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**SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 8-K**

**CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

**Date of Report (Date of earliest event reported): January 23, 2008**

**United Community Banks, Inc.**

(Exact name of registrant as specified in its charter)

Georgia

(State or other jurisdiction of  
incorporation)

No. 0-21656

(Commission File Number)

No. 58-180-7304

(IRS Employer  
Identification No.)

63 Highway 515, P.O. Box 398  
Blairsville, Georgia 30512

(Address of principal executive offices)

Registrant's telephone number, including area code: (706) 781-2265

Not applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240-13e-4(c))
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## **Item 2.02 Results of Operation and Financial Condition**

On January 23, 2008, United Community Banks, Inc. (the "Registrant") issued a news release announcing its financial results for the quarter ended December 31, 2007 (the "News Release"). The News Release, including financial schedules, is attached as Exhibit 99.1 to this report. In connection with issuing the News Release, on January 23, 2008 at 11:00 a.m. EST, the Registrant intends to hold a conference call/webcast to discuss the News Release.

The presentation of the Registrant's financial results included net operating income, which is a measure of performance determined by methods other than in accordance with generally accepted accounting principles, or GAAP. Management included non-GAAP net operating income because it believes it is useful for evaluating the Registrant's operations and performance over periods of time, and uses net operating income in managing and evaluating the Registrant's business and intends to use it in discussions about the Registrant's operations and performance. Net operating income excludes the pre-tax effect of the special \$15 million fraud related provision for loan losses recorded in the second quarter of 2007 and an additional \$3 million special provision for loan losses recorded in the fourth quarter of 2007 because management feels that the events leading to the taking of the special provisions were isolated, non-recurring events and do not reflect overall trends in the Registrant's earnings. Management believes this non-GAAP net operating income may provides users of the Registrant's financial information with a meaningful measure for assessing the Registrant's financial results and comparing those financial results to prior periods.

Net operating income should be viewed in addition to, and not as an alternative or substitute for, the Registrant's reported net income determined in accordance with GAAP, and is not necessarily comparable to non-GAAP performance measures that may be presented by other companies.

## **Item 9.01 Financial Statements and Exhibits**

- (a) Financial statements: None
  - (b) Pro forma financial information: None
  - (c) Exhibits:
    - 99.1 Press Release, dated January 23, 2008
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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

/s/ **Rex S. Schuette**

Rex S. Schuette  
Executive Vice President and  
Chief Financial Officer

January 23, 2008



*For Immediate Release*

For more information:  
Rex S. Schuette  
Chief Financial Officer  
(706) 781-2266  
[Rex\\_Schuette@ucbi.com](mailto:Rex_Schuette@ucbi.com)

**UNITED COMMUNITY BANKS, INC. REPORTS  
DILUTED OPERATING EARNINGS PER SHARE OF 13 CENTS  
FOR FOURTH QUARTER 2007**

**HIGHLIGHTS:**

- *Fourth Quarter Operating Earnings*
  - o *Diluted operating earnings per share of 13 cents, lowered significantly by \$26.5 million provision for loan losses*
  - o *Non-performing assets slightly above third quarter level*

BLAIRSVILLE, GA, January 23, 2008 – United Community Banks, Inc. (NASDAQ: UCBI) today announced diluted operating earnings per share of 13 cents for the fourth quarter of 2007, compared to 44 cents for the fourth quarter of 2006. Total revenue on a taxable equivalent basis was \$59.3 million for the quarter, compared to \$72.1 million for the fourth quarter of 2006. These decreases reflect a higher provision for loan losses in the fourth quarter of 2007 and reflect a more challenging credit environment.

Net operating income was \$6.0 million, compared with \$18.4 million in the fourth quarter of 2006. Operating return on tangible equity was 5.06 percent and operating return on assets was .29 percent for the fourth quarter of 2007, compared with 17.49 percent and 1.10 percent a year ago, respectively.

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“The residential housing market continued to weaken in the fourth quarter, making it one of the most challenging quarters we have faced in recent years,” said Jimmy Tallent, president and chief executive officer. “In response to the difficult operating environment, we worked aggressively to move non-performing loans and assets out of the bank, taking charge-offs and write downs when necessary.”

For the full year, diluted operating earnings per share was \$1.48, compared with \$1.66 for 2006. Taxable equivalent operating revenue was up 10 percent to \$299.5 million versus \$272.4 million for 2006, despite the increase in the provision for loan losses. Net operating income for 2007 was \$69.0 million compared with \$68.8 million for 2006.

Earnings measures for the fourth quarter and full year of 2007 are presented on an operating basis that excludes a second quarter \$15 million special provision for loan losses related to two failed residential real estate developments near Spruce Pine, North Carolina. An additional \$3 million special provision for loan losses related to these developments was recorded in the fourth quarter of 2007, bringing the total for the year to \$18 million. Because the provision was the result of a fraud-related matter that is considered isolated and non-recurring, management believes the presentation of operating earnings is useful for understanding underlying core earnings and credit trends.

Loans were up \$553 million from the end of 2006, due primarily to loans added through the acquisition of First Bank of the South in the second quarter. Excluding acquisitions, loans were flat year-over-year. “In 2007, residential construction loan growth slowed substantially due to the weak housing market, particularly in the Atlanta region,” Tallent said. “The weak housing market reduced our ability to grow and we expect that this slower-than-normal loan growth will continue until the market stabilizes. In fact, on a linked-quarter basis residential construction loans were down \$110 million. However, on the positive side, we saw \$90 million loan growth in the commercial and residential mortgage portfolios. So we are getting growth across our markets, but this growth is more than offset by construction paydowns. To enhance the growth and diversity of our loan portfolio, we are actively exploring opportunities to add commercial

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lending expertise and to expand small business lending. We are targeting core loan growth for 2008 to be flat to 4 percent, but expect to be at the low end of that range for the first half.”

Deposits increased \$303 million, or 5 percent, from a year ago due to the acquisition of First Bank of the South. “Total deposits, excluding acquired deposits, decreased by \$265 million from the prior year as we let non-relationship time deposits run off in view of declining loan demand,” commented Tallent. “Excluding these time deposits, customer deposits were up \$25 million from the prior year, but down \$77 million from the third quarter.”

“We believe the fourth quarter decline was temporary and directly related to the current economic environment,” said Tallent. “The number of customer relationships continues to increase and our customer satisfaction scores remain at historical highs. In fact, in November we hit a record high of 95.3 percent, proof that our bankers remain focused on the all-important business of taking excellent care of customers.”

For the fourth quarter 2007, taxable equivalent net interest revenue of \$69.7 million reflected an increase of \$7.2 million, or 11 percent, from the fourth quarter of 2006. The full year increase was \$36.6 million, or 15 percent, compared to 2006. Taxable equivalent net interest margin was 3.73 percent for the fourth quarter, compared with 3.89 percent for the third quarter of 2007 and 3.99 percent for the fourth quarter of 2006. “Our net interest margin continues to be under pressure due to very competitive CD pricing, the higher level of non-performing assets, and a slight change in the mix of earning assets,” stated Tallent. “With the Federal Reserve’s rate cut yesterday and the outlook for the continued easing of rates, we expect to see these margin pressures continue into 2008. If liquidity pressures continue to keep an imbalance on our CD pricing, we expect to see further margin compression in the first quarter.”

The fourth quarter provision for loan losses was \$29.5 million, including a \$3 million special provision for the Spruce Pine developments in North Carolina. This compared with provisions of \$3.7 million in both the fourth quarter of 2006 and third quarter of 2007. Net charge-offs were \$31.0 million, including \$18 million related to the Spruce Pine loans, compared with \$5.2 million for the third quarter and \$1.9 million a year ago. Annualized net charge-offs to average

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loans, excluding Spruce Pine, was 87 basis points for the fourth quarter compared to 35 basis points for the third quarter and 15 basis points for the fourth quarter of 2006.

“The increase in the fourth quarter provision was due to management’s decision to deal with problem credits assertively,” Tallent said. “In the fourth quarter, we charged down non-performing loans aggressively, enabling us to reduce the level of total non-performing assets below the third quarter level. The higher provision increased our allowance-to-loans ratio to 1.51 percent. We believe that our actions in the fourth quarter better position us to manage what we expect to be a challenging 2008.”

At year-end, non-performing assets totaled \$46.3 million, compared with \$63.3 million at September 30, 2007 and \$13.7 million at December 31, 2006. The remaining balance of fraud-related assets for Spruce Pine was \$5.3 million, compared with \$23.6 million at September 30, 2007. Excluding Spruce Pine, non-performing assets were \$41.0 million at year-end compared with \$39.8 million at September 30, 2007 and \$13.7 million a year ago and as a percentage of total assets was 50 basis points, 49 basis points, and 19 basis points, respectively. The Spruce Pine non-performing assets, as a percentage of total assets, was six basis points at December 31, 2007 and 28 basis points at September 30, 2007. “We continued negotiations related to Spruce Pine during the fourth quarter and have been in contact with all of the borrowers or their counsel,” commented Tallent. “Even though we charged-off these loans, we will seek full recovery, and in the past 30 days, we have reached settlement with several borrowers.”

“Non-performing assets, until recently, were at very low levels and at the lower end of our historic 20 to 35 basis point range,” Tallent said. “During the past two quarters, excluding the Spruce Pine loans, non-performing assets increased above this range to 50 basis points. Most of the rise was construction-related due to softening in the residential housing market. We continue to see a buildup of lot inventory in the Atlanta region and a standstill in new construction lending. We don’t know the length of this current cycle, but we expect several quarters will pass before we return to our historical range for non-performing assets.”

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Fee revenue of \$16.1 million for the fourth quarter reflected an increase of \$2.9 million, or 22 percent, from \$13.2 million for the fourth quarter of 2006. Service charges and fees on deposit accounts of \$8.4 million reflected an increase of \$1.3 million, or 18 percent, from the fourth quarter of 2006 due to growth in transactions, new accounts and higher ATM and debit card usage. Consulting fees were \$2.6 million – up \$482,000, or 23 percent, from a year ago – surpassing the record level set last quarter and reflecting strong growth in the advisory services practice. Brokerage fees were up \$411,000 to \$1.1 million from a year ago due to strong retention rates and additional customers.

“During the fourth quarter, we took an opportunity to lower our funding costs by prepaying higher-rate Federal Home Loan Bank advances,” Tallent said. “The gain from the sale of securities more than offset the charges from the prepayment of the advances.” Other fee revenue of \$2.1 million included \$727,000 of earnings from bank-owned life insurance assets that were added in the second quarter of 2007.

Operating expenses of \$49.3 million reflected an increase of \$6.8 million, or 16 percent, from the fourth quarter of 2006. Salaries and employee benefit costs totaled \$27.1 million, which was \$592,000, or 2 percent, higher than the fourth quarter of 2006. Although acquisitions added approximately \$1.5 million, this was more than offset by a reduction in bonus and profit sharing expense of \$3.5 million. Occupancy expense increased \$650,000 to \$3.5 million due to the higher costs of operating additional banking offices. Professional fees increased \$535,000 to \$1.8 million, reflecting higher fees associated with loan work-outs, foreclosures and corporate initiatives. Other expenses of \$8.8 million were \$5.1 million higher than a year ago and included \$3.7 million of write-downs and related costs on foreclosed properties and higher FDIC insurance premiums of \$927,000.

“Our operating efficiency ratio of 57.67 percent for the fourth quarter was at the upper end of our long-term efficiency target range of 56 to 58 percent, primarily due to accelerated write-downs on foreclosed properties,” Tallent said. “Despite these challenges, we continue to maintain disciplined expense controls.”

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“In the third quarter, the Board of Directors increased the level of our stock purchase program to three million shares, and we have purchased two million shares through December 2007,” noted Tallent. “Even though we believe our stock price is significantly undervalued, it is important to maintain a strong capital position during this difficult credit environment. At year-end, we continued to maintain strong capital ratios, with all of our regulatory capital ratios above the well-capitalized level and our tangible equity-to-asset ratio at 6.58 percent. To help maintain this, we will wait to evaluate any additional stock purchases until the second half of 2008.

“We remain committed to increasing long-term shareholder value by delivering solid growth in earnings per share, building our franchise and providing superior customer service,” said Tallent. “These are very challenging times for financial institutions, and our outlook for 2008 will be tempered by these challenges. Given the uncertainty and volatility in both the housing market and broader economy, we do not have a clear enough view to provide guidance beyond the first quarter. Based on these assumptions and continued growth in the economy, we expect core annualized loan growth for the quarter to be flat. We expect margin compression to continue, net charge-offs to be \$5 million to \$7 million, and operating earnings per share to be 34 to 38 cents.”

“We remain focused on the solid business model and guiding principles that have resulted in our past achievements,” Tallent concluded. “We will continue to provide unparalleled customer service in our markets and are optimistic about the stability and long-term growth this will bring.”

#### Conference Call

United Community Banks will hold a conference call on Wednesday, January 23, 2008, at 11 a.m. ET to discuss the contents of this news release, as well as business highlights for the quarter and the financial outlook for 2008. The telephone number for the conference call is (888) 262-8720 and the pass code is “UCBI.” The conference call will also be available by web cast within the Investor Relations section of the company’s web site at [www.ucbi.com](http://www.ucbi.com).

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### About United Community Banks, Inc.

Headquartered in Blairsville, United Community Banks is the third-largest bank holding company in Georgia. United Community Banks has assets of \$8.2 billion and operates 27 community banks with 111 banking offices located throughout north Georgia, the Atlanta region, coastal Georgia, western North Carolina and east Tennessee. The company specializes in providing personalized community banking services to individuals and small to mid-size businesses. United Community Banks also offers the convenience of 24-hour access through a network of ATMs, telephone and on-line banking. United Community Banks common stock is listed on the Nasdaq Global Select Market under the symbol UCBI. Additional information may be found at the company's web site at [www.ucbi.com](http://www.ucbi.com).

### Safe Harbor

This news release contains forward-looking statements, as defined by Federal Securities Laws, including statements about financial outlook and business environment. These statements are provided to assist in the understanding of future financial performance and such performance involves risks and uncertainties that may cause actual results to differ materially from those in such statements. Any such statements are based on current expectations and involve a number of risks and uncertainties. For a discussion of some factors that may cause such forward-looking statements to differ materially from actual results, please refer to the section entitled "Forward-Looking Statements" on page 4 of United Community Banks, Inc.'s annual report filed on Form 10-K with the Securities and Exchange Commission.

(Tables Follow)

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# UNITED COMMUNITY BANKS, INC.

## Financial Highlights

### Selected Financial Information

| (in thousands, except per share data; taxable equivalent) | 2007            |                  |                  |                  | 2006             | Fourth Quarter 2007-2006 Change | For the Twelve Months Ended |                  | YTD 2007-2006 Change |
|-----------------------------------------------------------|-----------------|------------------|------------------|------------------|------------------|---------------------------------|-----------------------------|------------------|----------------------|
|                                                           | Fourth Quarter  | Third Quarter    | Second Quarter   | First Quarter    | Fourth Quarter   |                                 | 2007                        | 2006             |                      |
| <b>INCOME SUMMARY</b>                                     |                 |                  |                  |                  |                  |                                 |                             |                  |                      |
| Interest revenue                                          | \$ 140,768      | \$ 144,884       | \$ 136,237       | \$ 129,028       | \$ 123,463       |                                 | \$ 550,917                  | \$ 446,695       |                      |
| Interest expense                                          | 71,038          | 73,203           | 68,270           | 63,923           | 60,912           |                                 | 276,434                     | 208,815          |                      |
| Net interest revenue                                      | 69,730          | 71,681           | 67,967           | 65,105           | 62,551           | 11%                             | 274,483                     | 237,880          | 15%                  |
| Provision for loan losses (1)                             | 26,500          | 3,700            | 3,700            | 3,700            | 3,700            |                                 | 37,600                      | 14,600           |                      |
| Fee revenue                                               | 16,100          | 15,615           | 16,554           | 14,382           | 13,215           | 22                              | 62,651                      | 49,095           | 28                   |
| <b>Total operating revenue</b>                            | <b>59,330</b>   | <b>83,596</b>    | <b>80,821</b>    | <b>75,787</b>    | <b>72,066</b>    | (18)                            | <b>299,534</b>              | <b>272,375</b>   | <b>10</b>            |
| Operating expenses                                        | 49,336          | 48,182           | 47,702           | 44,841           | 42,521           | 16                              | 190,061                     | 162,070          | 17                   |
| Income before taxes                                       | 9,994           | 35,414           | 33,119           | 30,946           | 29,545           | (66)                            | 109,473                     | 110,305          | (1)                  |
| Income taxes                                              | 3,960           | 12,878           | 12,043           | 11,601           | 11,111           |                                 | 40,482                      | 41,490           |                      |
| <b>Net operating income</b>                               | <b>6,034</b>    | <b>22,536</b>    | <b>21,076</b>    | <b>19,345</b>    | <b>18,434</b>    | (67)                            | <b>68,991</b>               | <b>68,815</b>    | <b>—</b>             |
| Fraud loss provision, net of tax (1)                      | 1,833           | —                | 9,165            | —                | —                |                                 | 10,998                      | —                |                      |
| <b>Net income</b>                                         | <b>\$ 4,201</b> | <b>\$ 22,536</b> | <b>\$ 11,911</b> | <b>\$ 19,345</b> | <b>\$ 18,434</b> | (77)                            | <b>\$ 57,993</b>            | <b>\$ 68,815</b> | <b>(16)</b>          |
| <b>OPERATING PERFORMANCE (1)</b>                          |                 |                  |                  |                  |                  |                                 |                             |                  |                      |
| Earnings per common share:                                |                 |                  |                  |                  |                  |                                 |                             |                  |                      |
| Basic                                                     | \$ .13          | \$ .47           | \$ .47           | \$ .45           | \$ .45           | (71)                            | \$ 1.50                     | \$ 1.70          | (12)                 |
| Diluted                                                   | .13             | .46              | .46              | .44              | .44              | (70)                            | 1.48                        | 1.66             | (11)                 |
| Return on tangible equity (2)(3)(4)                       | 5.06%           | 17.54%           | 17.52%           | 17.18%           | 17.49%           |                                 | 14.23%                      | 17.52%           |                      |
| Return on assets (4)                                      | .29             | 1.11             | 1.12             | 1.11             | 1.10             |                                 | .89                         | 1.09             |                      |
| Dividend payout ratio                                     | 69.23           | 19.15            | 19.15            | 20.00            | 17.78            |                                 | 24.00                       | 18.82            |                      |
| <b>GAAP PERFORMANCE MEASURES</b>                          |                 |                  |                  |                  |                  |                                 |                             |                  |                      |
| Per common share:                                         |                 |                  |                  |                  |                  |                                 |                             |                  |                      |
| Basic earnings                                            | \$ .09          | \$ .47           | \$ .26           | \$ .45           | \$ .45           | (80)                            | \$ 1.26                     | \$ 1.70          | (26)                 |
| Diluted earnings                                          | .09             | .46              | .26              | .44              | .44              | (80)                            | 1.24                        | 1.66             | (25)                 |
| Cash dividends declared                                   | .09             | .09              | .09              | .09              | .08              | 13                              | .36                         | .32              | 13                   |
| Book value                                                | 17.73           | 17.53            | 16.98            | 14.83            | 14.37            | 23                              | 17.73                       | 14.37            | 23                   |
| Tangible book value (3)                                   | 10.94           | 10.82            | 10.44            | 11.06            | 10.57            | 4                               | 10.94                       | 10.57            | 4                    |
| Key performance ratios:                                   |                 |                  |                  |                  |                  |                                 |                             |                  |                      |
| Return on equity (2)(4)                                   | 2.01%           | 10.66%           | 7.05%            | 12.47%           | 13.26%           |                                 | 7.79%                       | 13.28%           |                      |
| Return on assets (4)                                      | .20             | 1.11             | .64              | 1.11             | 1.10             |                                 | .75                         | 1.09             |                      |
| Net interest margin (4)                                   | 3.73            | 3.89             | 3.94             | 3.99             | 3.99             |                                 | 3.88                        | 4.05             |                      |
| Efficiency ratio                                          | 57.67           | 55.34            | 56.59            | 56.56            | 55.93            |                                 | 56.53                       | 56.22            |                      |
| Dividend payout ratio                                     | 100.00          | 19.15            | 34.62            | 20.00            | 17.78            |                                 | 28.57                       | 18.82            |                      |
| Equity to assets                                          | 10.20           | 10.32            | 8.94             | 8.80             | 8.21             |                                 | 9.61                        | 8.06             |                      |
| Tangible equity to assets (3)                             | 6.58            | 6.65             | 6.65             | 6.66             | 6.46             |                                 | 6.63                        | 6.32             |                      |
| <b>ASSET QUALITY</b>                                      |                 |                  |                  |                  |                  |                                 |                             |                  |                      |
| Allowance for loan losses                                 | \$ 89,423       | \$ 90,935        | \$ 92,471        | \$ 68,804        | \$ 66,566        |                                 | \$ 89,423                   | \$ 66,566        |                      |
| Non-performing assets                                     | 46,258          | 63,337           | 43,601           | 14,290           | 13,654           |                                 | 46,258                      | 13,654           |                      |
| Net charge-offs                                           | 31,012          | 5,236            | 2,124            | 1,462            | 1,930            |                                 | 39,834                      | 5,524            |                      |
| Allowance for loan losses to loans                        | 1.51%           | 1.53%            | 1.54%            | 1.27%            | 1.24%            |                                 | 1.51%                       | 1.24%            |                      |
| Non-performing assets to total assets                     | .56             | .77              | .54              | .20              | .19              |                                 | .56                         | .19              |                      |
| Net charge-offs to average loans (4)                      | 2.07            | .35              | .15              | .11              | .15              |                                 | .69                         | .12              |                      |
| <b>AVERAGE BALANCES</b>                                   |                 |                  |                  |                  |                  |                                 |                             |                  |                      |
| Loans                                                     | \$ 5,940,230    | \$ 5,966,933     | \$ 5,619,950     | \$ 5,402,860     | \$ 5,134,721     | 16                              | \$ 5,734,608                | \$ 4,800,981     | 19                   |
| Investment securities                                     | 1,404,796       | 1,308,192        | 1,242,448        | 1,153,208        | 1,059,125        | 33                              | 1,277,935                   | 1,041,897        | 23                   |
| Earning assets                                            | 7,424,992       | 7,332,492        | 6,915,134        | 6,599,035        | 6,225,943        | 19                              | 7,070,900                   | 5,877,483        | 20                   |
| Total assets                                              | 8,210,120       | 8,083,739        | 7,519,392        | 7,092,710        | 6,669,950        | 23                              | 7,730,530                   | 6,287,148        | 23                   |
| Deposits                                                  | 6,151,476       | 6,246,319        | 5,945,633        | 5,764,426        | 5,517,696        | 11                              | 6,028,625                   | 5,017,435        | 20                   |
| Shareholders' equity                                      | 837,195         | 834,094          | 672,348          | 624,100          | 547,419          | 53                              | 742,771                     | 506,946          | 47                   |
| Common shares - basic                                     | 47,203          | 48,348           | 44,949           | 43,000           | 41,096           |                                 | 45,893                      | 40,393           |                      |
| Common shares - diluted                                   | 47,652          | 48,977           | 45,761           | 43,912           | 42,311           |                                 | 46,593                      | 41,575           |                      |
| <b>AT PERIOD END</b>                                      |                 |                  |                  |                  |                  |                                 |                             |                  |                      |
| Loans                                                     | \$ 5,929,263    | \$ 5,952,749     | \$ 5,999,093     | \$ 5,402,198     | \$ 5,376,538     | 10                              | \$ 5,929,263                | \$ 5,376,538     | 10                   |
| Investment securities                                     | 1,356,846       | 1,296,826        | 1,213,659        | 1,150,424        | 1,107,153        | 23                              | 1,356,846                   | 1,107,153        | 23                   |
| Total assets                                              | 8,207,302       | 8,180,600        | 8,087,667        | 7,186,602        | 7,101,249        | 16                              | 8,207,302                   | 7,101,249        | 16                   |
| Deposits                                                  | 6,075,951       | 6,154,308        | 6,361,269        | 5,841,687        | 5,772,886        | 5                               | 6,075,951                   | 5,772,886        | 5                    |
| Shareholders' equity                                      | 831,902         | 833,761          | 828,731          | 638,456          | 616,767          | 35                              | 831,902                     | 616,767          | 35                   |
| Common shares outstanding                                 | 46,903          | 47,542           | 48,781           | 43,038           | 42,891           |                                 | 46,903                      | 42,891           |                      |

- Excludes effect of special \$15 million fraud related provision for loan losses recorded in the second quarter of 2007 and an additional \$3 million in the fourth quarter of 2007.
- Net income available to common shareholders, which excludes preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss).
- Excludes effect of acquisition related intangibles and associated amortization.
- Annualized.

**UNITED COMMUNITY BANKS, INC.**  
**Selected Financial Information**  
**For the Years Ended December 31,**

(in thousands, except per share data;  
taxable equivalent)

|                                       | 2007             | 2006             | 2005             | 2004             | 2003             | 2002             | 5 Year<br>CAGR(4) |
|---------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|
| <b>INCOME SUMMARY</b>                 |                  |                  |                  |                  |                  |                  |                   |
| Interest revenue                      | \$ 550,917       | \$ 446,695       | \$ 324,225       | \$ 227,792       | \$ 198,689       | \$ 185,498       |                   |
| Interest expense                      | 276,434          | 208,815          | 127,426          | 74,794           | 70,600           | 76,357           |                   |
| Net interest revenue                  | 274,483          | 237,880          | 196,799          | 152,998          | 128,089          | 109,141          | 20%               |
| Provision for loan losses             | 37,600           | 14,600           | 12,100           | 7,600            | 6,300            | 6,900            |                   |
| Fee revenue                           | 62,651           | 49,095           | 46,148           | 39,539           | 38,184           | 30,734           | 15                |
| <b>Total revenue</b>                  | <b>299,534</b>   | <b>272,375</b>   | <b>230,847</b>   | <b>184,937</b>   | <b>159,973</b>   | <b>132,975</b>   | <b>18</b>         |
| Operating expenses (1)                | 190,061          | 162,070          | 140,808          | 110,974          | 97,251           | 80,690           | 19                |
| Income before taxes                   | 109,473          | 110,305          | 90,039           | 73,963           | 62,722           | 52,285           | 16                |
| Income taxes                          | 40,482           | 41,490           | 33,297           | 26,807           | 23,247           | 19,505           |                   |
| <b>Net operating income</b>           | <b>68,991</b>    | <b>68,815</b>    | <b>56,742</b>    | <b>47,156</b>    | <b>39,475</b>    | <b>32,780</b>    | <b>16</b>         |
| Fraud loss provision, net of tax      | 10,998           | —                | —                | —                | —                | —                |                   |
| Merger-related charges, net of tax    | —                | —                | —                | 565              | 1,357            | —                |                   |
| <b>Net income</b>                     | <b>\$ 57,993</b> | <b>\$ 68,815</b> | <b>\$ 56,742</b> | <b>\$ 46,591</b> | <b>\$ 38,118</b> | <b>\$ 32,780</b> | <b>12</b>         |
| <b>OPERATING PERFORMANCE</b>          |                  |                  |                  |                  |                  |                  |                   |
| <b>(1)</b>                            |                  |                  |                  |                  |                  |                  |                   |
| Earnings per common share:            |                  |                  |                  |                  |                  |                  |                   |
| Basic                                 | \$ 1.50          | \$ 1.70          | \$ 1.47          | \$ 1.31          | \$ 1.15          | \$ 1.02          | 8                 |
| Diluted                               | 1.48             | 1.66             | 1.43             | 1.27             | 1.12             | .99              | 8                 |
| Return on tangible equity (2)(3)      | 14.23%           | 17.52%           | 18.99%           | 19.74%           | 19.24%           | 17.88%           |                   |
| Return on assets                      | .89              | 1.09             | 1.04             | 1.07             | 1.06             | 1.11             |                   |
| Efficiency ratio                      | 56.53            | 56.35            | 57.77            | 57.65            | 58.39            | 57.72            |                   |
| Dividend payout ratio                 | 24.00            | 18.82            | 19.05            | 18.32            | 17.39            | 16.34            |                   |
| <b>GAAP PERFORMANCE</b>               |                  |                  |                  |                  |                  |                  |                   |
| Per common share:                     |                  |                  |                  |                  |                  |                  |                   |
| Basic earnings                        | \$ 1.26          | \$ 1.70          | \$ 1.47          | \$ 1.29          | \$ 1.11          | \$ 1.02          | 4                 |
| Diluted earnings                      | 1.24             | 1.66             | 1.43             | 1.25             | 1.08             | .99              | 5                 |
| Cash dividends declared (rounded)     | .36              | .32              | .28              | .24              | .20              | .17              | 17                |
| Book value                            | 17.73            | 14.37            | 11.80            | 10.39            | 8.47             | 6.89             | 21                |
| Tangible book value (3)               | 10.94            | 10.57            | 8.94             | 7.34             | 6.52             | 6.49             | 11                |
| Key performance ratios:               |                  |                  |                  |                  |                  |                  |                   |
| Return on equity (2)                  | 7.79%            | 13.28%           | 13.46%           | 14.39%           | 14.79%           | 16.54%           |                   |
| Return on assets                      | .75              | 1.09             | 1.04             | 1.05             | 1.02             | 1.11             |                   |
| Net interest margin                   | 3.88             | 4.05             | 3.85             | 3.71             | 3.68             | 3.95             |                   |
| Dividend payout ratio                 | 28.57            | 18.82            | 19.05            | 18.60            | 18.02            | 16.34            |                   |
| Equity to assets                      | 9.61             | 8.06             | 7.63             | 7.45             | 7.21             | 7.01             |                   |
| Tangible equity to assets (3)         | 6.63             | 6.32             | 5.64             | 5.78             | 6.02             | 6.60             |                   |
| <b>ASSET QUALITY</b>                  |                  |                  |                  |                  |                  |                  |                   |
| Allowance for loan losses             | \$ 89,423        | \$ 66,566        | \$ 53,595        | \$ 47,196        | \$ 38,655        | \$ 30,914        |                   |
| Non-performing assets                 | 46,258           | 13,654           | 12,995           | 8,725            | 7,589            | 8,019            |                   |
| Net charge-offs                       | 39,834           | 5,524            | 5,701            | 3,617            | 4,097            | 3,111            |                   |
| Allowance for loan losses to loans    | 1.51%            | 1.24%            | 1.22%            | 1.26%            | 1.28%            | 1.30%            |                   |
| Non-performing assets to total assets | .56              | .19              | .22              | .17              | .19              | .25              |                   |
| Net charge-offs to average loans      | .69              | .12              | .14              | .11              | .15              | .14              |                   |
| <b>AVERAGE BALANCES</b>               |                  |                  |                  |                  |                  |                  |                   |
| Loans                                 | \$ 5,734,608     | \$ 4,800,981     | \$ 4,061,091     | \$ 3,322,916     | \$ 2,753,451     | \$ 2,239,875     | 21                |
| Investment securities                 | 1,277,935        | 1,041,897        | 989,201          | 734,577          | 667,211          | 464,468          | 22                |
| Earning assets                        | 7,070,900        | 5,877,483        | 5,109,053        | 4,119,327        | 3,476,030        | 2,761,265        | 21                |
| Total assets                          | 7,730,530        | 6,287,148        | 5,472,200        | 4,416,835        | 3,721,284        | 2,959,295        | 21                |
| Deposits                              | 6,028,625        | 5,017,435        | 4,003,084        | 3,247,612        | 2,743,087        | 2,311,717        | 21                |
| Shareholders' equity                  | 742,771          | 506,946          | 417,309          | 329,225          | 268,446          | 207,312          | 29                |
| Common shares — Basic                 | 45,893           | 40,393           | 38,477           | 36,071           | 34,132           | 32,062           |                   |
| Common shares — Diluted               | 46,593           | 41,575           | 39,721           | 37,273           | 35,252           | 33,241           |                   |
| <b>AT YEAR END</b>                    |                  |                  |                  |                  |                  |                  |                   |
| Loans                                 | \$ 5,929,263     | \$ 5,376,538     | \$ 4,398,286     | \$ 3,734,905     | \$ 3,015,997     | \$ 2,381,798     | 20                |
| Investment securities                 | 1,356,846        | 1,107,153        | 990,687          | 879,978          | 659,891          | 559,390          | 19                |
| Total assets                          | 8,207,302        | 7,101,249        | 5,865,756        | 5,087,702        | 4,068,834        | 3,211,344        | 21                |
| Deposits                              | 6,075,951        | 5,772,886        | 4,477,600        | 3,680,516        | 2,857,449        | 2,385,239        | 21                |
| Shareholders' equity                  | 831,902          | 616,767          | 472,686          | 397,088          | 299,373          | 221,579          | 30                |
| Common shares outstanding             | 46,903           | 42,891           | 40,020           | 38,168           | 35,289           | 31,895           | 8                 |

- (1) Excludes pre-tax provision for fraud losses of \$18 million, or \$.24 per diluted common share, recorded in 2007 and pre-tax merger-related charges totaling \$.9 million, or \$.02 per diluted common share, recorded in 2004 and \$2.1 million, or \$.04 per diluted common share, recorded in 2003.
  - (2) Net income available to common stockholders, which excludes preferred stock dividends, divided by average realized common equity which excludes accumulated other comprehensive income (loss).
  - (3) Excludes effect of acquisition related intangibles and associated amortization.
  - (4) Compound annual growth rate.
-

**UNITED COMMUNITY BANKS, INC.**  
**Financial Highlights**  
**Loan Portfolio Composition at Period-End**

| <i>(in millions)</i>     | 2007              |                  |                                  |                  | 2006              | Linked<br>Quarter<br>Change <sup>(2)</sup> | Year over Year Change |          |
|--------------------------|-------------------|------------------|----------------------------------|------------------|-------------------|--------------------------------------------|-----------------------|----------|
|                          | Fourth<br>Quarter | Third<br>Quarter | Second<br>Quarter <sup>(1)</sup> | First<br>Quarter | Fourth<br>Quarter |                                            | Actual                | Actual   |
| <b>LOANS BY CATEGORY</b> |                   |                  |                                  |                  |                   |                                            |                       |          |
| Commercial (sec. by RE)  | \$ 1,476          | \$ 1,441         | \$ 1,461                         | \$ 1,227         | \$ 1,230          | 10%                                        | 20%                   | 3%       |
| Commercial construction  | 527               | 527              | 509                              | 462              | 470               | —                                          | 12                    | 7        |
| Commercial & industrial  | 418               | 408              | 421                              | 315              | 296               | 10                                         | 41                    | 4        |
| Total commercial         | 2,421             | 2,376            | 2,391                            | 2,004            | 1,996             | 8                                          | 21                    | 4        |
| Residential construction | 1,829             | 1,939            | 2,013                            | 1,874            | 1,864             | (23)                                       | (2)                   | (11)     |
| Residential mortgage     | 1,502             | 1,459            | 1,413                            | 1,353            | 1,338             | 12                                         | 12                    | 11       |
| Consumer / installment   | 177               | 179              | 182                              | 171              | 179               | (4)                                        | (1)                   | (6)      |
| <b>Total loans</b>       | <b>\$ 5,929</b>   | <b>\$ 5,953</b>  | <b>\$ 5,999</b>                  | <b>\$ 5,402</b>  | <b>\$ 5,377</b>   | <b>(2)</b>                                 | <b>10</b>             | <b>—</b> |

**LOANS BY MARKET**

|                        |                 |                 |                 |                 |                 |            |           |          |
|------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------|-----------|----------|
| Atlanta Region         | \$ 2,402        | \$ 2,451        | \$ 2,518        | \$ 2,015        | \$ 2,005        | (8)%       | 20%       | (7)%     |
| North Georgia          | 2,060           | 2,026           | 2,032           | 2,010           | 2,034           | 7          | 1         | 1        |
| Western North Carolina | 806             | 834             | 816             | 782             | 773             | (13)       | 4         | 4        |
| Coastal Georgia        | 415             | 402             | 396             | 372             | 358             | 13         | 16        | 16       |
| East Tennessee         | 246             | 240             | 237             | 223             | 207             | 10         | 19        | 19       |
| <b>Total loans</b>     | <b>\$ 5,929</b> | <b>\$ 5,953</b> | <b>\$ 5,999</b> | <b>\$ 5,402</b> | <b>\$ 5,377</b> | <b>(2)</b> | <b>10</b> | <b>—</b> |

**RESIDENTIAL  
CONSTRUCTION**

|                                       |                 |                 |                 |                 |                 |             |            |             |
|---------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-------------|------------|-------------|
| Dirt loans                            |                 |                 |                 |                 |                 |             |            |             |
| Acquisition & development             | \$ 592          | \$ 596          | \$ 602          | \$ 580          | \$ 579          | (3)%        | 2%         | (6)%        |
| Land loans                            | 126             | 125             | 113             | 122             | 127             | 3           | (1)        | (3)         |
| Lot loans                             | 407             | 403             | 393             | 362             | 364             | 4           | 12         | 5           |
| Total                                 | 1,125           | 1,124           | 1,108           | 1,064           | 1,070           | —           | 5          | (2)         |
| House loans                           |                 |                 |                 |                 |                 |             |            |             |
| Spec                                  | 473             | 539             | 596             | 533             | 516             | (49)        | (8)        | (21)        |
| Sold                                  | 231             | 276             | 309             | 277             | 278             | (65)        | (17)       | (28)        |
| Total                                 | 704             | 815             | 905             | 810             | 794             | (54)        | (11)       | (23)        |
| <b>Total residential construction</b> | <b>\$ 1,829</b> | <b>\$ 1,939</b> | <b>\$ 2,013</b> | <b>\$ 1,874</b> | <b>\$ 1,864</b> | <b>(23)</b> | <b>(2)</b> | <b>(11)</b> |

**RESIDENTIAL  
CONSTRUCTION —  
ATLANTA REGION**

|                                       |               |               |                 |               |               |             |            |             |
|---------------------------------------|---------------|---------------|-----------------|---------------|---------------|-------------|------------|-------------|
| Dirt loans                            |               |               |                 |               |               |             |            |             |
| Acquisition & development             | \$ 311        | \$ 312        | \$ 336          | \$ 317        | \$ 321        | (1)%        | (3)%       | (18)%       |
| Land loans                            | 54            | 53            | 50              | 52            | 57            | 8           | (5)        | (11)        |
| Lot loans                             | 131           | 135           | 140             | 113           | 109           | (12)        | 20         | (3)         |
| Total                                 | 496           | 500           | 526             | 482           | 487           | (3)         | 2          | (14)        |
| House loans                           |               |               |                 |               |               |             |            |             |
| Spec                                  | 286           | 328           | 378             | 298           | 297           | (51)        | (4)        | (25)        |
| Sold                                  | 82            | 112           | 140             | 124           | 117           | (107)       | (30)       | (57)        |
| Total                                 | 368           | 440           | 518             | 422           | 414           | (65)        | (11)       | (34)        |
| <b>Total residential construction</b> | <b>\$ 864</b> | <b>\$ 940</b> | <b>\$ 1,044</b> | <b>\$ 904</b> | <b>\$ 901</b> | <b>(32)</b> | <b>(4)</b> | <b>(23)</b> |

(1) Acquired Gwinnett Commercial Group on June 1, 2007 with total loans of \$534 million in the Atlanta Region.

(2) Annualized.

**UNITED COMMUNITY BANKS, INC.**  
**Financial Highlights**  
**Loan Portfolio Composition at Year-End**

| <i>(in millions)</i>     | <u>2007</u>     | <u>2006</u>     | <u>2005</u>     | <u>2004</u>     | <u>2003</u>     |
|--------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>LOANS BY CATEGORY</b> |                 |                 |                 |                 |                 |
| Commercial (sec. by RE)  | \$ 1,476        | \$ 1,230        | \$ 1,055        | \$ 966          | \$ 777          |
| Commercial construction  | 527             | 470             | 358             | 239             | 164             |
| Commercial & industrial  | 418             | 296             | 237             | 212             | 190             |
| Total commercial         | 2,421           | 1,996           | 1,650           | 1,417           | 1,131           |
| Residential construction | 1,829           | 1,864           | 1,381           | 1,066           | 763             |
| Residential mortgage     | 1,502           | 1,338           | 1,206           | 1,102           | 982             |
| Consumer / installment   | 177             | 179             | 161             | 150             | 140             |
| <b>Total loans</b>       | <u>\$ 5,929</u> | <u>\$ 5,377</u> | <u>\$ 4,398</u> | <u>\$ 3,735</u> | <u>\$ 3,016</u> |
| <b>LOANS BY MARKET</b>   |                 |                 |                 |                 |                 |
| Atlanta Region           | \$ 2,402        | \$ 2,005        | \$ 1,456        | \$ 1,061        | \$ 662          |
| North Georgia            | 2,060           | 2,034           | 1,790           | 1,627           | 1,481           |
| Western North Carolina   | 806             | 773             | 668             | 633             | 548             |
| Coastal Georgia          | 415             | 358             | 306             | 274             | 222             |
| East Tennessee           | 246             | 207             | 178             | 140             | 103             |
| Total loans              | <u>\$ 5,929</u> | <u>\$ 5,377</u> | <u>\$ 4,398</u> | <u>\$ 3,735</u> | <u>\$ 3,016</u> |



**UNITED COMMUNITY BANKS, INC.**  
**Operating Earnings to GAAP Earnings Reconciliation**  
*(in thousands, except per share data)*

|                                                                            | Fourth<br>Quarter<br>2007 | Third<br>Quarter<br>2007 | Second<br>Quarter<br>2007 | Years Ended December 31, |           |           |
|----------------------------------------------------------------------------|---------------------------|--------------------------|---------------------------|--------------------------|-----------|-----------|
|                                                                            |                           |                          |                           | 2007                     | 2004      | 2003      |
| Special provision for fraud related loan losses                            | \$ 3,000                  | \$ —                     | \$ 15,000                 | \$ 18,000                | \$ —      | \$ —      |
| Merger-related charges included in expenses:                               |                           |                          |                           |                          |           |           |
| Salaries and employee benefits — severance and related costs               | —                         | —                        | —                         | —                        | 203       | 135       |
| Professional fees                                                          | —                         | —                        | —                         | —                        | 407       | 885       |
| Contract termination costs                                                 | —                         | —                        | —                         | —                        | 119       | 566       |
| Other merger-related expenses                                              | —                         | —                        | —                         | —                        | 141       | 502       |
| Total merger-related charges                                               | —                         | —                        | —                         | —                        | 870       | 2,088     |
| Pre-tax earnings impact of non-operating charges                           | 3,000                     | —                        | 15,000                    | 18,000                   | 870       | 2,088     |
| Income tax effect of special provision                                     | 1,167                     | —                        | 5,835                     | 7,002                    | 305       | 731       |
| After-tax effect of special provision                                      | \$ 1,833                  | \$ —                     | \$ 9,165                  | \$ 10,998                | \$ 565    | \$ 1,357  |
| <b>Net Income Reconciliation</b>                                           |                           |                          |                           |                          |           |           |
| Operating net income                                                       | \$ 6,034                  | \$ 22,536                | \$ 21,076                 | \$ 68,991                | \$ 47,156 | \$ 39,475 |
| After-tax effect of special provision and merger-related charges           | (1,833)                   | —                        | (9,165)                   | (10,998)                 | (565)     | (1,357)   |
| Net income (GAAP)                                                          | \$ 4,201                  | \$ 22,536                | \$ 11,911                 | \$ 57,993                | \$ 46,591 | \$ 38,118 |
| <b>Basic Earnings Per Share Reconciliation</b>                             |                           |                          |                           |                          |           |           |
| Basic operating earnings per share                                         | \$ .13                    | \$ .47                   | \$ .47                    | \$ 1.50                  | \$ 1.31   | \$ 1.15   |
| Per share effect of special provision and merger-related charges           | (.04)                     | —                        | (.21)                     | (.24)                    | (.02)     | (.04)     |
| Basic earnings per share (GAAP)                                            | \$ .09                    | \$ .47                   | \$ .26                    | \$ 1.26                  | \$ 1.29   | \$ 1.11   |
| <b>Diluted Earnings Per Share Reconciliation</b>                           |                           |                          |                           |                          |           |           |
| Diluted operating earnings per share                                       | \$ .13                    | \$ .46                   | \$ .46                    | \$ 1.48                  | \$ 1.27   | \$ 1.12   |
| Per share effect of special provision and merger-related charges           | (.04)                     | —                        | (.20)                     | (.24)                    | (.02)     | (.04)     |
| Diluted earnings per share (GAAP)                                          | \$ .09                    | \$ .46                   | \$ .26                    | \$ 1.24                  | \$ 1.25   | \$ 1.08   |
| <b>Provision for Loan Losses Reconciliation</b>                            |                           |                          |                           |                          |           |           |
| Operating provision for loan losses                                        | \$ 26,500                 | \$ 3,700                 | \$ 3,700                  | \$ 37,600                | \$ 7,600  | \$ 6,300  |
| Special provision for fraud related loan losses                            | 3,000                     | —                        | 15,000                    | 18,000                   | —         | —         |
| Provision for loan losses (GAAP)                                           | \$ 29,500                 | \$ 3,700                 | \$ 18,700                 | \$ 55,600                | \$ 7,600  | \$ 6,300  |
| <b>Nonperforming Assets Reconciliation</b>                                 |                           |                          |                           |                          |           |           |
| Nonperforming assets excluding fraud-related assets                        | \$ 40,956                 | \$ 39,761                | \$ 19,968                 | \$ 40,956                | \$ 8,725  | \$ 7,589  |
| Fraud-related loans and OREO included in nonperforming assets              | 5,302                     | 23,576                   | 23,633                    | 5,302                    | —         | —         |
| Nonperforming assets (GAAP)                                                | \$ 46,258                 | \$ 63,337                | \$ 43,601                 | \$ 46,258                | \$ 8,725  | \$ 7,589  |
| <b>Allowance for Loan Losses Reconciliation</b>                            |                           |                          |                           |                          |           |           |
| Allowance for loan losses excluding special fraud-related allowance        | \$ 89,423                 | \$ 75,935                | \$ 77,471                 | \$ 89,423                | \$ 47,196 | \$ 38,655 |
| Fraud-related allowance for loan losses                                    | —                         | 15,000                   | 15,000                    | —                        | —         | —         |
| Allowance for loan losses (GAAP)                                           | \$ 89,423                 | \$ 90,935                | \$ 92,471                 | \$ 89,423                | \$ 47,196 | \$ 38,655 |
| <b>Net Charge Offs Reconciliation</b>                                      |                           |                          |                           |                          |           |           |
| Net charge offs excluding charge off of fraud-related loans                | \$ 13,012                 | \$ 5,236                 | \$ 2,124                  | \$ 21,834                | \$ 3,617  | \$ 4,097  |
| Fraud-related loans charged off                                            | 18,000                    | —                        | —                         | 18,000                   | —         | —         |
| Net charge offs (GAAP)                                                     | \$ 31,012                 | \$ 5,236                 | \$ 2,124                  | \$ 39,834                | \$ 3,617  | \$ 4,097  |
| <b>Allowance for Loan Losses to Loans Ratio Reconciliation</b>             |                           |                          |                           |                          |           |           |
| Allowance for loan losses to loans ratio excluding fraud-related allowance | 1.51%                     | 1.28%                    | 1.29%                     | 1.51%                    | 1.26%     | 1.28%     |
| Portion of allowance assigned to fraud-related loans                       | —                         | .25                      | .25                       | —                        | —         | —         |
| Allowance for loan losses to loans ratio (GAAP)                            | 1.51%                     | 1.53%                    | 1.54%                     | 1.51%                    | 1.26%     | 1.28%     |

**Nonperforming Assets to Total Assets****Ratio Reconciliation**

|                                                                              |             |             |             |             |             |             |
|------------------------------------------------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Nonperforming assets to total assets ratio<br>excluding fraud-related assets | .50%        | .49%        | .25%        | .50%        | .17%        | .19%        |
| Fraud-related nonperforming assets                                           | .06         | .28         | .29         | .06         | —           | —           |
| Nonperforming assets to total assets<br>ratio (GAAP)                         | <u>.56%</u> | <u>.77%</u> | <u>.54%</u> | <u>.56%</u> | <u>.17%</u> | <u>.19%</u> |

**Net Charge Offs to Average Loans****Ratio Reconciliation**

|                                                                         |              |             |             |             |             |             |
|-------------------------------------------------------------------------|--------------|-------------|-------------|-------------|-------------|-------------|
| Net charge offs to average loans ratio<br>excluding fraud-related loans | .87%         | .35%        | .15%        | .38%        | .11%        | .15%        |
| Charge offs of fraud-related loans                                      | 1.20         | —           | —           | .31         | —           | —           |
| Net charge offs to average loans ratio<br>(GAAP)                        | <u>2.07%</u> | <u>.35%</u> | <u>.15%</u> | <u>.69%</u> | <u>.11%</u> | <u>.15%</u> |

**Operating Expenses Reconciliation**

|                                      |                  |                  |                  |                   |                   |                  |
|--------------------------------------|------------------|------------------|------------------|-------------------|-------------------|------------------|
| Operating expenses (operating basis) | \$ 49,336        | \$ 47,702        | \$ 47,702        | \$ 190,061        | \$ 110,974        | \$ 97,251        |
| Merger-related charges               | —                | —                | —                | —                 | 870               | 2,088            |
| Operating expenses (GAAP)            | <u>\$ 49,336</u> | <u>\$ 47,702</u> | <u>\$ 47,702</u> | <u>\$ 190,061</u> | <u>\$ 111,844</u> | <u>\$ 99,339</u> |

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**UNITED COMMUNITY BANKS, INC.**  
**Consolidated Statement of Income**

| <i>(in thousands, except per share data)</i>                                   | Three Months Ended<br>December 31, |                  | Twelve Months Ended<br>December 31, |                  |
|--------------------------------------------------------------------------------|------------------------------------|------------------|-------------------------------------|------------------|
|                                                                                | 2007                               | 2006             | 2007                                | 2006             |
| <b>Interest revenue:</b>                                                       |                                    |                  |                                     |                  |
| Loans, including fees                                                          | \$ 121,248                         | \$ 109,869       | \$ 482,333                          | \$ 394,907       |
| Investment securities:                                                         |                                    |                  |                                     |                  |
| Taxable                                                                        | 18,296                             | 12,488           | 64,377                              | 47,149           |
| Tax exempt                                                                     | 405                                | 472              | 1,718                               | 1,969            |
| Federal funds sold and deposits in banks                                       | 336                                | 117              | 608                                 | 802              |
| Total interest revenue                                                         | <u>140,285</u>                     | <u>122,946</u>   | <u>549,036</u>                      | <u>444,827</u>   |
| <b>Interest expense:</b>                                                       |                                    |                  |                                     |                  |
| Deposits:                                                                      |                                    |                  |                                     |                  |
| NOW                                                                            | 10,999                             | 9,120            | 45,142                              | 30,549           |
| Money market                                                                   | 4,314                              | 2,527            | 15,396                              | 7,496            |
| Savings                                                                        | 417                                | 248              | 1,653                               | 928              |
| Time                                                                           | 40,934                             | 40,645           | 167,400                             | 130,324          |
| Total deposit interest expense                                                 | <u>56,664</u>                      | <u>52,540</u>    | <u>229,591</u>                      | <u>169,297</u>   |
| Federal funds purchased, repurchase agreements and other short-term borrowings | 6,010                              | 1,505            | 16,236                              | 7,319            |
| Federal Home Loan Bank advances                                                | 6,275                              | 4,677            | 22,013                              | 23,514           |
| Long-term debt                                                                 | 2,089                              | 2,190            | 8,594                               | 8,685            |
| Total interest expense                                                         | <u>71,038</u>                      | <u>60,912</u>    | <u>276,434</u>                      | <u>208,815</u>   |
| Net interest revenue                                                           | 69,247                             | 62,034           | 272,602                             | 236,012          |
| Provision for loan losses                                                      | 29,500                             | 3,700            | 55,600                              | 14,600           |
| Net interest revenue after provision for loan losses                           | <u>39,747</u>                      | <u>58,334</u>    | <u>217,002</u>                      | <u>221,412</u>   |
| <b>Fee revenue:</b>                                                            |                                    |                  |                                     |                  |
| Service charges and fees                                                       | 8,350                              | 7,064            | 31,433                              | 27,159           |
| Mortgage loan and other related fees                                           | 1,720                              | 2,154            | 8,537                               | 7,303            |
| Consulting fees                                                                | 2,577                              | 2,095            | 8,946                               | 7,291            |
| Brokerage fees                                                                 | 1,064                              | 653              | 4,095                               | 3,083            |
| Securities gains (losses), net                                                 | 1,364                              | (258)            | 3,182                               | (643)            |
| Losses on prepayment of borrowings                                             | (1,078)                            | —                | (2,242)                             | (636)            |
| Other                                                                          | 2,103                              | 1,507            | 8,700                               | 5,538            |
| Total fee revenue                                                              | <u>16,100</u>                      | <u>13,215</u>    | <u>62,651</u>                       | <u>49,095</u>    |
| <b>Total revenue</b>                                                           | <u>55,847</u>                      | <u>71,549</u>    | <u>279,653</u>                      | <u>270,507</u>   |
| <b>Operating expenses:</b>                                                     |                                    |                  |                                     |                  |
| Salaries and employee benefits                                                 | 27,116                             | 26,524           | 115,153                             | 100,964          |
| Communications and equipment                                                   | 3,890                              | 4,101            | 15,483                              | 15,071           |
| Occupancy                                                                      | 3,489                              | 2,839            | 13,613                              | 11,632           |
| Advertising and public relations                                               | 1,873                              | 1,905            | 7,524                               | 7,623            |
| Postage, printing and supplies                                                 | 1,546                              | 1,564            | 6,365                               | 5,748            |
| Professional fees                                                              | 1,809                              | 1,274            | 7,218                               | 4,442            |
| Amortization of intangibles                                                    | 771                                | 523              | 2,739                               | 2,032            |
| Other                                                                          | 8,842                              | 3,791            | 21,966                              | 14,558           |
| Total operating expenses                                                       | <u>49,336</u>                      | <u>42,521</u>    | <u>190,061</u>                      | <u>162,070</u>   |
| Income before income taxes                                                     | 6,511                              | 29,028           | 89,592                              | 108,437          |
| Income taxes                                                                   | 2,310                              | 10,594           | 31,599                              | 39,622           |
| <b>Net income</b>                                                              | <u>\$ 4,201</u>                    | <u>\$ 18,434</u> | <u>\$ 57,993</u>                    | <u>\$ 68,815</u> |
| <b>Earnings per common share:</b>                                              |                                    |                  |                                     |                  |
| Basic                                                                          | \$ .09                             | \$ .45           | \$ 1.26                             | \$ 1.70          |
| Diluted                                                                        | .09                                | .44              | 1.24                                | 1.66             |
| Dividends per common share                                                     | .09                                | .08              | .36                                 | .32              |
| <b>Weighted average common shares outstanding:</b>                             |                                    |                  |                                     |                  |
| Basic                                                                          | 47,203                             | 41,096           | 45,893                              | 40,393           |
| Diluted                                                                        | 47,652                             | 42,311           | 46,593                              | 41,575           |

**UNITED COMMUNITY BANKS, INC.**  
**Consolidated Balance Sheet**

(in thousands, except share and per share data)

|                                                                                                                                  | December 31,<br>2007<br>(unaudited) | December 31,<br>2006<br>(unaudited) |
|----------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|-------------------------------------|
| <b>ASSETS</b>                                                                                                                    |                                     |                                     |
| Cash and due from banks                                                                                                          | \$ 157,549                          | \$ 158,348                          |
| Interest-bearing deposits in banks                                                                                               | 62,074                              | 12,936                              |
| Cash and cash equivalents                                                                                                        | 219,623                             | 171,284                             |
| Securities available for sale                                                                                                    | 1,356,846                           | 1,107,153                           |
| Mortgage loans held for sale                                                                                                     | 28,004                              | 35,325                              |
| Loans, net of unearned income                                                                                                    | 5,929,263                           | 5,376,538                           |
| Less allowance for loan losses                                                                                                   | 89,423                              | 66,566                              |
| Loans, net                                                                                                                       | 5,839,840                           | 5,309,972                           |
| Premises and equipment, net                                                                                                      | 180,088                             | 139,716                             |
| Accrued interest receivable                                                                                                      | 62,828                              | 58,291                              |
| Goodwill and other intangible assets                                                                                             | 325,305                             | 167,058                             |
| Other assets                                                                                                                     | 194,768                             | 112,450                             |
| <b>Total assets</b>                                                                                                              | <b>\$ 8,207,302</b>                 | <b>\$ 7,101,249</b>                 |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>                                                                                      |                                     |                                     |
| Liabilities:                                                                                                                     |                                     |                                     |
| Deposits:                                                                                                                        |                                     |                                     |
| Demand                                                                                                                           | \$ 700,941                          | \$ 659,892                          |
| NOW                                                                                                                              | 1,474,818                           | 1,307,654                           |
| Money market                                                                                                                     | 452,917                             | 255,862                             |
| Savings                                                                                                                          | 186,392                             | 175,631                             |
| Time:                                                                                                                            |                                     |                                     |
| Less than \$100,000                                                                                                              | 1,573,604                           | 1,650,906                           |
| Greater than \$100,000                                                                                                           | 1,364,763                           | 1,397,245                           |
| Brokered                                                                                                                         | 322,516                             | 325,696                             |
| Total deposits                                                                                                                   | 6,075,951                           | 5,772,886                           |
| Federal funds purchased, repurchase agreements and other short-term borrowings                                                   | 638,462                             | 65,884                              |
| Federal Home Loan Bank advances                                                                                                  | 519,782                             | 489,084                             |
| Long-term debt                                                                                                                   | 107,996                             | 113,151                             |
| Accrued expenses and other liabilities                                                                                           | 33,209                              | 43,477                              |
| <b>Total liabilities</b>                                                                                                         | <b>7,375,400</b>                    | <b>6,484,482</b>                    |
| Shareholders' equity:                                                                                                            |                                     |                                     |
| Preferred stock, \$1 par value; \$10 stated value; 10,000,000 shares authorized; 25,800 and 32,200 shares issued and outstanding | 258                                 | 322                                 |
| Common stock, \$1 par value; 100,000,000 shares authorized; 48,809,301 and 42,890,863 shares issued                              | 48,809                              | 42,891                              |
| Common stock issuable; 73,250 and 29,821 shares                                                                                  | 2,100                               | 862                                 |
| Capital surplus                                                                                                                  | 462,881                             | 270,383                             |
| Retained earnings                                                                                                                | 347,391                             | 306,261                             |
| Treasury stock; 1,905,921 shares as of December 31, 2007, at cost                                                                | (43,798)                            | —                                   |
| Accumulated other comprehensive income (loss)                                                                                    | 14,261                              | (3,952)                             |
| <b>Total shareholders' equity</b>                                                                                                | <b>831,902</b>                      | <b>616,767</b>                      |
| <b>Total liabilities and shareholders' equity</b>                                                                                | <b>\$ 8,207,302</b>                 | <b>\$ 7,101,249</b>                 |

**UNITED COMMUNITY BANKS, INC.**  
**Average Consolidated Balance Sheets and Net Interest Analysis**  
For the Three Months Ended December 31,

|                                                      | 2007                |                  |              | 2006                |                  |              |
|------------------------------------------------------|---------------------|------------------|--------------|---------------------|------------------|--------------|
|                                                      | Average Balance     | Interest         | Avg. Rate    | Average Balance     | Interest         | Avg. Rate    |
| <i>(dollars in thousands, taxable equivalent)</i>    |                     |                  |              |                     |                  |              |
| <b>Assets:</b>                                       |                     |                  |              |                     |                  |              |
| Interest-earning assets:                             |                     |                  |              |                     |                  |              |
| Loans, net of unearned income (1)(2)                 | \$ 5,940,230        | \$ 121,161       | 8.09%        | \$ 5,134,721        | \$ 109,756       | 8.48%        |
| Taxable securities (3)                               | 1,366,507           | 18,296           | 5.36         | 1,014,959           | 12,488           | 4.92         |
| Tax-exempt securities (1) (3)                        | 38,289              | 666              | 6.96         | 44,166              | 777              | 7.04         |
| Federal funds sold and other interest-earning assets | <u>79,966</u>       | <u>645</u>       | 3.23         | <u>32,097</u>       | <u>442</u>       | 5.51         |
| <b>Total interest-earning assets</b>                 | <u>7,424,992</u>    | <u>140,768</u>   | 7.53         | <u>6,225,943</u>    | <u>123,463</u>   | 7.87         |
| Non-interest-earning assets:                         |                     |                  |              |                     |                  |              |
| Allowance for loan losses                            | (89,797)            |                  |              | (64,301)            |                  |              |
| Cash and due from banks                              | 147,500             |                  |              | 121,276             |                  |              |
| Premises and equipment                               | 177,445             |                  |              | 133,364             |                  |              |
| Other assets (3)                                     | 549,980             |                  |              | 253,668             |                  |              |
| <b>Total assets</b>                                  | <u>\$ 8,210,120</u> |                  |              | <u>\$ 6,669,950</u> |                  |              |
| <b>Liabilities and Shareholders' Equity:</b>         |                     |                  |              |                     |                  |              |
| Interest-bearing liabilities:                        |                     |                  |              |                     |                  |              |
| Interest-bearing deposits:                           |                     |                  |              |                     |                  |              |
| NOW                                                  | \$ 1,491,091        | 10,999           | 2.93         | \$ 1,181,578        | 9,120            | 3.06         |
| Money market                                         | 483,289             | 4,314            | 3.54         | 248,530             | 2,527            | 4.03         |
| Savings                                              | 191,133             | 417              | .87          | 170,472             | 248              | .58          |
| Time less than \$100,000                             | 1,583,777           | 19,408           | 4.86         | 1,578,369           | 19,072           | 4.79         |
| Time greater than \$100,000                          | 1,362,812           | 17,467           | 5.08         | 1,330,375           | 17,366           | 5.18         |
| Brokered                                             | 323,175             | 4,059            | 4.98         | 353,133             | 4,207            | 4.73         |
| <b>Total interest-bearing deposits</b>               | <u>5,435,277</u>    | <u>56,664</u>    | 4.14         | <u>4,862,457</u>    | <u>52,540</u>    | 4.29         |
| Federal funds purchased and other borrowings         |                     |                  |              |                     |                  |              |
|                                                      | 466,408             | 6,010            | 5.11         | 105,650             | 1,505            | 5.65         |
| Federal Home Loan Bank advances                      | 531,196             | 6,275            | 4.69         | 334,217             | 4,677            | 5.55         |
| Long-term debt                                       | 143,814             | 2,089            | 5.76         | 112,923             | 2,190            | 7.69         |
| <b>Total borrowed funds</b>                          | <u>1,141,418</u>    | <u>14,374</u>    | 5.00         | <u>552,790</u>      | <u>8,372</u>     | 6.01         |
| <b>Total interest-bearing liabilities</b>            | <u>6,576,695</u>    | <u>71,038</u>    | 4.29         | <u>5,415,247</u>    | <u>60,912</u>    | 4.46         |
| Non-interest-bearing liabilities:                    |                     |                  |              |                     |                  |              |
| Non-interest-bearing deposits                        | 716,199             |                  |              | 655,239             |                  |              |
| Other liabilities                                    | 80,031              |                  |              | 52,045              |                  |              |
| <b>Total liabilities</b>                             | <u>7,372,925</u>    |                  |              | <u>6,122,531</u>    |                  |              |
| Shareholders' equity                                 | 837,195             |                  |              | 547,419             |                  |              |
| <b>Total liabilities and shareholders' equity</b>    | <u>\$ 8,210,120</u> |                  |              | <u>\$ 6,669,950</u> |                  |              |
| <b>Net interest revenue</b>                          |                     | <u>\$ 69,730</u> |              |                     | <u>\$ 62,551</u> |              |
| Net interest-rate spread                             |                     |                  | <u>3.24%</u> |                     |                  | <u>3.41%</u> |
| <b>Net interest margin (4)</b>                       |                     |                  | <u>3.73%</u> |                     |                  | <u>3.99%</u> |

- (1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 39%, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
- (2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued.
- (3) Securities available for sale are shown at amortized cost. Pretax unrealized losses of \$799 thousand in 2007 and \$12.7 million in 2006 are included in other assets for purposes of this presentation.
- (4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

**UNITED COMMUNITY BANKS, INC.**  
**Average Consolidated Balance Sheets and Net Interest Analysis**  
For the Twelve Months Ended December 31,

| <i>(dollars in thousands, taxable equivalent)</i>    | 2007                |                   |              | 2006                |                   |              |
|------------------------------------------------------|---------------------|-------------------|--------------|---------------------|-------------------|--------------|
|                                                      | Average Balance     | Interest          | Avg. Rate    | Average Balance     | Interest          | Avg. Rate    |
| <b>Assets:</b>                                       |                     |                   |              |                     |                   |              |
| Interest-earning assets:                             |                     |                   |              |                     |                   |              |
| Loans, net of unearned income (1)(2)                 | \$ 5,734,608        | \$ 481,590        | 8.40%        | \$ 4,800,981        | \$ 394,439        | 8.22%        |
| Taxable securities (3)                               | 1,236,595           | 64,377            | 5.21         | 995,172             | 47,149            | 4.74         |
| Tax-exempt securities (1) (3)                        | 41,340              | 2,826             | 6.84         | 46,725              | 3,240             | 6.93         |
| Federal funds sold and other interest-earning assets | <u>58,357</u>       | <u>2,124</u>      | 3.64         | <u>34,605</u>       | <u>1,867</u>      | 5.40         |
| <b>Total interest-earning assets</b>                 | <u>7,070,900</u>    | <u>550,917</u>    | 7.79         | <u>5,877,483</u>    | <u>446,695</u>    | 7.60         |
| Non-interest-earning assets:                         |                     |                   |              |                     |                   |              |
| Allowance for loan losses                            | (81,378)            |                   |              | (59,376)            |                   |              |
| Cash and due from banks                              | 135,021             |                   |              | 122,268             |                   |              |
| Premises and equipment                               | 164,153             |                   |              | 123,865             |                   |              |
| Other assets (3)                                     | <u>441,834</u>      |                   |              | <u>222,908</u>      |                   |              |
| <b>Total assets</b>                                  | <u>\$ 7,730,530</u> |                   |              | <u>\$ 6,287,148</u> |                   |              |
| <b>Liabilities and Shareholders' Equity:</b>         |                     |                   |              |                     |                   |              |
| Interest-bearing liabilities:                        |                     |                   |              |                     |                   |              |
| Interest-bearing deposits:                           |                     |                   |              |                     |                   |              |
| NOW                                                  | \$ 1,406,655        | 45,142            | 3.21         | \$ 1,115,434        | 30,549            | 2.74         |
| Money market                                         | 399,838             | 15,396            | 3.85         | 202,477             | 7,496             | 3.70         |
| Savings                                              | 188,560             | 1,653             | .88          | 172,698             | 928               | .54          |
| Time less than \$100,000                             | 1,619,279           | 79,333            | 4.90         | 1,410,869           | 61,676            | 4.37         |
| Time greater than \$100,000                          | 1,377,915           | 71,467            | 5.19         | 1,134,414           | 54,304            | 4.79         |
| Brokered                                             | <u>337,376</u>      | <u>16,600</u>     | 4.92         | <u>334,243</u>      | <u>14,344</u>     | 4.29         |
| <b>Total interest-bearing deposits</b>               | <u>5,329,623</u>    | <u>229,591</u>    | 4.31         | <u>4,370,135</u>    | <u>169,297</u>    | 3.87         |
| Federal funds purchased and other borrowings         |                     |                   |              |                     |                   |              |
|                                                      | 308,372             | 16,236            | 5.27         | 140,544             | 7,319             | 5.21         |
| Federal Home Loan Bank advances                      | 455,620             | 22,013            | 4.83         | 465,820             | 23,514            | 5.05         |
| Long-term debt                                       | <u>122,555</u>      | <u>8,594</u>      | 7.01         | <u>112,135</u>      | <u>8,685</u>      | 7.75         |
| <b>Total borrowed funds</b>                          | <u>886,547</u>      | <u>46,843</u>     | 5.28         | <u>718,499</u>      | <u>39,518</u>     | 5.50         |
| <b>Total interest-bearing liabilities</b>            | 6,216,170           | <u>276,434</u>    | 4.45         | 5,088,634           | <u>208,815</u>    | 4.10         |
| Non-interest-bearing liabilities:                    |                     |                   |              |                     |                   |              |
| Non-interest-bearing deposits                        | 699,002             |                   |              | 647,300             |                   |              |
| Other liabilities                                    | <u>72,587</u>       |                   |              | <u>44,268</u>       |                   |              |
| <b>Total liabilities</b>                             | <u>6,987,759</u>    |                   |              | <u>5,780,202</u>    |                   |              |
| Shareholders' equity                                 | <u>742,771</u>      |                   |              | <u>506,946</u>      |                   |              |
| <b>Total liabilities and shareholders' equity</b>    | <u>\$ 7,730,530</u> |                   |              | <u>\$ 6,287,148</u> |                   |              |
| <b>Net interest revenue</b>                          |                     | <u>\$ 274,483</u> |              |                     | <u>\$ 237,880</u> |              |
| Net interest-rate spread                             |                     |                   | <u>3.34%</u> |                     |                   | <u>3.50%</u> |
| <b>Net interest margin (4)</b>                       |                     |                   | <u>3.88%</u> |                     |                   | <u>4.05%</u> |

- (1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 39%, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
- (2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued.
- (3) Securities available for sale are shown at amortized cost. Pretax unrealized losses of \$8.1 million in 2007 and \$17.5 million in 2006 are included in other assets for purposes of this presentation.
- (4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.