors, including, but not limited to the factors and risk influences contained in the cautionary language included under the headings "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Risk Factors" in United's Form 10-K for the year ended December 31, 2018 and other periodic reports subsequently filed by United with the SEC, available on the SEC website, [www.sec.gov](http://www.sec.gov). For any forward-looking statements made in this press release, United claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

# # #





# 1<sup>st</sup> Quarter 2019 Investor Presentation

April 23, 2019



# Disclosures

## CAUTIONARY STATEMENT

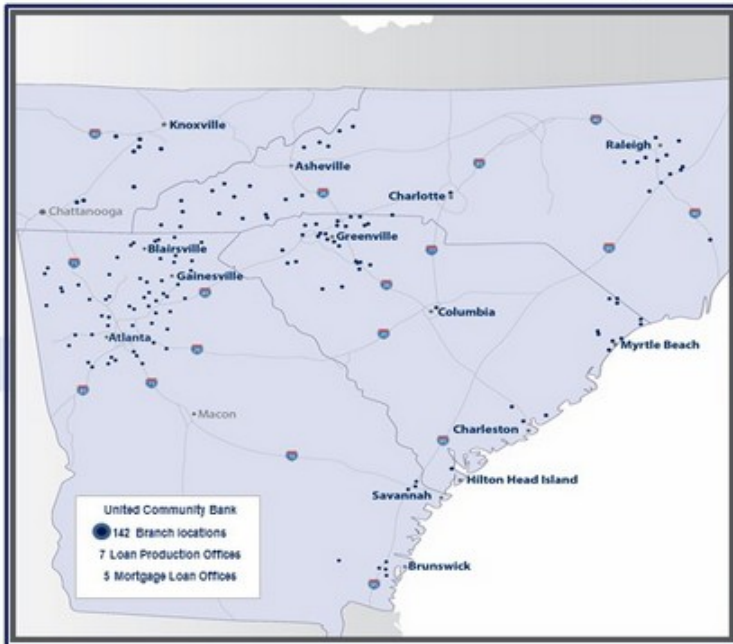
This investor presentation may contain forward-looking statements, as defined by federal securities laws, including statements about United and its financial outlook and business environment. These statements are based on current expectations and are provided to assist in the understanding of our operations and future financial performance. Our operations and such performance involves risks and uncertainties that may cause actual results to differ materially from those expressed or implied in any such statements. For a discussion of some of the risks and other factors that may cause such forward-looking statements to differ materially from actual results, please refer to United Community Banks, Inc.'s filings with the Securities and Exchange Commission, including its 2018 Annual Report on Form 10-K under the section entitled "Forward-Looking Statements." Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update or revise forward-looking statements.

## NON-GAAP MEASURES

This presentation includes financial information determined by methods other than in accordance with generally accepted accounting principles ("GAAP"). This financial information includes certain operating performance measures, which exclude merger-related and other charges that are not considered part of recurring operations. Such measures include: "Net income – operating," "Net income available to common shareholders – operating," "Earnings per share – operating," "Diluted earnings per share – operating," "Tangible book value per share," "Return on common equity – operating," "Return on tangible common equity – operating," "Return on assets – operating," "Efficiency ratio – operating," "Expenses – operating," "Tangible common equity to risk-weighted assets," and "Average tangible equity to average assets."

Management has included these non-GAAP measures because we believe they may provide useful supplemental information for evaluating our underlying performance trends. Further, management uses these measures in managing and evaluating our business and intends to refer to them in discussions about our operations and performance. Operating performance measures should be viewed in addition to, and not as an alternative to or substitute for, measures determined in accordance with GAAP, and are not necessarily comparable to non-GAAP measures that may be presented by other companies. To the extent applicable, reconciliations of these non-GAAP measures to the most directly comparable GAAP measures can be found in the 'Non-GAAP Reconciliation Tables' included in the exhibits to this presentation.

# Who We Are - Snapshot of United Community Banks, Inc.



## 1Q19 Overview

Ticker	UCBI (NASDAQ)
Market Cap	\$2.1Bn
P/EPS (2019E)	11.7x
P/TBV	177%
Assets	\$12.5Bn
Loans	\$8.5Bn
Deposits	\$10.5Bn
CET1*	12.4%
NPAs / Assets	0.20%
ROA – GAAP	1.44%
ROA – Operating <sup>(1)</sup>	1.45%
ROCE – GAAP	11.85%
ROCE – Operating <sup>(1)</sup>	15.46%

\*1Q19 Capital Ratios are preliminary

## Premier Southeast Regional Bank

- Established in 1950 and headquartered in Blairsville, GA with executive offices in Greenville, SC
  - 2,323 employees
- One of the largest regional banks in the U.S. by assets with 142 branch locations, 7 loan production offices and 5 mortgage loan offices in four states: GA, NC, SC and TN
  - Top 10 market share in GA and SC
- Metro-focused branch network with locations in fast growing areas

Market data as of April 18, 2019

1) See non-GAAP reconciliation table slides at the end of the exhibits for a reconciliation of operating performance measures to GAAP performance measures

# Our Goals

## People

*Great Place to Work for  
Great People*

## Service

*Best-in-Class Customer  
Service Rating across all  
channels*

## Profitability

*Sustainable Top Quartile  
ROA*

We have a long-term mindset, building a company where great people can be successful and confident; they can have a career, not a job.

We are here to help customers live better lives by providing better service to them. We listen, we provide great advice and we are responsive. We care, and it shows.

We earn our independence by consistently providing top quartile returns for our owners through the cycle.



# 1Q19 Highlights

- GAAP diluted earnings per share of \$0.55
- Operating diluted earnings per share of \$0.56, up 12% vs. the year ago quarter
- GAAP ROA of 1.44% in 1Q
  - Operating ROA of 1.45%
- Quarterly dividend of \$0.16 up 33% vs. last year



- Growth in tangible book per share of 15% vs. last year
- Annualized EOP loan growth of 7% for the quarter, excluding indirect auto runoff of \$27 mm
- Core deposit transaction growth of \$135 mm



1) See non-GAAP reconciliation table slides at the end of the exhibits for a reconciliation of operating performance measures to GAAP performance  
 2) Excludes effect of acquisition-related intangibles and associated amortization

# Net Interest Revenue / Margin<sup>(1)</sup>

\$ in millions



- Net interest revenue of \$115.6 mm increased \$0.8 mm (0.7%) vs. 4Q18 and \$12.3 mm (12.0%) vs. 1Q18
  - Benefit of organic loan growth, Navitas acquisition and a mix change towards loans from securities (EOP loans are up \$110 mm from 4Q18)
- Net interest margin up 13 bps vs. 4Q18 impacted by
  - Higher loan yield of 20 bps due to higher customer yields across multiple products
  - Loan yield increase outpaced cost of funds increase by 9 bps
  - Intentional balance sheet deleveraging added 6 bps to NIM
    - Investment securities were reduced by \$183 mm (\$122 mm average) with offset in wholesale borrowings
  - Accretable yield contributed \$3.2 mm or 11 bps to 1Q19 NIM vs. 9 bps in 4Q18
- Net interest margin up 30 bps vs. 1Q18 due to higher interest rates, stable core deposit base and the impact of acquisitions

1) Net interest margin is calculated on a fully-taxable equivalent basis

# Deposit Growth

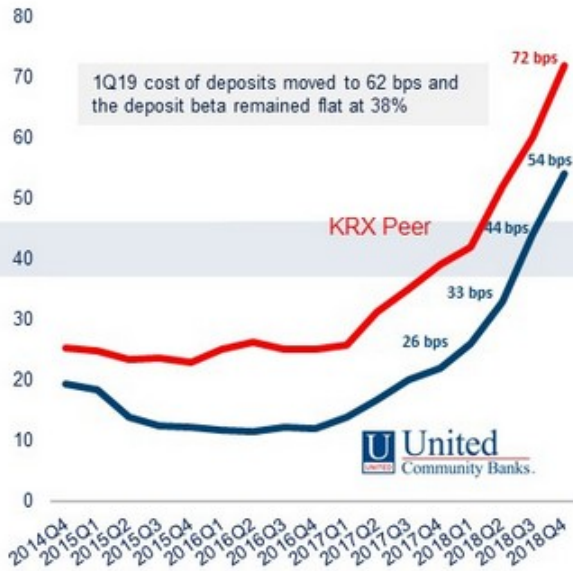
Deposits by Category in millions					
	1Q 2018	2Q 2018	3Q 2018	4Q 2018	1Q 2019
Non-Interest Bearing Core					
Demand Deposit	\$ 3,027	\$ 3,068	\$ 3,118	\$ 3,048	\$ 3,159
Interest Bearing Core					
NOW	1,225	1,204	1,200	1,193	1,203
MMDA	1,979	1,989	2,015	2,048	2,050
Savings	675	681	678	667	679
Total Interest Bearing Core	3,878	3,874	3,893	3,908	3,932
<b>Total Core Trans Deposits</b>	<b>6,905</b>	<b>6,942</b>	<b>7,011</b>	<b>6,956</b>	<b>7,091</b>
Time (Customer)	1,487	1,491	1,528	1,563	1,624
Public Funds (Customer)	1,190	1,089	1,139	1,331	1,260
Brokered	411	444	551	624	559
<b>Total Deposits</b>	<b>\$ 9,993</b>	<b>\$ 9,966</b>	<b>\$ 10,229</b>	<b>\$ 10,534</b>	<b>\$ 10,534</b>

- Annualized end-of-period core transaction deposit growth of 8%
- Total deposits were flat vs. 4Q18 and up \$541 million YoY
- \$135 million of core transaction deposit growth was offset by a seasonal decrease in public funds and a decrease in brokered deposits related to the deleveraging strategy
- Our performance continues to be enhanced by the stability and strength of our core deposit base

# Deposits

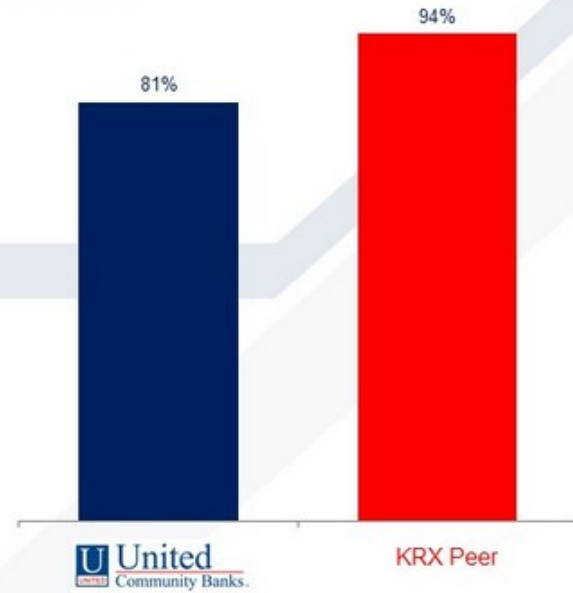
## Low-Cost Deposit Base

Cost of Total Deposits (bps) <sup>(1)</sup>



## Sufficient Liquidity to Support Future Growth

Loans / Deposits <sup>(1) (2) (3)</sup>



Note: Peer comparison banks comprise the KBW Regional Bank Index (ticker: KRX)

1) Source: S&P Global Market Intelligence

2) United results as of 1Q19; KRX results as of 4Q18 (Source: S&P Global Market Intelligence)

3) United results based on EOP balances; KRX results based on EOP balances



# Loans

\$ in billions

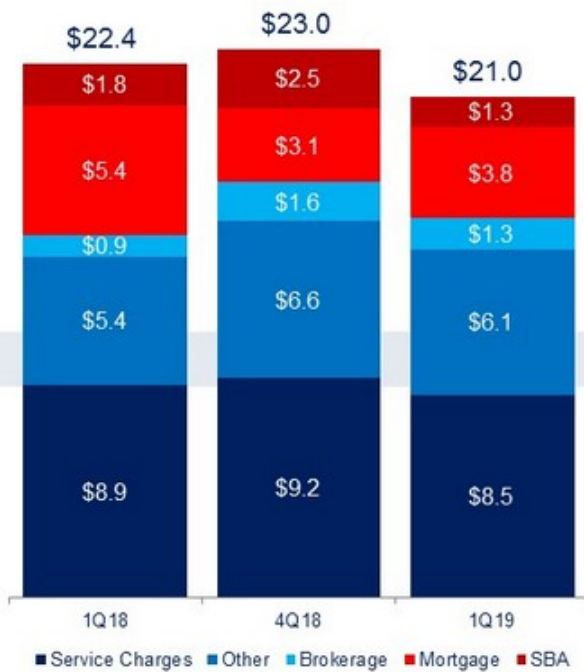


- Annualized linked quarter loan growth was \$110 mm, or 5%; excluding the impact of planned indirect auto runoff of \$27 mm, linked quarter loan growth was \$137 mm, or 7% annualized
  - Commercial Construction up \$70 mm
  - Equipment Financing up \$41 mm
- Diversified portfolio, weighted towards C&I
- Well within regulatory guidance on construction and CRE levels
  - The 100%/300% ratios stand at 78% and 203%, respectively

1) C&I includes commercial and industrial loans as well as owner-occupied CRE loans

# Fee Revenue

\$ in millions



➤ **Vs. Linked quarter, fees down \$2.0 mm due to:**

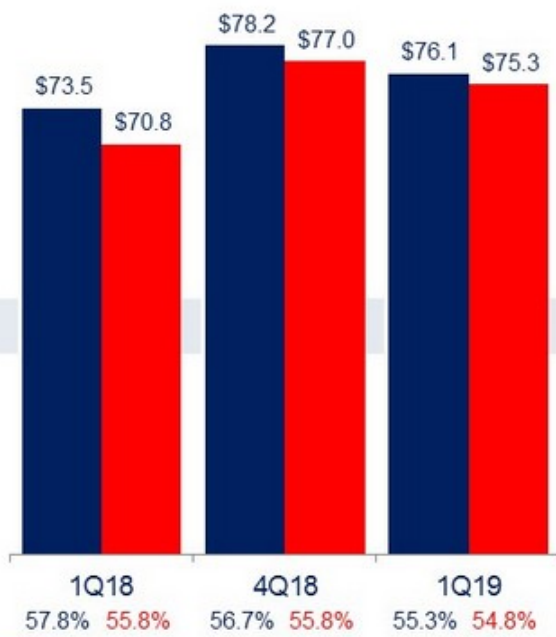
- Strong mortgage volume offset by \$1.3 mm negative MSR mark; record number of mortgage locks up 23% in 1Q19 vs. 4Q18
- SBA fees lower than last quarter due to expected seasonality and the strategic decision to hold more loan production on balance sheet

➤ **Vs. Last Year, fees down \$1.4 mm to \$21.0 mm**

- Mortgage originations of \$181 mm, down 6% year over year; locks up 8% in 1Q19 to \$317 mm
- 1Q19 SBA production of \$37.6 mm, up 15% vs. 1Q18
- 1Q19 SBA loan sales of \$17.1 mm, down 23% from \$22.2 mm in 1Q18

# Expense Discipline

\$ in millions



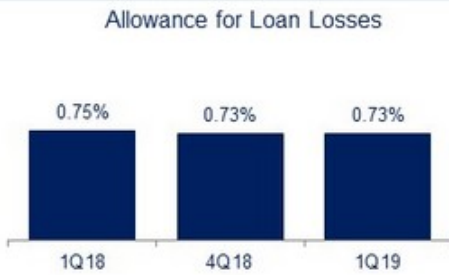
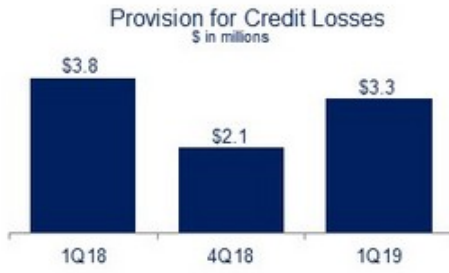
■ GAAP  
■ Operating <sup>(1)</sup>

- **Linked quarter, GAAP and operating expenses decreased 3% and 2%, respectively**
  - Salary and benefits expenses higher due to benefits expense and higher payroll taxes
  - Operating efficiency ratio improved 105 bps to 54.8%
  - Remaining expense categories mostly lower as 2018 cost control efforts materialize
- **Market expansions and acquisitions drove year-over-year GAAP and operating expenses higher by 4% and 6%, respectively**
  - Continued cost control efforts help drive 97 bps of operating efficiency ratio improvement

**Efficiency Ratio <sup>(1)</sup>**

1) See non-GAAP reconciliation table slides at the end of the exhibits for a reconciliation of operating performance measures to GAAP performance measures

# Credit Quality



# Capital Ratios

Holding Company	1Q18	4Q18	1Q19*
Common Equity Tier I Capital	11.3%	12.2%	12.4%
Tier I Risk-Based Capital	11.6	12.4	12.7
Total Risk-Based Capital	13.5	14.3	14.6
Leverage	9.1	9.6	9.9
Tangible Common Equity to Tangible Assets	8.7	9.3	9.8

- Profitability continues to provide significant capital ratio improvement each quarter
- All regulatory capital ratios significantly above "well-capitalized"
- Quarterly dividend of \$0.16 per share (up 33% YoY)
- 1Q share repurchase activity equated to 305,000, or \$7.8 mm at an average price \$25.70
- All cash First Madison acquisition will lever 2Q ratios modestly

\*1Q19 Capital Ratios are preliminary

# Key Strengths

- Culture and business model that attracts both bankers and potential acquisition partners
- Positioned well in many of the South's fastest-growing markets
- Superior customer service helps drive great core deposit growth
- Well-developed credit model to drive consistent performance through cycles
- Liquid balance sheet and strong capital offer flexibility in a rising rate environment



# Acquisition of First Madison Bank & Trust

## Transaction Overview

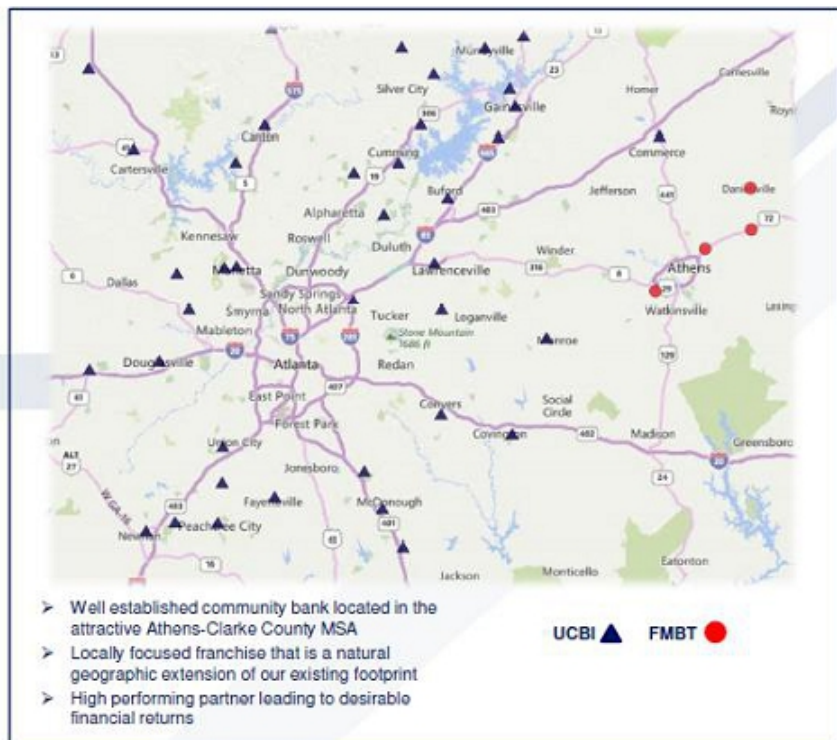
- Announced February 5, 2019
- Expected closing in second quarter 2019
- 100% cash
  - \$52 million transaction value
- 172% P/TBV
- Strategic fill-in with a well-established, high-performing community bank

## Company Snapshot

- Assets: \$258 million
- Loans: \$202 million
- Deposits: \$213 million
- NIM: 4.34%
- Offices: 4

## Compelling Financial Returns

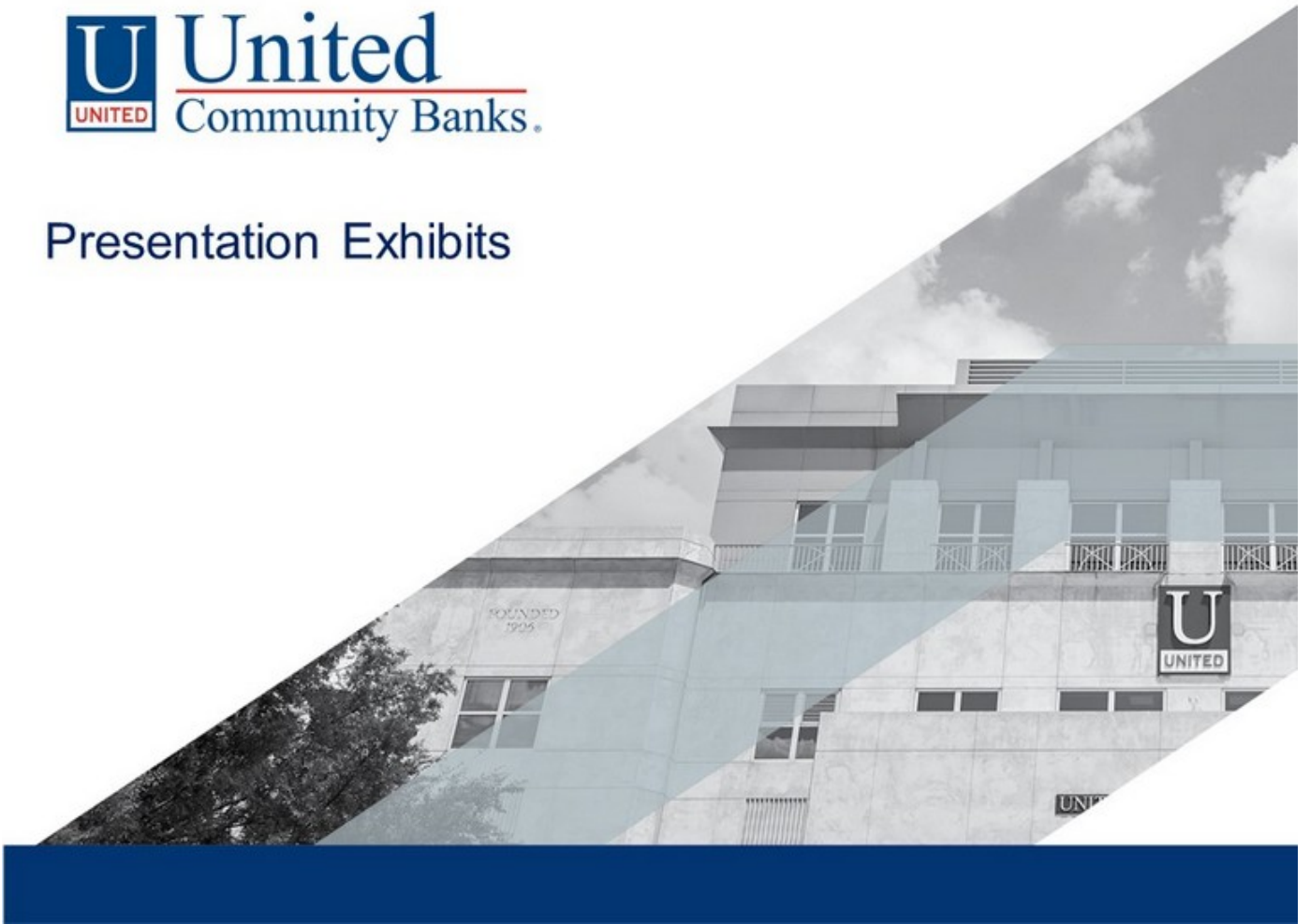
- Slightly accretive to projected 2019 EPS for its partial year contribution, excluding one-time merger charges
- \$.05 accretive to projected 2020 EPS
- 2% dilutive to tangible book value per share
- Financial returns not dependent upon cost savings, which are < 20% of non-interest expenses



Source: S&P Global Market Intelligence



## Presentation Exhibits





# Who We Are

## Full-Service Regional Bank with a Strong Culture Rooted in Sound Credit Underwriting & Growth

### Cultural Pillars

#### High-Quality Balance Sheet

- > Underwriting conservatism and portfolio diversification
- > Top quartile credit quality performance
- > Prudent capital, liquidity and interest-rate risk management
- > Focused on improving return to shareholders with increasing ROTCE and dividend growth

#### Profitability

- > Managing a steady margin with minimal accretion income
- > Fee revenue expansion through focused growth initiatives
- > Continued operating expense discipline while investing in growth opportunities
- > Executing on M&A cost savings
- > High-quality, low-cost core deposit base

#### Growth

- > Addition of Commercial Banking Solutions platforms (middle-market banking, SBA lending, senior care, income-property lending, asset-based lending, builder finance, renewable energy, equipment finance) and actively pursuing additional lending platforms
- > Entered into and continue to target new markets with team lift-outs
- > Continuous emphasis on and enhancement of Mortgage product offerings to drive loan and revenue growth
- > Acquisitions that fit our footprint and culture and deliver desired financial returns

### Customer Service Is at Our Foundation



# AWARDS AND RECOGNITION



# Who We Are

## Focused on High-Growth MSAs in Southeast

Fastest Growing Southeast MSAs <sup>(1)</sup>	2019-2024 Proj. Population Growth	2019 Population	2024 Proj. Median Household Income
1. Myrtle Beach, SC	9.66%	485,770	\$55,203
2. Cape Coral, FL	8.46%	757,170	\$62,988
3. Orlando, FL	8.13%	2,589,416	\$65,275
4. Charleston, SC	8.11%	799,117	\$70,920
5. Raleigh, NC	8.02%	1,366,959	\$85,734
6. Naples, FL	7.86%	381,728	\$73,715
7. Lakeland, FL	7.55%	705,037	\$54,996
8. North Port, FL	7.53%	825,378	\$66,059
9. Charlotte, NC	7.29%	2,591,118	\$73,487
10. Jacksonville, FL	6.92%	1,549,094	\$67,247
17. Atlanta, GA	6.52%	6,017,552	\$77,092
19. Greenville, SC	6.18%	912,621	\$62,654
20. Savannah, GA	6.15%	395,004	\$68,589
23. Spartanburg, SC	5.93%	340,535	\$55,507

UCBI MSA Presence (Branch and/or LPO)

Note:

1) Includes MSAs with a population of greater than 300,000

2) Weighted by State deposits

### Strong Demographic Profile <sup>(2)</sup>

#### '19 – '24 Proj. Population Growth



#### '19 – '24 Proj. Household Income Growth

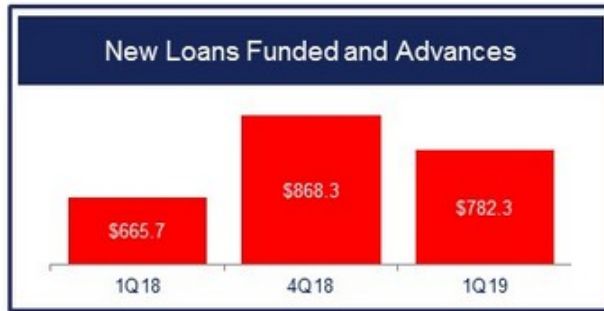


#### Median Household Income



# New Loans Funded and Advances <sup>(1)</sup>

\$ in millions



### New Loans Funded and Advances by Category

	1Q19	4Q18	1Q18	Variance-Incr(Decr)	
				4Q18	1Q18
Commercial & Industrial	\$ 281.9	\$ 351.6	\$ 220.7	\$ (69.7)	\$ 61.2
Owner-Occupied CRE	70.7	80.8	67.1	(10.1)	3.6
Income-Producing CRE	108.8	103.1	70.2	5.7	38.6
Commercial Constr.	165.6	161.5	145.6	4.1	20.0
<b>Total Commercial</b>	<b>627.0</b>	<b>697.0</b>	<b>503.6</b>	<b>(70.0)</b>	<b>123.4</b>
Residential Mortgage	30.0	32.9	38.3	(2.9)	(8.3)
Residential HELOC	51.8	56.0	53.6	(4.2)	(1.8)
Residential Construction	57.4	66.3	54.4	(8.9)	3.0
Consumer	16.1	16.1	15.8	-	0.3
<b>Total</b>	<b>\$ 782.3</b>	<b>\$ 868.3</b>	<b>\$ 665.7</b>	<b>\$ (86.0)</b>	<b>\$ 116.6</b>

### New Loans Funded and Advances by Region

	1Q19	4Q18	1Q18	Variance-Incr(Decr)	
				4Q18	1Q18
Atlanta	\$ 136.9	\$ 145.0	\$ 121.1	\$ (8.1)	\$ 15.8
Coastal Georgia	54.1	27.1	39.3	27.0	14.8
North Georgia	62.2	60.2	60.2	2.0	2.0
North Carolina	80.6	77.0	35.9	3.6	44.7
Tennessee	17.8	53.9	28.8	(36.1)	(11.0)
Gainesville	17.8	28.0	10.9	(10.2)	6.9
South Carolina	121.6	159.3	131.4	(37.7)	(9.8)
<b>Total Community Banks</b>	<b>491.0</b>	<b>550.5</b>	<b>427.6</b>	<b>(59.5)</b>	<b>63.4</b>
Asset-based Lending	16.0	25.4	10.8	(9.4)	5.2
Commercial RE	21.5	34.8	33.7	(13.3)	(12.2)
Senior Care	37.3	33.1	36.1	4.2	1.2
Middle Market	24.0	23.6	6.9	0.4	17.1
SBA	37.6	46.7	32.7	(9.1)	4.9
Renewable Energy	0.8	5.6	8.5	(4.8)	(7.7)
Navitas	122.4	124.5	65.3	(2.1)	57.1
Builder Finance	31.7	24.1	44.1	7.6	(12.4)
<b>Total Commercial Banking Solutions</b>	<b>291.3</b>	<b>317.8</b>	<b>238.1</b>	<b>(26.5)</b>	<b>53.2</b>
<b>Total</b>	<b>\$ 782.3</b>	<b>\$ 868.3</b>	<b>\$ 665.7</b>	<b>\$ (86.0)</b>	<b>\$ 116.6</b>

1) Represents new loans funded and net loan advances (net of payments on lines of credit)



# Commercial RE Diversification – 3/31/2019

Commercial Construction in millions				
	Committed		Outstanding	
Assisted Living/Nursing Home/Rehab Cntr	\$ 326	22.7 %	\$ 169	19.5 %
Multi-Residential Properties	236	16.5	97	11.2
Residential Construction in Process: SPEC	133	9.3	81	9.4
Office Buildings	92	6.4	68	7.8
Hotels Motels	82	5.7	54	6.2
Retail Building	72	5.0	39	4.5
Residential Construction in Process: PRESOLD	66	4.6	42	4.9
Other Properties	60	4.2	40	4.6
Residential Land Development - Lots Already Developed in Hands of Builders	59	4.1	54	6.2
Vacant (Improved)	52	3.6	45	5.3
Residential Land Development - Submissions in Process	42	2.9	29	3.4
Warehouse	41	2.8	35	4.0
Raw Land - Vacant (Unimproved)	40	2.8	34	3.9
Self Storage	30	2.1	12	1.4
Mfg Facility	23	1.6	9	1.0
Restaurants /Franchise Fast Food / Franchise Other	17	1.2	12	1.3
Residential Raw Land in the Hands of Builders/Developers	14	1.0	13	1.5
Commercial Land Development	9	0.6	9	1.1
Churches	8	0.6	8	0.9
Negative Pledge	8	0.6	0	0.0
All Other	25	1.7	16	1.9
<b>Total Commercial Construction</b>	<b>\$ 1,435</b>	<b>100 %</b>	<b>\$ 866</b>	<b>100 %</b>

Committed Average Loan Size (in thousands)		
➤ Commercial Construction		\$683
➤ Commercial RE:		
➤ Composite CRE		470
➤ Owner-Occupied		391
➤ Income-Producing		573

Commercial Real Estate – Income Producing in millions				
	Committed		Outstanding	
Office Buildings	\$ 457	23.2 %	\$ 416	22.2 %
Retail Building	347	17.6	329	17.6
Assisted Living/Nursing Home/Rehab Cntr	217	11.0	209	11.2
Investor Residential	187	9.5	182	9.7
Hotels Motels	182	9.3	177	9.5
Warehouse	175	8.9	170	9.1
Multi-Residential Properties	123	6.3	114	6.1
Other Properties	80	4.1	78	4.2
Self Storage	61	3.1	59	3.2
Restaurants /Franchise Fast Food / Franchise Other	52	2.7	50	2.7
Mfg Facility	25	1.3	25	1.4
Convenience Stores	21	1.1	20	1.1
Leasehold Property	15	0.8	15	0.8
Automotive Service	8	0.4	8	0.4
Mobile Home Parks	7	0.3	6	0.3
Automotive Dealership	4	0.2	4	0.2
All Other	5	0.2	5	0.3
<b>Total Commercial Real Estate - Income Producing</b>	<b>\$ 1,966</b>	<b>100 %</b>	<b>\$ 1,867</b>	<b>100 %</b>

Outstanding Average Loan Size (in thousands)		
➤ Commercial Construction		\$413
➤ Commercial RE:		
➤ Composite CRE		443
➤ Owner-Occupied		365
➤ Income-Producing		544

# Strong Credit Culture

## 1. Process Change

- In 2014, centralized and streamlined consumer underwriting and related functions
- Significantly strengthened commercial process for approvals and monitoring

## 2. Add Significant Talent

- CEO with deep knowledge and experience in credit
- 2015 Rob Edwards brought in to lead team (BB&T, TD Bank)
- Senior credit risk team now has large bank credit risk experience

## 5. Concentration Management: Product

- Construction/CRE ratio = 78%/203%
- C&D > 30% in cycle, now 13.6%
- Land in C&D \$244 mm and shrinking
- Navitas 7.14% of loans
- Granular product concentration limits

**BUILT TO  
OUTPERFORM  
IN THE NEXT  
CYCLE**

## 3. Concentration Management: Size

- In house project lending limit of \$20 mm, legal lending limit of \$332 mm
- Relationship limit of \$35 mm
- \$133 mm of SNC's outstanding, \$190 mm committed
- Top 25 relationships = \$628 mm, 7.4 % of total loans

## 4. Concentration Management: Geography

- Four state franchise with mix of metro and rural markets

# Non-GAAP Reconciliation Tables

\$ in thousands, except per share data

	1Q18 (1)	2Q18 (1)	3Q18 (1)	4Q18 (1)	1Q19 (1)
<b>Net Income</b>					
Net income - GAAP	\$ 37,658	\$ 39,634	\$ 43,682	\$ 45,137	\$ 44,262
Merger-related and other charges	2,646	2,873	592	1,234	739
Tax benefit on merger-related and other charges	(628)	(121)	(141)	(604)	(172)
Net income - Operating	<u>\$ 39,676</u>	<u>\$ 42,386</u>	<u>\$ 44,133</u>	<u>\$ 45,767</u>	<u>\$ 44,829</u>
<b>Diluted Earnings per share</b>					
Diluted earnings per share - GAAP	\$ 0.47	\$ 0.49	\$ 0.54	\$ 0.56	\$ 0.55
Merger-related and other charges	0.03	0.04	0.01	0.01	0.01
Diluted earnings per share - Operating	<u>0.50</u>	<u>0.53</u>	<u>0.55</u>	<u>0.57</u>	<u>0.56</u>
<b>Return on Assets</b>					
Return on assets - GAAP	1.26 %	1.30 %	1.41 %	1.43 %	1.44 %
Merger-related and other charges	0.07	0.09	0.01	0.02	0.01
Return on assets - Operating	<u>1.33 %</u>	<u>1.39 %</u>	<u>1.42 %</u>	<u>1.45 %</u>	<u>1.45 %</u>
<b>Book Value per share</b>					
Book Value per share - GAAP	\$ 17.02	\$ 17.29	\$ 17.56	\$ 18.24	\$ 18.93
Effect of goodwill and other intangibles	(4.06)	(4.04)	(4.02)	(4.00)	(4.00)
Tangible book value per share	<u>\$ 12.96</u>	<u>\$ 13.25</u>	<u>\$ 13.54</u>	<u>\$ 14.24</u>	<u>\$ 14.93</u>

1) Merger-related and other charges for 1Q19, 4Q18, 3Q18, 2Q18 and 1Q18 include \$193 thousand, \$269 thousand, \$478 thousand, \$593 thousand and \$593 thousand, respectively, of intangible amortization resulting from payments made to executives under their change of control agreements. The resulting intangible assets are being amortized over 12 to 24 months.

# Non-GAAP Reconciliation Tables

\$ in thousands, except per share data

	1Q18	2Q18	3Q18	4Q18	1Q19
	(1)	(1)	(1)	(1)	(1)
<b>Return on Tangible Common Equity</b>					
Return on common equity - GAAP	11.11 %	11.20 %	11.96 %	12.08 %	11.85 %
Effect of merger-related and other charges	0.60	0.77	0.13	0.17	0.15
Return on common equity - Operating	11.71	11.97	12.09	12.25	12.00
Effect of goodwill and intangibles	3.55	3.82	3.72	3.63	3.46
Return on tangible common equity - Operating	15.26 %	15.79 %	15.81 %	15.88 %	15.46 %
<b>Expenses</b>					
Expenses - GAAP	\$ 73,475	\$ 76,850	\$ 77,718	\$ 78,242	\$ 76,084
Merger-related and other charges	(2,646)	(2,873)	(592)	(1,234)	(739)
Expenses - Operating	\$ 70,829	\$ 73,977	\$ 77,126	\$ 77,008	\$ 75,345
<b>Efficiency Ratio</b>					
Efficiency Ratio - GAAP	57.83 %	57.94 %	56.82 %	56.73 %	55.32 %
Merger-related and other charges	(2.08)	(2.17)	(0.43)	(0.90)	(0.54)
Efficiency Ratio - Operating	55.75 %	55.77 %	56.39 %	55.83 %	54.78 %

1) Merger-related and other charges for 1Q19, 4Q18, 3Q18, 2Q18 and 1Q18 include \$193 thousand, \$269 thousand, \$478 thousand, \$593 thousand and \$593 thousand, respectively, of intangible amortization resulting from payments made to executives under their change of control agreements. The resulting intangible assets are being amortized over 12 to 24 months.



