

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): April 21, 2020

UNITED COMMUNITY BANKS, INC.

(Exact name of registrant as specified in its charter)

Georgia
(State or other jurisdiction of incorporation)

001-35095
(Commission file number)

58-1807304
(IRS Employer Identification No.)

125 Highway 515 East
Blairsville, Georgia 30512
(Address of principal executive offices)

Registrant's telephone number, including area code:
(706) 781-2265

Not applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of Each Class</u>	<u>Trading Symbol(s)</u>	<u>Name of Each Exchange on Which Registered</u>
Common stock, par value \$1 per share	UCBI	Nasdaq Global Select Market

Indicate by check mark whether the registrant is an emerging growth company as defined in as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02**Results of Operations and Financial Condition.**

On April 21, 2020, United Community Banks, Inc. ("United") issued a press release announcing financial results for the first quarter of 2020. The press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

Item 7.01**Regulation FD Disclosure.**

On April 22, 2020, United will hold an earnings conference call and webcast at 11:00 a.m. (Eastern Time) to discuss financial results for the first quarter of 2020. The press release referenced above in Item 2.02 contains information about how to access the conference call and webcast. A copy of the slide presentation to be used during the earnings call and webcast is furnished as Exhibit 99.2 to this Current Report on Form 8-K. The slide presentation also will be available on our website, www.ucbi.com, under the "Investor Relations – Events and Presentations" section.

Item 9.01**Financial Statements and Exhibits.****(d) Exhibits**

The following exhibit index lists the exhibits that are either filed or furnished with the Current Report on Form 8-K.

EXHIBIT INDEX

Exhibit No.	Description
	99.1 United Community Banks, Inc. Press Release, dated April 21, 2020.
	99.2 Slide Presentation.
104	The cover page from this Current Report on Form 8-K, formatted in Inline XBRL.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

UNITED COMMUNITY BANKS, INC.

By: /s/ Jefferson L. Harralson
Jefferson L. Harralson
Executive Vice President and
Chief Financial Officer

Date: April 21, 2020



For Immediate Release

For more information:

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Chief Financial Officer
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United Community Banks, Inc. Reports First Quarter Results

Entering Cycle on Strong Financial Footing

GREENVILLE, SC - April 21, 2020 - United Community Banks, Inc. (NASDAQ: UCBI) (“United”) today reported first quarter financial results, with solid year-over-year loan and deposit growth. United delivered net income of \$31.9 million, pre-tax pre-provision income of \$62.9 million, and built its allowance for credit losses with a \$22.2 million provision for credit losses given the uncertain environment. Diluted earnings per share were \$0.40, a decrease of \$0.15 or 27% from a year ago. Excluding merger-related and other charges, diluted operating earnings per share were \$0.41, also down 27% from last year. United’s return on assets (“ROA”) was 0.99% and its return on common equity was 7.9% for the quarter. On an operating basis, United’s ROA was 1.01% and its return on tangible common equity was 10.6%.

Chairman and CEO Lynn Harton stated, “While I am pleased to report a solid quarter in a difficult environment, I am most proud of how our employees are delivering for our customers during this public health crisis. We consider ourselves ‘Financial First Responders’ and feel privileged to take care of our customers in this time of significant stress. Among other things, we were able to help support our small business clients who have experienced financial hardship due to COVID-19 by offering loan deferrals as needed, and by participating in the Small Business

Administration's Paycheck Protection Program ("PPP"). As one of the largest Preferred SBA lenders in the Southeast, we mobilized our existing SBA team, as well as hundreds of additional United bankers to process applications as quickly as possible. As a result, our team was able to successfully process applications totaling more than \$960 million and reserve funding for 6,918 small businesses as of April 16, 2020.

Harton continued, "We are focused on the safety of employees and customers, with 54% of our non-branch employees working from home, and all branches operating a drive-through only model with lobbies available by appointment. The investments we have made in our digital delivery channels are paying off with increased online account openings as well as increased web traffic, and digital and social engagement. Looking forward, based on much of what we are learning now, we have the potential to be even stronger with greater innovation and business growth opportunities."

This quarter saw record core transaction growth with loans growing at a 6% annualized rate and total deposits up by 5% on an annualized basis. Increased purchased loan accretion drove United's net interest margin 14 basis points higher in the quarter. Excluding purchased loan accretion, the net interest margin was down just 1 basis point. Total deposits were up \$138 million over last quarter, with core transaction deposits up \$238 million, or 13% annualized. This was mainly driven by demand deposit growth of \$165 million.

Mr. Harton concluded, "I am also tremendously proud that for 2020, Forbes recognized United for the seventh consecutive year on its list of the 100 Best Banks in America. Additionally, this quarter United received the 2019 Greenwich Excellence Award for overall satisfaction in Middle Market Banking in the South, and Small Business Banking Excellence Awards for both overall satisfaction and cash management in the South. These honors are remarkable and are only achieved through the dedication of our bankers to build a company where great people can build fulfilling careers through helping our customers reach their financial goals."

First Quarter 2020 Financial Highlights:

- EPS decreased by 27% as compared to last year on both a GAAP and operating basis
- Return on assets of 0.99%, or 1.01% excluding merger-related and other charges
- Pre-tax pre-provision return on assets of 1.95%, or 1.98%, excluding merger-related charges
- Return on common equity of 7.9%
- Return on tangible common equity of 10.6%, excluding merger-related and other charges
- United adopted the CECL model in 1Q; the uncertain economic outlook necessitated a provision for credit losses of \$22.2 million
- Loan production of \$919 million compared to \$782 million in Q1 2019
- Loan growth of 6% for the quarter on an annualized basis
- Core transaction deposits were up \$238 million or 13% annualized, mainly driven by demand deposit growth of \$165 million during the quarter
- Net interest margin of 4.07% was up 14 basis points compared to the fourth quarter, and down 3 basis points from a year ago
- Mortgage rate locks of \$801 million, exceeding our previous quarterly record by 58%, and compared to \$312 million a year ago
- Noninterest income was down \$4.4 million on a linked quarter basis, as record mortgage rate locks and production were more than offset by a larger negative mortgage servicing rights mark-to-market
- Efficiency ratio of 56.15%, or 55.59% excluding merger-related and other charges
- Net charge-offs of \$8.1 million, or 37 basis points as a percent of average loans, up 19 basis points from last quarter mainly due to a single commercial loan default totaling \$6.4 million
- Nonperforming assets of 0.28% of total assets, which is flat compared to December 31, 2019
- Repurchased 826,482 shares at an average price of \$25.14 in the quarter

Conference Call

United will hold a conference call, Wednesday, April 22, 2020, at 11 a.m. ET to discuss the contents of this press release and to share business highlights for the quarter. To access the call, dial (877) 380-5665 and use the conference number 1559838. The conference call also will be webcast and available for replay for 30 days by selecting “Events & Presentations” within the Investor Relations section of United’s website at www.ucbi.com.

UNITED COMMUNITY BANKS, INC.

Selected Financial Information

(in thousands, except per share data)	2020		2019			First Quarter 2020 - 2019 Change
	First Quarter	Fourth Quarter	Third Quarter	Second Quarter	First Quarter	
INCOME SUMMARY						
Interest revenue	\$ 136,547	\$ 136,419	\$ 140,615	\$ 139,156	\$ 136,516	
Interest expense	17,941	19,781	21,277	21,372	20,882	
Net interest revenue	118,606	116,638	119,338	117,784	115,634	3%
Provision for credit losses	22,191	3,500	3,100	3,250	3,300	
Noninterest income	25,814	30,183	29,031	24,531	20,968	23
Total revenue	122,229	143,321	145,269	139,065	133,302	(8)
Expenses	81,538	81,424	82,924	81,813	76,084	7
Income before income tax expense	40,691	61,897	62,345	57,252	57,218	(29)
Income tax expense	8,807	12,885	13,983	13,167	12,956	(32)
Net income	31,884	49,012	48,362	44,085	44,262	(28)
Merger-related and other charges	808	(74)	2,605	4,087	739	
Income tax benefit of merger-related and other charges	(182)	17	(600)	(940)	(172)	
Net income - operating (1)	\$ 32,510	\$ 48,955	\$ 50,367	\$ 47,232	\$ 44,829	(27)
Pre-tax pre-provision income (5)	\$ 62,882	\$ 65,397	\$ 65,445	\$ 60,502	\$ 60,518	4
PERFORMANCE MEASURES						
Per common share:						
Diluted net income - GAAP	\$ 0.40	\$ 0.61	\$ 0.60	\$ 0.55	\$ 0.55	(27)
Diluted net income - operating (1)	0.41	0.61	0.63	0.59	0.56	(27)
Cash dividends declared	0.18	0.18	0.17	0.17	0.16	13
Book value	20.80	20.53	20.16	19.65	18.93	10
Tangible book value (3)	16.52	16.28	15.90	15.38	14.93	11
Key performance ratios:						
Return on common equity - GAAP (2)(4)	7.85%	12.07%	12.16%	11.45%	11.85%	
Return on common equity - operating (1)(2)(4)	8.01	12.06	12.67	12.27	12.00	
Return on tangible common equity - operating (1)(2)(3)(4)	10.57	15.49	16.38	15.88	15.46	
Return on assets - GAAP (4)	0.99	1.50	1.51	1.40	1.44	
Return on assets - operating (1)(4)	1.01	1.50	1.58	1.50	1.45	
Return on assets - pre-tax pre-provision (4)(5)	1.95	2.00	2.05	1.92	1.96	
Return on assets - pre-tax pre-provision, excluding merger-related and other charges (1)(4)(5)	1.98	2.00	2.13	2.05	1.99	
Net interest margin (fully taxable equivalent) (4)	4.07	3.93	4.12	4.12	4.10	
Efficiency ratio - GAAP	56.15	54.87	55.64	57.28	55.32	
Efficiency ratio - operating (1)	55.59	54.92	53.90	54.42	54.78	
Equity to total assets	12.54	12.66	12.53	12.25	12.06	
Tangible common equity to tangible assets (3)	10.22	10.32	10.16	9.86	9.76	
ASSET QUALITY						
Nonperforming loans	\$ 36,208	\$ 35,341	\$ 30,832	\$ 26,597	\$ 23,624	53
Foreclosed properties	475	476	102	75	1,127	(58)
Total nonperforming assets ("NPAs")	36,683	35,817	30,934	26,672	24,751	48
Allowance for credit losses - loans	81,905	62,089	62,514	62,204	61,642	33
Net charge-offs	8,114	3,925	2,723	2,438	3,130	159
Allowance for credit losses to loans	0.92%	0.70%	0.70%	0.70%	0.73%	
Net charge-offs to average loans (4)	0.37	0.18	0.12	0.11	0.15	
NPAs to loans and foreclosed properties	0.41	0.41	0.35	0.30	0.29	
NPAs to total assets	0.28	0.28	0.24	0.21	0.20	
AVERAGE BALANCES (\$ in millions)						
Loans	\$ 8,829	\$ 8,890	\$ 8,836	\$ 8,670	\$ 8,430	5
Investment securities	2,520	2,486	2,550	2,674	2,883	(13)
Earning assets	11,798	11,832	11,568	11,534	11,498	3
Total assets	12,944	12,946	12,681	12,608	12,509	3
Deposits	10,915	10,924	10,531	10,493	10,361	5
Shareholders' equity	1,653	1,623	1,588	1,531	1,478	12
Common shares - basic (thousands)	79,340	79,659	79,663	79,673	79,807	(1)
Common shares - diluted (thousands)	79,446	79,669	79,667	79,678	79,813	—
AT PERIOD END (\$ in millions)						
Loans	\$ 8,935	\$ 8,813	\$ 8,903	\$ 8,838	\$ 8,493	5
Investment securities	2,540	2,559	2,515	2,620	2,720	(7)
Total assets	13,086	12,916	12,809	12,779	12,506	5
Deposits	11,035	10,897	10,757	10,591	10,534	5
Shareholders' equity	1,641	1,636	1,605	1,566	1,508	9
Common shares outstanding (thousands)	78,284	79,014	78,974	79,075	79,035	(1)

(1) Excludes merger-related and other charges which includes termination of pension plan in the third quarter of 2019, executive retirement charges in the second quarter of 2019 and amortization of certain executive change of control benefits. (2) Net income divided by average realized common equity, which excludes accumulated other comprehensive income (loss). (3) Excludes effect of acquisition related intangibles and associated amortization. (4) Annualized. (5) Excludes income tax expense and provision for credit losses.

UNITED COMMUNITY BANKS, INC.
Non-GAAP Performance Measures Reconciliation
Selected Financial Information

	2020		2019		
	First Quarter	Fourth Quarter	Third Quarter	Second Quarter	First Quarter
<i>(in thousands, except per share data)</i>					
Expense reconciliation					
Expenses (GAAP)	\$ 81,538	\$ 81,424	\$ 82,924	\$ 81,813	\$ 76,084
Merger-related and other charges	(808)	74	(2,605)	(4,087)	(739)
Expenses - operating	\$ 80,730	\$ 81,498	\$ 80,319	\$ 77,726	\$ 75,345
Net income to operating income reconciliation					
Net income (GAAP)	\$ 31,884	\$ 49,012	\$ 48,362	\$ 44,085	\$ 44,262
Merger-related and other charges	808	(74)	2,605	4,087	739
Income tax benefit of merger-related and other charges	(182)	17	(600)	(940)	(172)
Net income - operating	\$ 32,510	\$ 48,955	\$ 50,367	\$ 47,232	\$ 44,829
Net income to pre-tax pre-provision income reconciliation					
Net income (GAAP)	\$ 31,884	\$ 49,012	\$ 48,362	\$ 44,085	\$ 44,262
Income tax expense	8,807	12,885	13,983	13,167	12,956
Provision for credit losses	22,191	3,500	3,100	3,250	3,300
Pre-tax pre-provision income	\$ 62,882	\$ 65,397	\$ 65,445	\$ 60,502	\$ 60,518
Diluted income per common share reconciliation					
Diluted income per common share (GAAP)	\$ 0.40	\$ 0.61	\$ 0.60	\$ 0.55	\$ 0.55
Merger-related and other charges, net of tax	0.01	—	0.03	0.04	0.01
Diluted income per common share - operating	\$ 0.41	\$ 0.61	\$ 0.63	\$ 0.59	\$ 0.56
Book value per common share reconciliation					
Book value per common share (GAAP)	\$ 20.80	\$ 20.53	\$ 20.16	\$ 19.65	\$ 18.93
Effect of goodwill and other intangibles	(4.28)	(4.25)	(4.26)	(4.27)	(4.00)
Tangible book value per common share	\$ 16.52	\$ 16.28	\$ 15.90	\$ 15.38	\$ 14.93
Return on tangible common equity reconciliation					
Return on common equity (GAAP)	7.85 %	12.07 %	12.16 %	11.45 %	11.85 %
Merger-related and other charges, net of tax	0.16	(0.01)	0.51	0.82	0.15
Return on common equity - operating	8.01	12.06	12.67	12.27	12.00
Effect of goodwill and other intangibles	2.56	3.43	3.71	3.61	3.46
Return on tangible common equity - operating	10.57 %	15.49 %	16.38 %	15.88 %	15.46 %
Return on assets reconciliation					
Return on assets (GAAP)	0.99 %	1.50 %	1.51 %	1.40 %	1.44 %
Merger-related and other charges, net of tax	0.02	—	0.07	0.10	0.01
Return on assets - operating	1.01 %	1.50 %	1.58 %	1.50 %	1.45 %
Return on assets to return on assets- pre-tax pre-provision reconciliation					
Return on assets (GAAP)	0.99 %	1.50 %	1.51 %	1.40 %	1.44 %
Income tax expense	0.27	0.39	0.44	0.42	0.41
Provision for credit losses	0.69	0.11	0.10	0.10	0.11
Return on assets - pre-tax, pre-provision	1.95	2.00	2.05	1.92	1.96
Merger-related and other charges	0.03	—	0.08	0.13	0.03
Return on assets - pre-tax pre-provision, excluding merger-related and other charges	1.98 %	2.00 %	2.13 %	2.05 %	1.99 %
Efficiency ratio reconciliation					
Efficiency ratio (GAAP)	56.15 %	54.87 %	55.64 %	57.28 %	55.32 %
Merger-related and other charges	(0.56)	0.05	(1.74)	(2.86)	(0.54)
Efficiency ratio - operating	55.59 %	54.92 %	53.90 %	54.42 %	54.78 %
Tangible common equity to tangible assets reconciliation					
Equity to total assets (GAAP)	12.54 %	12.66 %	12.53 %	12.25 %	12.06 %
Effect of goodwill and other intangibles	(2.32)	(2.34)	(2.37)	(2.39)	(2.30)
Tangible common equity to tangible assets	10.22 %	10.32 %	10.16 %	9.86 %	9.76 %

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Loan Portfolio Composition at Period-End

(in millions)	2020		2019			Linked Quarter Change	Year over Year Change
	First Quarter	Fourth Quarter	Third Quarter	Second Quarter	First Quarter		
LOANS BY CATEGORY							
Owner occupied commercial RE	\$ 1,703	\$ 1,720	\$ 1,692	\$ 1,658	\$ 1,620	\$ (17)	\$ 83
Income producing commercial RE	2,065	2,008	1,934	1,939	1,867	57	198
Commercial & industrial	1,310	1,221	1,271	1,299	1,284	89	26
Commercial construction	959	976	1,001	983	866	(17)	93
Equipment financing	761	745	729	674	606	16	155
Total commercial	6,798	6,670	6,627	6,553	6,243	128	555
Residential mortgage	1,128	1,118	1,121	1,108	1,064	10	64
Home equity lines of credit	668	661	669	675	684	7	(16)
Residential construction	216	236	229	219	200	(20)	16
Consumer	125	128	257	283	302	(3)	(177)
Total loans	\$ 8,935	\$ 8,813	\$ 8,903	\$ 8,838	\$ 8,493	\$ 122	\$ 442
LOANS BY MARKET							
North Georgia	\$ 958	\$ 967	\$ 1,002	\$ 1,002	\$ 970	(9)	(12)
Atlanta	1,820	1,762	1,740	1,745	1,524	58	296
North Carolina	1,124	1,156	1,117	1,084	1,074	(32)	50
Coastal Georgia	604	631	611	604	603	(27)	1
Gainesville	235	246	246	244	243	(11)	(8)
East Tennessee	425	421	435	446	458	4	(33)
South Carolina	1,774	1,708	1,705	1,674	1,674	66	100
Commercial Banking Solutions	1,995	1,922	1,916	1,884	1,766	73	229
Indirect auto	—	—	131	155	181	—	(181)
Total loans	\$ 8,935	\$ 8,813	\$ 8,903	\$ 8,838	\$ 8,493	\$ 122	\$ 442

UNITED COMMUNITY BANKS, INC.

Financial Highlights

Credit Quality

(in thousands)	2020		2019	
	First Quarter	Fourth Quarter	Third Quarter	
NONACCRUAL LOANS				
Owner occupied RE	\$ 10,405	\$ 10,544	\$ 8,430	
Income producing RE	2,235	1,996	2,030	
Commercial & industrial	3,169	2,545	2,625	
Commercial construction	1,724	2,277	1,894	
Equipment financing	2,439	3,141	1,974	
Total commercial	19,972	20,503	16,953	
Residential mortgage	12,458	10,567	9,475	
Home equity lines of credit	3,010	3,173	3,065	
Residential construction	540	939	597	
Consumer	228	159	742	
Total	\$ 36,208	\$ 35,341	\$ 30,832	

(in thousands)	2020		2019		2019	
	First Quarter	Fourth Quarter	Fourth Quarter	Third Quarter	Third Quarter	Third Quarter
	Net Charge-Offs	Net Charge-Offs to Average Loans ⁽¹⁾	Net Charge-Offs	Net Charge-Offs to Average Loans ⁽¹⁾	Net Charge-Offs	Net Charge-Offs to Average Loans ⁽¹⁾
NET CHARGE-OFFS BY CATEGORY						
Owner occupied RE	\$ (1,028)	(0.24)%	\$ (208)	(0.05)%	\$ (39)	(0.01)%
Income producing RE	270	0.05	95	0.02	431	0.09
Commercial & industrial	7,185	2.30	1,809	0.58	691	0.21
Commercial construction	(141)	(0.06)	(140)	(0.06)	(247)	(0.10)
Equipment financing	1,507	0.81	1,550	0.84	1,174	0.67
Total commercial	7,793	0.47	3,106	0.19	2,010	0.12
Residential mortgage	9	—	89	0.03	158	0.06
Home equity lines of credit	(83)	(0.05)	198	0.12	83	0.05
Residential construction	(12)	(0.02)	(24)	(0.04)	(5)	(0.01)
Consumer	407	1.30	556	0.90	477	0.70
Total	\$ 8,114	0.37	\$ 3,925	0.18	\$ 2,723	0.12

⁽¹⁾ Annualized.

UNITED COMMUNITY BANKS, INC.
Consolidated Balance Sheets (Unaudited)

(in thousands, except share and per share data)

	March 31, 2020	December 31, 2019
ASSETS		
Cash and due from banks	\$ 155,008	\$ 125,844
Interest-bearing deposits in banks	365,494	389,362
Cash and cash equivalents	520,502	515,206
Debt securities available for sale	2,249,876	2,274,581
Debt securities held to maturity (fair value \$301,595 and \$287,904)	290,404	283,533
Loans held for sale at fair value	89,959	58,484
Loans and leases held for investment	8,935,424	8,812,553
Less allowance for credit losses - loans and leases	(81,905)	(62,089)
Loans and leases, net	8,853,519	8,750,464
Premises and equipment, net	214,744	215,976
Bank owned life insurance	200,778	202,664
Accrued interest receivable	31,570	32,660
Net deferred tax asset	30,715	34,059
Derivative financial instruments	82,668	35,007
Goodwill and other intangible assets, net	341,207	342,247
Other assets	179,924	171,135
Total assets	\$ 13,085,866	\$ 12,916,016
LIABILITIES AND SHAREHOLDERS' EQUITY		
Liabilities:		
Deposits:		
Noninterest-bearing demand	\$ 3,624,806	\$ 3,477,979
NOW and interest-bearing demand	2,391,976	2,461,895
Money market	2,277,052	2,230,628
Savings	732,209	706,467
Time	1,840,767	1,859,574
Brokered	168,116	160,701
Total deposits	11,034,926	10,897,244
Long-term debt	212,849	212,664
Derivative financial instruments	27,349	15,516
Accrued expenses and other liabilities	170,130	154,900
Total liabilities	11,445,254	11,280,324
Shareholders' equity:		
Common stock, \$1 par value; 150,000,000 shares authorized; 78,283,544 and 79,013,729 shares issued and outstanding	78,284	79,014
Common stock issuable; 591,053 and 664,640 shares	10,534	11,491
Capital surplus	1,478,719	1,496,641
Retained earnings	54,206	40,152
Accumulated other comprehensive income	18,869	8,394
Total shareholders' equity	1,640,612	1,635,692
Total liabilities and shareholders' equity	\$ 13,085,866	\$ 12,916,016

UNITED COMMUNITY BANKS, INC.
Consolidated Statements of Income (Unaudited)

(in thousands, except per share data)	Three Months Ended March 31,	
	2020	2019
Interest revenue:		
Loans, including fees	\$ 118,063	\$ 115,259
Investment securities, including tax exempt of \$1,523 and \$1,169	17,394	20,818
Deposits in banks and short-term investments	1,090	439
Total interest revenue	136,547	136,516
Interest expense:		
Deposits:		
NOW and interest-bearing demand	2,978	3,609
Money market	4,531	4,132
Savings	35	32
Time	7,531	8,184
Deposits	15,075	15,957
Short-term borrowings	1	161
Federal Home Loan Bank advances	1	1,422
Long-term debt	2,864	3,342
Total interest expense	17,941	20,882
Net interest revenue	118,606	115,634
Provision for credit losses	22,191	3,300
Net interest revenue after provision for credit losses	96,415	112,334
Noninterest income:		
Service charges and fees	8,638	8,453
Mortgage loan gains and other related fees	8,310	3,748
Brokerage fees	1,640	1,337
Gains from sales of other loans, net	1,674	1,303
Securities losses, net	—	(267)
Other	5,552	6,394
Total noninterest income	25,814	20,968
Total revenue	122,229	133,302
Noninterest expenses:		
Salaries and employee benefits	51,358	47,503
Communications and equipment	5,946	5,788
Occupancy	5,714	5,584
Advertising and public relations	1,274	1,286
Postage, printing and supplies	1,670	1,586
Professional fees	4,097	3,161
Lending and loan servicing expense	2,293	2,334
Outside services - electronic banking	1,832	1,609
FDIC assessments and other regulatory charges	1,484	1,710
Amortization of intangibles	1,040	1,293
Merger-related and other charges	808	546
Other	4,022	3,684
Total noninterest expenses	81,538	76,084
Net income before income taxes	40,691	57,218
Income tax expense	8,807	12,956
Net income	\$ 31,884	\$ 44,262
Net income available to common shareholders	\$ 31,641	\$ 43,947
Net income per common share:		
Basic	\$ 0.40	\$ 0.55
Diluted	0.40	0.55
Weighted average common shares outstanding:		
Basic	79,340	79,807
Diluted	79,446	79,813

Average Consolidated Balance Sheets and Net Interest Analysis

For the Three Months Ended March 31,

<i>(dollars in thousands, fully taxable equivalent (FTE))</i>	2020			2019		
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate
Assets:						
Interest-earning assets:						
Loans, net of unearned income (FTE) ⁽¹⁾⁽²⁾	\$ 8,828,880	\$ 117,796	5.37%	\$ 8,429,976	\$ 115,347	5.55%
Taxable securities ⁽³⁾	2,357,635	15,871	2.69	2,712,995	19,649	2.90
Tax-exempt securities (FTE) ⁽¹⁾⁽³⁾	162,253	2,045	5.04	169,702	1,570	3.70
Federal funds sold and other interest-earning assets	448,775	1,632	1.46	185,623	618	1.33
Total interest-earning assets (FTE)	11,797,543	137,344	4.68	11,498,296	137,184	4.83
Noninterest-earning assets:						
Allowance for credit losses	(69,777)			(61,784)		
Cash and due from banks	128,254			123,801		
Premises and equipment	219,243			216,611		
Other assets ⁽³⁾	868,452			731,628		
Total assets	\$ 12,943,715			\$ 12,508,552		
Liabilities and Shareholders' Equity:						
Interest-bearing liabilities:						
Interest-bearing deposits:						
NOW and interest-bearing demand	\$ 2,412,733	2,978	0.50	\$ 2,286,619	3,609	0.64
Money market	2,340,723	4,531	0.78	2,098,052	4,132	0.80
Savings	712,110	35	0.02	672,197	32	0.02
Time	1,841,552	7,250	1.58	1,627,584	5,336	1.33
Brokered time deposits	80,821	281	1.40	482,048	2,848	2.40
Total interest-bearing deposits	7,387,939	15,075	0.82	7,166,500	15,957	0.90
Federal funds purchased and other borrowings	396	1	1.02	21,549	161	3.03
Federal Home Loan Bank advances	165	1	2.44	223,945	1,422	2.58
Long-term debt	212,762	2,864	5.41	261,971	3,342	5.17
Total borrowed funds	213,323	2,866	5.40	507,465	4,925	3.94
Total interest-bearing liabilities	7,601,262	17,941	0.95	7,673,965	20,882	1.10
Noninterest-bearing liabilities:						
Noninterest-bearing deposits	3,527,385			3,194,401		
Other liabilities	162,187			162,213		
Total liabilities	11,290,834			11,030,579		
Shareholders' equity	1,652,881			1,477,973		
Total liabilities and shareholders' equity	\$ 12,943,715			\$ 12,508,552		
Net interest revenue (FTE)		\$ 119,403			\$ 116,302	
Net interest-rate spread (FTE)			3.73%			3.73%
Net interest margin (FTE) ⁽⁴⁾			4.07%			4.10%

⁽¹⁾ Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 26%, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.

⁽²⁾ Included in the average balance of loans outstanding are loans on which the accrual of interest has been discontinued and loans that are held for sale.

⁽³⁾ Securities available for sale are shown at amortized cost. Pretax unrealized gains of \$52.9 million in 2020 and unrealized losses of \$25.9 million in 2019 are included in other assets for purposes of this presentation.

⁽⁴⁾ Net interest margin is taxable equivalent net interest revenue divided by average interest-earning assets.

About United Community Banks, Inc.

United Community Banks, Inc. (NASDAQ: UCBI) is a bank holding company headquartered in Blairsville, Georgia, with executive offices in Greenville, South Carolina. United is one of the southeast region's largest full-service financial institutions with \$13.1 billion in assets, and 149 offices in Georgia, North Carolina, South Carolina and Tennessee. It operates principally through United Community Bank, its bank subsidiary, which specializes in personalized community banking services for individuals, small businesses and companies. Services include a full range of consumer and commercial banking products, including mortgage, advisory, and treasury management. Respected national research firms consistently recognize United Community Bank for outstanding customer service. For five of the past six years, J.D. Power has ranked United Community Bank first in customer satisfaction in the Southeast. In 2019, Forbes magazine included United in its inaugural list of the World's Best Banks, and in 2020, recognized United for the seventh consecutive year on its list of the 100 Best Banks in America. United Community Bank also received the 2019 Greenwich Excellence Award for overall satisfaction in Middle Market Banking in the South and Small Business Banking Excellence Awards for both overall satisfaction and cash management in the South. Additional information about UCBI and the Bank can be found at www.ucbi.com.

Non-GAAP Financial Measures

This press release, including the accompanying financial statement tables, contains financial information determined by methods other than in accordance with generally accepted accounting principles, or GAAP. This financial information includes certain operating performance measures, which exclude merger-related and other charges that are not considered part of recurring operations, such as "operating net income," "pre-tax pre-provision income," "operating net income per diluted common share," "operating earnings per share," "tangible book value per common share," "operating return on common equity," "operating return on tangible common equity," "operating return on assets," "return on assets - pre-tax pre-provision, excluding merger-related and other charges," "return on assets - pre-tax pre-provision," "operating efficiency ratio," and "tangible common equity to tangible assets." These non-GAAP measures are included because United believes they may provide useful supplemental information for evaluating United's underlying performance trends. These measures should be viewed in addition

to, and not as an alternative to or substitute for, measures determined in accordance with GAAP, and are not necessarily comparable to non-GAAP measures that may be presented by other companies. To the extent applicable, reconciliations of these non-GAAP measures to the most directly comparable measures as reported in accordance with GAAP are included with the accompanying financial statement tables.

###

1Q INVESTOR PRESENTATION

April 21, 2020



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Disclosures

CAUTIONARY STATEMENT

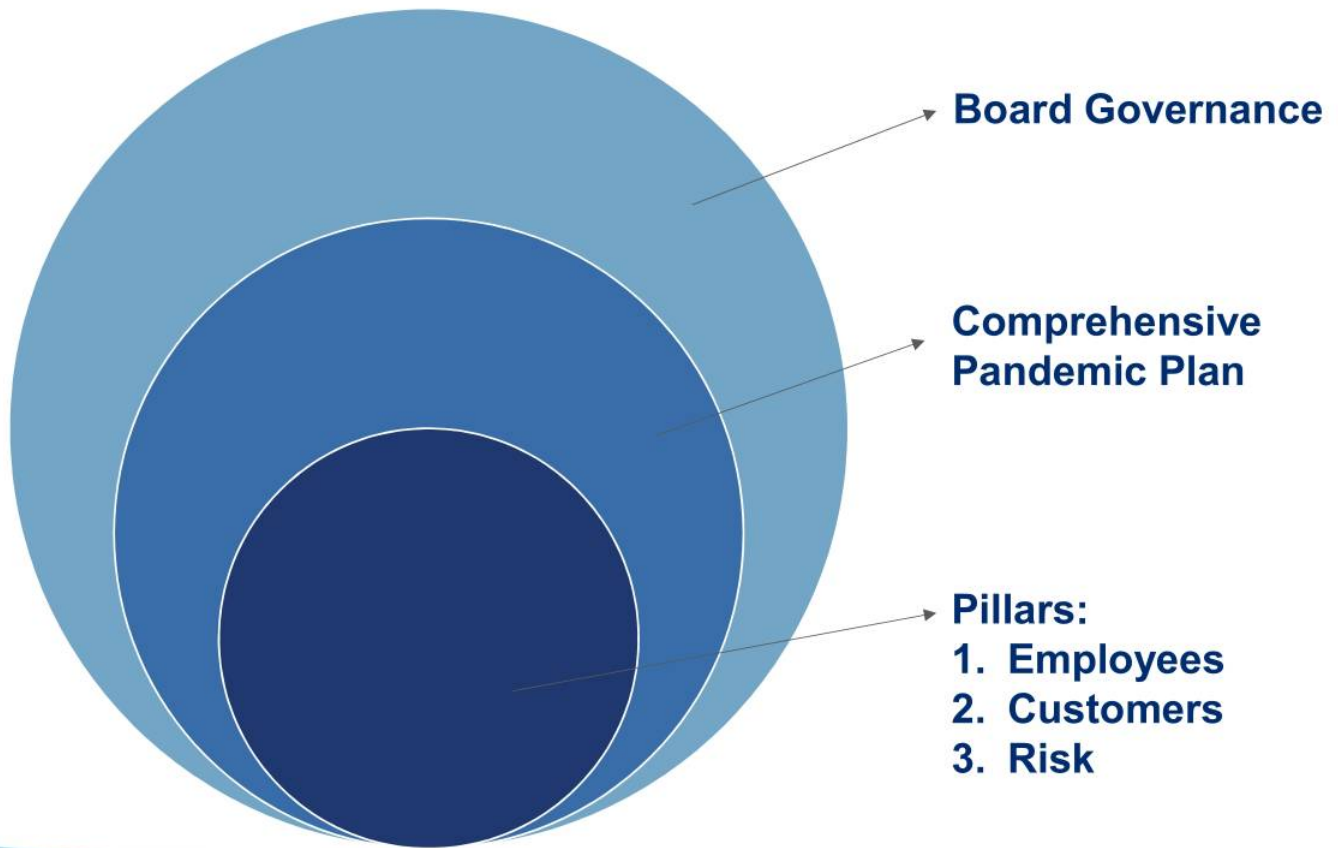
This Investor Presentation contains forward-looking statements about United Community Banks, Inc. ("United"), as defined in federal securities laws. Statements that are not historical or current facts, including statements about beliefs and expectations, are forward-looking statements and are based on information available to, and assumptions and estimates made by, management as of the date hereof. Because forward-looking statements involve inherent risks and uncertainties, our actual results may differ materially from those expressed or implied in any such statements. The COVID-19 pandemic is adversely impacting United, its employees, customers, vendors, counterparties, and the communities that it serves. The ultimate extent of the impact of COVID—19 on United's financial position, results of operations, liquidity, and prospects is highly uncertain. United's results could be adversely affected by, among other things, volatility in financial markets, continued deterioration of economic and business conditions, further increases in unemployment rates, deterioration in the credit quality of United's loan portfolio, deterioration in the value of United's investment securities, and changes in statutes, regulations, and regulatory policies or practices. For a discussion of these and other risks that may cause such forward-looking statements to differ materially from actual results, please refer to United's filings with the Securities and Exchange Commission, including its 2019 Annual Report on Form 10-K under the sections entitled "Cautionary Note Regarding Forward-Looking Statements" and "Risk Factors." Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update or revise forward-looking statements.

NON-GAAP MEASURES

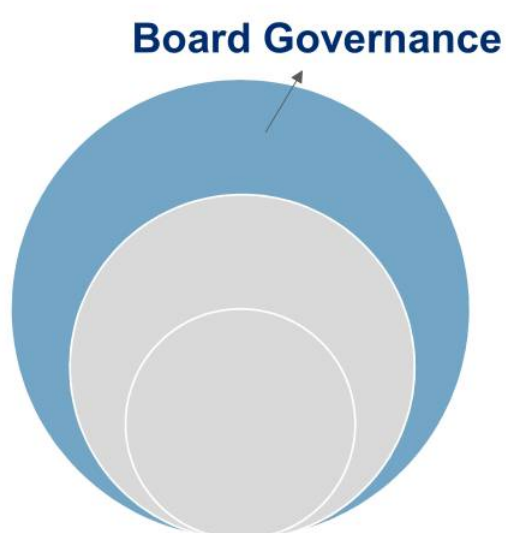
This Investor Presentation includes financial information determined by methods other than in accordance with generally accepted accounting principles ("GAAP"). This financial information includes certain operating performance measures, which exclude merger-related and other charges that are not considered part of recurring operations. Such measures include: "Earnings per share – operating," "Diluted earnings per share – operating," "Tangible book value per share," "Return on common equity – operating," "Return on tangible common equity – operating," "Return on assets – operating," "Return on assets – pre-tax provision, excluding merger-related and other charges," "Efficiency ratio – operating," "Expenses – operating," and "Tangible common equity to tangible assets."

Management has included these non-GAAP measures because it believes these measures may provide useful supplemental information for evaluating United's underlying performance trends. Further, management uses these measures in managing and evaluating United's business and intends to refer to them in discussions about our operations and performance. Operating performance measures should be viewed in addition to, and not as an alternative to or substitute for, measures determined in accordance with GAAP, and are not necessarily comparable to non-GAAP measures that may be presented by other companies. To the extent applicable, reconciliations of these non-GAAP measures to the most directly comparable GAAP measures can be found in the 'Non-GAAP Reconciliation Tables' included in the exhibits to this Presentation.

Overview of COVID-19 Response



Board Governance and COVID-19



Guidance

- ✓ Our Board has broad and significant crisis experience with three Board members having held leadership positions with major US banks during the Financial Crisis and three others that served on the UCBI Board during that time

Communication

- ✓ We transitioned a previously planned Board Retreat meeting into a COVID-19 UCBI deep dive with details on operations, credit, finance, technology, human resources and other critical topics

Oversight

- ✓ Weekly structured calls between CEO and Lead Director
- ✓ Weekly total board update and feedback

Comprehensive Pandemic Plan: Corporate Level

MONITOR: LATE FEBRUARY

Created Crisis Management Team and held Business Continuity and Communication preparation meetings

Ran stress testing for capital and liquidity management, revised stress tests over several scenarios

ACT: MID-MARCH

Updated employee health resources, distributed COVID-19 decision tree to aid leaders

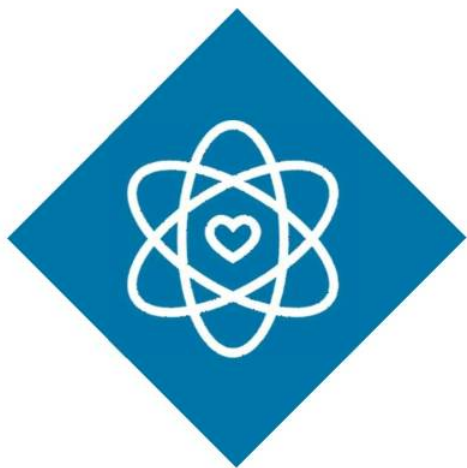
Developed a critical information dashboard with twice weekly updates on employee health, credit, deferrals and other key metrics

ESCALATE: CURRENT

Initiated daily Crisis Management Team meetings and bi-weekly Senior Leadership meeting to discuss key strategies and updates

Provide daily updates to the Liquidity Crisis Team of contingency funding plan

Pillars: Supporting Our Employees



EMPLOYEES



CUSTOMERS



RISK





Supporting Our Employees: Safety



We are
“Financial First
Responders”
and we are proud that
our team has shown up
for our customers in this
time of significant stress.

- ✓ Doubled remote access bandwidth to allow for more capacity to work from home if needed—brought capacity to 900 from 350 previously
- ✓ Bought and issued additional laptops to further increase efficiency for home workers
- ✓ Implemented an extra 10 days of paid time off to be used in the case of quarantine, isolation, family care needs or lack of child care related to COVID-19 illness or other related scenario
- ✓ Allowing up to 10 unused 2020 vacation days to be carried over into 2021 if an employee is unable to use their full 2020 vacation days due to COVID-19
- ✓ While not specifically COVID-19 related, in the first quarter we established a Minimum Wage Per Hour Enhancement Project to better reward and retain key employees that are on the front lines and those who support each of us every day

For responsibilities that are critical to have on site we have:

- ✓ Created rotations to ensure significant space between employees
- ✓ Enhanced cleaning products used to comply with CDC guidelines
- ✓ Increased availability of hand sanitizer in all locations



Supporting Our Employees: Share the Good



Employees sharing words of encouragement cards to customers



Branches decorating drive-thru windows



Local company donated a climate control booth for outdoor service



Employees using their skills to make masks for local hospitals



Supporting Our Employees: Communications

10 all-employee emails and 5 all-employee voicemails from Lynn Harton (from March 3- April 16)

Coronavirus/PPP loan intranet resource page created (right)

Share the Good internal campaign with over 50 “good stories” submissions

EMPLOYEE RESOURCE PAGE CORONAVIRUS UPDATES

We're in this Together

[Click here](#) for archive of customer and employee communications

General Links

Door Signs	Email Signatures	Employee Transit Exemption Letter	Frequently Asked Questions
See the Good	Share the Good	Submit Questions or Feedback	Yard Signs

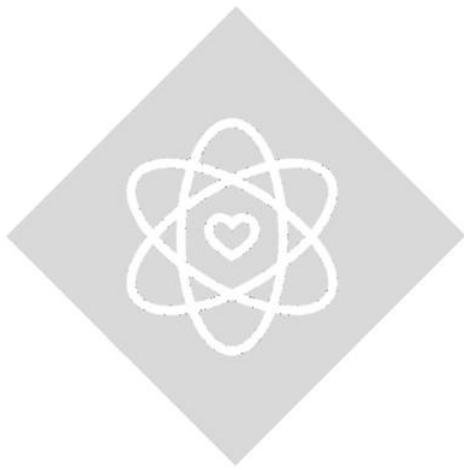
Loan Links

Consumer RE/Non-RE	Business TRE <\$500	Commercial TRE >\$500M COVID-19 LAR Mod	Comm TRE >\$500M COVID-19 LAR Mod Memo Addendum
Mortgage Loans Serviced by DMI	Procedures Summary Commercial TRE >\$500M and SBA		

CARES Act

CARES Act Documents	CARES Act Q&A	Borrower Application	Lender Guaranty Application
PPP Loan Interest Form Submissions	Small Business Loans - CARES Act	Treasury Fact Sheet for Lenders	

Pillars: Supporting Our Customers



EMPLOYEES



CUSTOMERS



RISK



Supporting Our Customers: Service

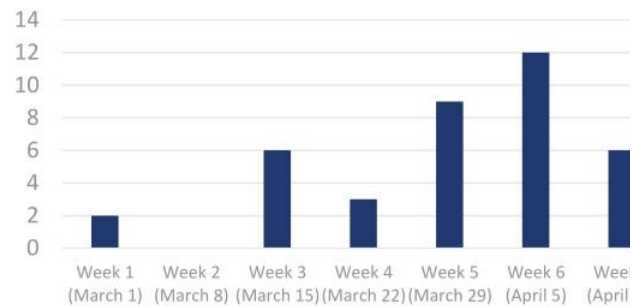
- ✓ Flexible deferral options where needed
- ✓ Foreclosures on consumer and commercial properties deferred
- ✓ Committing to lead in the PPP program
- ✓ Waiving fees for loan payments by phone and fees for customers using non-UCB ATMs
- ✓ Modifying all branches to drive-thru only service model, with lobbies available by appointment
- ✓ Leveraging our “commitment to lend” into customer growth, opening commercial DDAs at nearly 3x our normal run rate during the first two weeks of April
- ✓ Commitment to communicate updates, including a significant increase in emails used to alert customers on our PPP loan process

United PPP Loan Process (As of April 1

**\$960
Million+**
FUNDS RESERVED

6,918
TOTAL LOANS

Unique Emails Sent Per Week



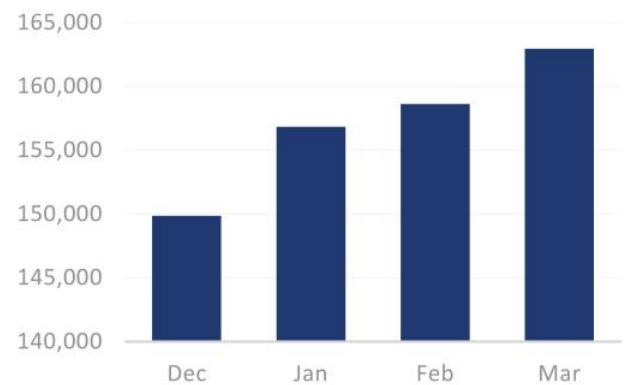


Supporting Our Customers: Digital

- ✓ Increasing mobile capture limits to enhance customer experience and reduce branch traffic
- ✓ Eliminating mobile capture fees and giving flexibility in waiving NSF fees for impacted clients
- ✓ Leveraging our investments online with 918 retail accounts opened digitally from March 1-April 16

**Site-wide direct traffic +24%
and organic traffic +35%**

Active Digital Customers



**New users up 40%, web
sessions up 24%, bounce
rates down 43%**



Supporting Our Customers: Social Media

47.5% growth on organic impressions since January 2020 on social channels

9.1% growth in LinkedIn, 23.7% growth in Twitter and 5.1% growth in Facebook followers from January 1-April 16



Tammy Wages My husband and I have been with you guys a long time. We APPRECIATE EVERYTHING and all the extra hours you all are putting in and dealing with the stress of frantic customers. Thank you so very much!

Like · Reply · 6d



Jonathan Kauffman United Community Bank is doing a wonderful job! Kudos to your employees. I know they all have to be exhausted. They are appreciated!

Like · Reply · 3d



Danielle Judge

Commented on United Community Bank Wall Post "Since we began accepting PPP applications on Ap... 9 hours ago

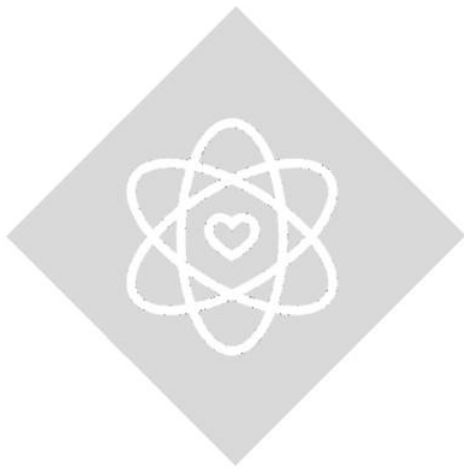
United Community Bank has been the most responsive bank regarding the PPP loans. I am grateful to be a client of yours! Thank you UCB!

[View Conversation](#)



*Stats provided by Facebook, Twitter, and LinkedIn

Pillars: Managing Our Risk



EMPLOYEES



CUSTOMERS



RISK



Managing Our Risk

Follow our 3 Risk Principles:

We don't bet the bank

- ✓ Focus on concentration management – product, customer, and geography

We don't take risks we don't understand

- ✓ Consistent conservative customer selection and underwriting philosophies
 - Relationship based
 - Footprint centric
 - Professional, “large bank” credit teams

We speak up

- ✓ Culture of open communication





Managing Our Risk

Monitoring

- ✓ Identified, defined and tracked key metrics to determine impact to customers, shareholders and employees
- ✓ Created centralized communication channel for efficient notification of any pandemic impact to branch operations network

Information Security

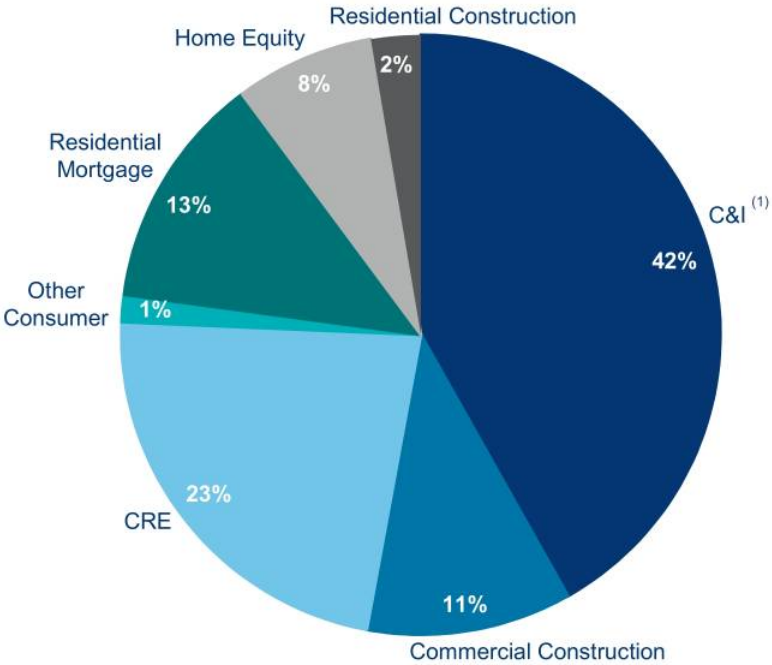
- ✓ Heightened online security incident and event management (SIEM) monitoring for increase in number of employees leveraging remote access
- ✓ Enhanced fraud and phishing awareness through increased frequency of communications focused on pandemic scam
- ✓ Implemented Remote Access Vulnerability Testing due to increased remote access users

Health

- ✓ Continually monitoring government orders and CDC guidance in order to adjust our response actions accordingly
- ✓ Thermometers available at operational sites
- ✓ Distancing operational teams with critical functions that must be performed on site

Loans

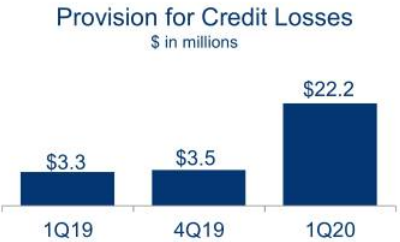
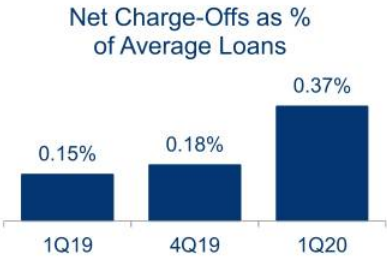
1Q20 Total Loans \$8.9 billion



- ✓ Linked-quarter EOP loan growth was \$122 million, or 6% annualized
 - Draws on lines of credit contributed ~ \$60 million as utilization moved to 67% from 63% in 4Q19
 - Since April 1st, draw activity has been relatively muted
- ✓ Loan production was \$919 million in the quarter, up 17% YOY
 - Since April 1st, loan production has centered primarily on PPP loans; \$961 million SBA CARES Act loans approved as of April 16th
- ✓ COVID-19 related loan deferrals booked reached approximately \$900 million as of April 16th
- ✓ Restaurants and hotels each contribute 3% of the total loan portfolio
 - Notably, the portfolio includes \$155 million of Shared National Credits outstanding, just \$73 million of leveraged lending and very little exposure to non-depository financial institutions
- ✓ Completed \$22 million Navitas loan sale in February at a 6% gain

(1) C&I includes commercial and industrial loans, owner-occupied CRE loans and equipment finance loans

Credit Quality — UCBI



- ✓ NCOs elevated at \$8.1 million primarily due to a \$6.4 million loss on a single C&I loan
 - Medical testing company with significant P/E failed
 - Not COVID related
 - Remaining leveraged loan book of \$73 million
- ✓ The provision for credit losses increased \$19 million compared to 4Q19 due to the uncertain environment, while the allowance for credit losses and unfunded commitments increased 35% since 4Q19 to \$88 million (see page 19 for CECL detail)
- ✓ NPAs were stable in the quarter; the transition to CECL added \$4 million to NPAs
- ✓ NPAs improved in 1Q20 excluding accounting change effect

Allowance for Credit Losses

\$ in millions

	4Q19	Day 1 CECL 1/1/2020	1Q20
Allowance for Loan Losses	\$ 62,089 0.70%	\$ 68,969	\$ 81,905 0.92%
Allowance for Unfunded Commitments	\$ 3,458 0.25%	\$ 5,329	\$ 6,470 0.31%
Allowance for Credit Losses	\$ 65,547 0.74%	\$ 74,298	\$ 88,375 0.99%

- ✓ The allowance for credit losses has increased 35% since 4Q19
- ✓ We reviewed multiple scenarios and examined and stressed our inputs
- ✓ We have a one-year forecast period and a two-year, straight-line reversion to industry losses in our CECL model
- ✓ The current environment is inherently unpredictable due to the impact of COVID-19. We continuously review multiple economic scenarios and the potential mitigants of government action

Capital Ratios

Holding Company	1Q19	4Q19	1Q20*
Common Equity Tier 1 Capital	12.4 %	13.0 %	12.9 %
Tier 1 Risk-Based Capital	12.7	13.2	13.1
Total Risk-Based Capital	14.6	15.0	14.9
Leverage	9.9	10.3	10.4
Tangible Common Equity to Tangible Assets	9.8	10.3	10.2

- ✓ Capital ratios significantly above “well capitalized” and significantly higher than a year ago
- ✓ The expected impact of adopting CECL was effectively delayed by United’s election to use the modified five-year transition provision, which added ~7 bps to CET1 in 1Q20
- ✓ Quarterly dividend of \$0.18 per share
- ✓ Repurchased a total of 826,482 shares during 1Q20 at an average price of \$25.14 for a total of \$20.8 million
- ✓ Share repurchases have been discontinued

*1Q20 regulatory capital ratios are preliminary

Entering Crisis with Strength and Momentum

Capital

- ✓ UCBI coming into the cycle with greater regulatory capital and tangible common equity compared to peers

Capital as of 4Q19		
	TCE %	CET1 %
UCBI	10.3	13.0
KRX Median	9.3	11.6
UCBI vs. KRX	+1.1	+1.4

Profitability

- ✓ 4Q19 PTPP ROA is 20% higher compared to peers
- ✓ Efficiency ratio well below peers

Profitability as of 4Q19			
	PTPP Operating ROA % ⁽¹⁾	Efficiency Ratio %	Net Interest Margin %
UCBI	2.0	54.9	3.93
KRX Median	1.7	56.8	3.43
UCBI vs. KRX	+0.3	+1.9	+0.50

Liquidity

- ✓ Significantly lower loan to deposit ratio
- ✓ Significantly less wholesale funding creates a more flexible balance sheet

Liquidity as of 4Q19		
	Loans / Deposits %	Reliance on Wholesale Funding % ⁽²⁾
UCBI	81.4	3.6
KRX Median	94.9	13.7
UCBI vs. KRX	+13.5	+10.2

Funding

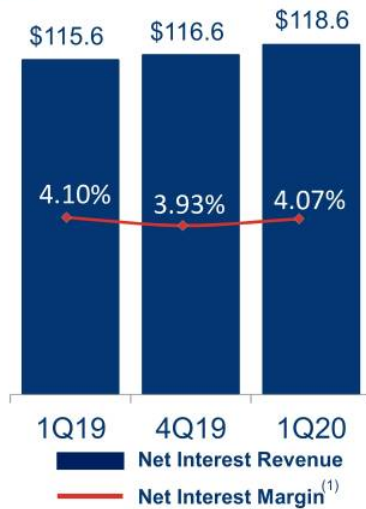
- ✓ Funding base comprised mostly of core deposits; funding costs well below peers

Funding as of 4Q19		
	DDA / Deposits %	Int Exp / Avg Assets %
UCBI	32.0	0.61
KRX Median	24.7	0.80
UCBI vs. KRX	+7.3	+0.19

(1) Pre-tax pre-provision Operating ROA calculated as ROA excluding the effect of income tax expense, provision expense and merger charges
 (2) Reliance on Wholesale Funding calculated as [(Total Borrowings + Brokered Deposits)/(Total Borrowings + Total Deposits)]

Net Interest Revenue / Margin⁽¹⁾

\$ in millions



- ✓ Net interest revenue increased \$2 million (2%) vs. 4Q19 and increased \$3 million (3%) vs. 1Q19
- ✓ Net interest margin increased 14 bps from 4Q19 and decreased 3 bps YoY
 - Accretable yield contributed \$7.6 million or 26 bps to 1Q20 NIM vs. \$3.4 million or 11 bps in 4Q19
 - Excluding accretion income, core NIM was down just 1 bp from 4Q19 to 3.81%
 - Benefited from loan growth, 4Q19 indirect loan sale, and strong low cost deposit growth

- ✓ Core transaction deposits were up \$238 million from 4Q19 and up \$611 million YOY
 - 33% of deposits are noninterest bearing deposits
- ✓ Noninterest bearing deposit growth of \$161 million from 4Q19 drove the majority of core transaction growth
- ✓ UCBI cost of deposits improved 5 bps to 0.56% in 1Q20
- ✓ UCBI cost of deposits significantly lower compared to peers (0.61% in 4Q19 vs. KRX peers at 0.78%)

(1) Net interest margin is calculated on a fully-taxable equivalent basis

Note: Transaction accounts include demand deposits, interest-bearing demand, money market and savings accounts, excluding public funds deposits

Noninterest Income

\$ in millions



Linked Quarter

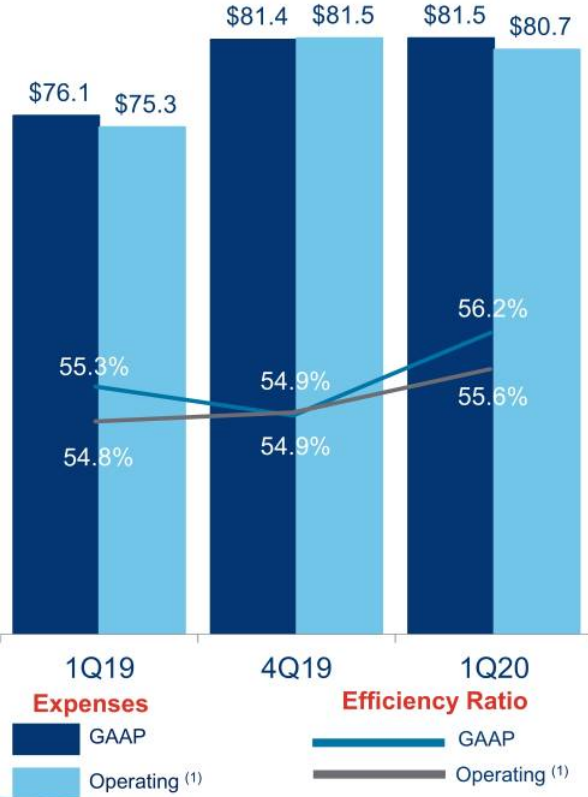
- ✓ Fees down \$4.4 million
 - Mortgage fees down \$1.1 million from 4Q19; rate locks and production volume were at record levels, but were offset by a \$4.3 million negative mark on the Mortgage Servicing Rights (MSR) asset
 - 1Q20 mortgage production consisted of 60% refinances
 - Sold \$22.2 million of Navitas loans at a 6% gain, but did not sell a significant amount of SBA loans in the quarter
 - Other fee revenue included a \$1.6 million Bank Owned Life Insurance (BOLI) gain in 4Q19
 - Strong customer derivative fees in 1Q20, up \$0.9 million from 4Q19

Year-over-Year

- ✓ Fees up \$4.8 million
 - Rate locks up 157% compared to last year (\$801 mm in 1Q20 vs. \$312 mm in 1Q19)

Expense Discipline

\$ in millions



Linked Quarter

- ✓ GAAP expenses were flat while operating expenses decreased 1%

Year-over-Year

- ✓ The May 1st First Madison acquisition was the primary driver of expense growth compared to 1Q19

(1) See non-GAAP reconciliation table slides at the end of the exhibits for a reconciliation of operating performance measures to GAAP performance measures

Looking Forward

Accelerating trends in digitalization and greater efficiencies

- ✓ Online account opening, digital mortgage platform, electronic signatures for deferrals and loan closings, “straight thru” loan processing, PPP portal development, Q2 and infrastructure improvements

Ability to reimagine branch delivery

- ✓ Just completed a study outlining a five year branch strategy—opportunity to accelerate post COVID

Leveraging community support to make our brand stand out

- ✓ PPP program has allowed UCBI to serve our customers in a needed way and to stand out from our peers while doing so

Future M&A opportunities will likely accelerate



Seaside Acquisition Summary

- ✓ Culturally compatible with a focus on customer service that mirrors that of United
- ✓ Provides natural expansion into key Florida metro areas with desirable market demographics
- ✓ Growing private banking and wealth platform additive to existing product suite
- ✓ Financially compelling transaction consistent with United's stated M&A criteria
- ✓ Working to close transaction in the third quarter, subject to regulatory review and approval

Our leadership teams are in regular contact with one another for business integration discussions and monitoring COVID-19 response efforts:

- ✓ 60% of workforce is working remotely
- ✓ ATM withdrawal limits increased and out-of-network ATM fees waived
- ✓ 455 total PPP loans with \$167+ million funds reserved
- ✓ 190 notes with payments deferrals booked for a total of \$147 million



Seaside has limited exposure in selected segments:

- Restaurants: \$10 million primarily to one well-known, strong operator
- Hotels: \$22 million in low Loan-to-Value (LTV) loans to reputable flags
- Senior Care: \$30 million with strong financial guarantors

1Q INVESTOR PRESENTATION

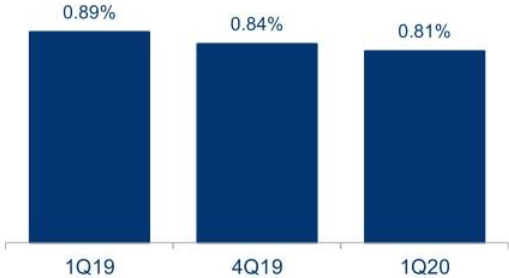
Exhibits



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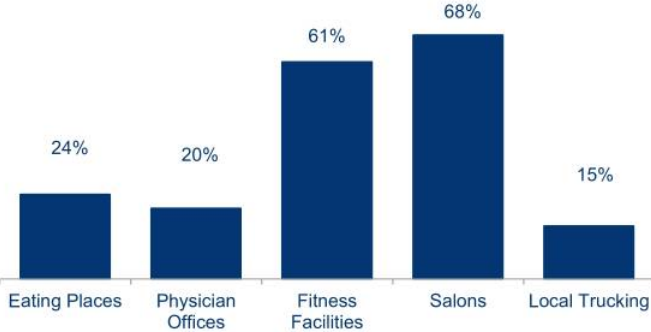
Credit Quality — Navitas

Net Charge-Offs as % of Average Loans



- ✓ Navitas 1Q20 NCOs = 0.81%
- ✓ Navitas had a >4% 1Q20 pretax ROA and could withstand ~4.5% in annualized losses before reporting a loss
- ✓ Navitas' cumulative net loss rates have approximated 2% for the last 10 years
- ✓ Rating agencies have historically assigned Navitas originations with expected through-the-cycle loss rates of 3.1% to 3.8%

Navitas Deferral % for Top 5 Categories As of April 15



- ✓ Top 5 loan categories by industry type account for 35% of total portfolio (eating places 11%, physician offices 8%, fitness facilities 6%, salons 6%, local trucking 4%)
- ✓ As of April 16th, \$119 million of Navitas loans were deferred, which equated to approximately 22% of the total Navitas loan portfolio

Selected Segments – Restaurants & Hotels

Restaurants by Product				
(\$ millions)	# of Loans	Total Commitment	Total Outstanding	
Owner Occupied RE	182	\$ 104.2	\$	96.9
Construction	11	\$ 17.2	\$	13.3
C&I	261	\$ 57.3	\$	49.6
SBA	196	\$ 51.6	\$	44.6
Navitas	7,305	\$ 94.3	\$	94.3
Total	7,955	\$ 324.6	\$	298.7

- ✓ Restaurant exposure totaled \$298.7 million as of 1Q20, or 3% of total loans
- ✓ Top 10 commitments totaled \$59 million
- ✓ As of April 16th, \$61 million of restaurant loans were deferred, which equated to approximately 21% of the total restaurant portfolio outstanding
- ✓ Navitas lends on various essential-use restaurant equipment with an average loan size of \$12K

Hotels by Product				
(\$ millions)	# of Loans	Total Commitment	Total Outstanding	
CRE	97	\$ 262.2	\$	232.6
Construction	10	\$ 75.4	\$	53.0
SBA	7	\$ 7.9	\$	7.9
Navitas	438	\$ 5.9	\$	5.9
Total	552	\$ 351.4	\$	299.4

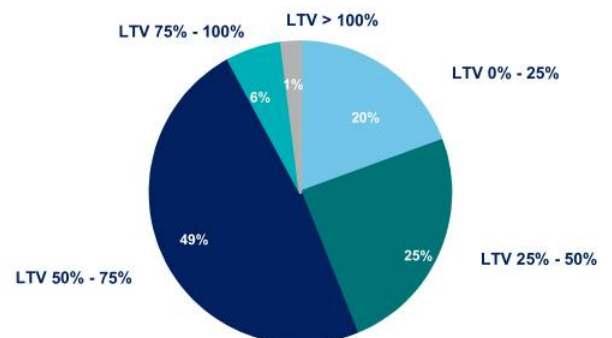
- ✓ Hotel exposure totaled \$299.4 million as of 1Q20, or 3% of total loans
- ✓ Loan to value low at 52% on average
- ✓ Top Tier brands represent approximately 60% of total committed exposure
- ✓ Over 50% of hotel exposure is located within Atlanta, Columbia, Myrtle Beach, Greenville, Savannah and Florence
- ✓ Top 10 commitments totaled \$144 million
- ✓ As of April 16th, \$126 million of hotel loans were deferred, which equated to approximately 42% of the total hotel portfolio outstanding

Selected Segments – Senior Care

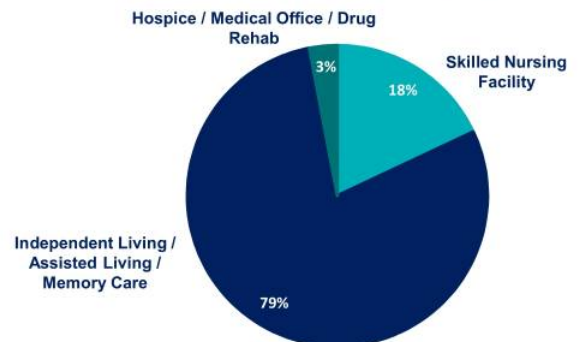
Senior Care by Product				
(\$ millions)	# of Loans	Total Commitment	Total Outstanding	LTV
CRE	52	\$ 220.6	\$ 199.6	59%
Construction	30	\$ 353.7	\$ 260.8	44%
SBA	5	\$ 2.1	\$ 2.1	60%
Total	87	\$ 576.4	\$ 462.5	51%

- ✓ Senior Care lending team are dedicated specialists with significant experience in the space
- ✓ Senior Care exposure totaled \$462.5 million as of 1Q20, or 5% of total loans
- ✓ Senior Care borrowers provide significant equity up front with 93% of the deals having an LTV of 75% or less
- ✓ Top 10 commitments totaled \$169 million
- ✓ As of April 16th, \$46 million of Senior Care loans were deferred, which equated to approximately 10% of the Senior Care portfolio outstanding

Senior Care by LTV



Senior Care by Facility Type



Non-GAAP Reconciliation Tables

\$ in thousands, except per share data

	1Q19 (1)	2Q19 (1)	3Q19 (1)	4Q19 (1)	1Q20 (1)
Expenses					
Expenses - GAAP	\$ 76,084	\$ 81,813	\$ 82,924	\$ 81,424	\$ 81,538
Merger-related and other charges	(739)	(4,087)	(2,605)	74	(808)
Expenses - Operating	<u>\$ 75,345</u>	<u>\$ 77,726</u>	<u>\$ 80,319</u>	<u>\$ 81,498</u>	<u>\$ 80,730</u>
Diluted Earnings per share					
Diluted earnings per share - GAAP	\$ 0.55	\$ 0.55	\$ 0.60	\$ 0.61	\$ 0.40
Merger-related and other charges	0.01	0.04	0.03	-	0.01
Diluted earnings per share - Operating	<u>0.56</u>	<u>0.59</u>	<u>0.63</u>	<u>0.61</u>	<u>0.41</u>
Book Value per share					
Book Value per share - GAAP	\$ 18.93	\$ 19.65	\$ 20.16	\$ 20.53	\$ 20.80
Effect of goodwill and other intangibles	(4.00)	(4.27)	(4.26)	(4.25)	(4.28)
Tangible book value per share	<u>\$ 14.93</u>	<u>\$ 15.38</u>	<u>\$ 15.90</u>	<u>\$ 16.28</u>	<u>\$ 16.52</u>
Return on Tangible Common Equity					
Return on common equity - GAAP	11.85 %	11.45 %	12.16 %	12.07 %	7.85 %
Effect of merger-related and other charges	0.15	0.82	0.51	(0.01)	0.16
Return on common equity - Operating	<u>12.00</u>	<u>12.27</u>	<u>12.67</u>	<u>12.06</u>	<u>8.01</u>
Effect of goodwill and intangibles	3.46	3.61	3.71	3.43	2.56
Return on tangible common equity - Operating	<u>15.46 %</u>	<u>15.88 %</u>	<u>16.38 %</u>	<u>15.49 %</u>	<u>10.57 %</u>

(1) Merger-related and other charges for 3Q19, 2Q19 and 1Q19 include \$64 thousand, \$193 thousand and \$193 thousand, respectively, of intangible amortization resulting from payments made to executives under their change of control agreements. The resulting intangible assets were being amortized over 12 to 24 months. No charges in 4Q19 or 1Q20.

Non-GAAP Reconciliation Tables

\$ in thousands, except per share data

	1Q19 (1)	2Q19 (1)	3Q19 (1)	4Q19 (1)	1Q20 (1)
Return on Assets					
Return on assets - GAAP	1.44 %	1.40 %	1.51 %	1.50 %	0.99 %
Merger-related and other charges	0.01	0.10	0.07	-	0.02
Return on assets - Operating	<u>1.45 %</u>	<u>1.50 %</u>	<u>1.58 %</u>	<u>1.50 %</u>	<u>1.01 %</u>
Return on Assets to return on assets- pre-tax pre-provision					
Return on assets - GAAP	1.44 %	1.40 %	1.51 %	1.50 %	0.99 %
Income tax expense	0.41	0.42	0.44	0.39	0.27
Provision for credit losses	0.11	0.10	0.10	0.11	0.69
Return on assets - pre-tax, pre-provision	<u>1.96</u>	<u>1.92</u>	<u>2.05</u>	<u>2.00</u>	<u>1.95</u>
Merger-related and other charges	0.03	0.13	0.08	-	0.03
Return on assets - pre-tax, pre-provision, excluding merger-related and other charges	<u>1.99 %</u>	<u>2.05 %</u>	<u>2.13 %</u>	<u>2.00 %</u>	<u>1.98 %</u>
Efficiency Ratio					
Efficiency Ratio - GAAP	55.32 %	57.28 %	55.64 %	54.87 %	56.15 %
Merger-related and other charges	(0.54)	(2.86)	(1.74)	0.05	(0.56)
Efficiency Ratio - Operating	<u>54.78 %</u>	<u>54.42 %</u>	<u>53.90 %</u>	<u>54.92 %</u>	<u>55.59 %</u>
Tangible common equity to tangible assets					
Common Equity to assets ratio - GAAP	12.06 %	12.25 %	12.53 %	12.66 %	12.53 %
Effect of goodwill and intangibles	(2.30)	(2.39)	(2.37)	(2.34)	(2.31)
Tangible common equity to tangible assets ratio	<u>9.76 %</u>	<u>9.86 %</u>	<u>10.16 %</u>	<u>10.32 %</u>	<u>10.22 %</u>

(1) Merger-related and other charges for 3Q19, 2Q19 and 1Q19 include \$64 thousand, \$193 thousand and \$193 thousand, respectively, of intangible amortization resulting from payments made to executives under their change of control agreements. The resulting intangible assets were being amortized over 12 to 24 months. No charges in 4Q19 or 1Q20.

